

# Help more people into sustainable work



Inquire today:  
(02) 8007 5857

*Do you help unemployed people with barriers back into work?*

*Would you like to learn key skills in how to influence even the most resistant clients?*

*Are there some jobseekers on your caseload who could use some motivation?*

## WHAT YOU WILL GET OUT OF THIS WORKSHOP

Learn key methods of how to influence your jobseeker and build a lasting relationship.

Discover the difference between authority and autonomy support.

Develop ways you can create desire and interest when talking to a resistant jobseeker.

Utilise motivational interviewing tools and recognise how they can help elicit and change behaviour.

Apply overcoming objections techniques and learn what to say when your jobseeker is making excuses

Use narrative story telling when your jobseeker is making excuses.

Develop ways you can maintain balance between doing your job (compliance) and building a long lasting relationship with your jobseeker.

This workshop has been specifically designed for employment services practitioners who help unemployed people back into work.

It has helped many employment services practitioners develop effective methods to work with and motivate the most resistant people back into work.

**We have been delivering our Employment Services workshops across Australia for the past 4 years, receiving stellar reviews from all participants.**

**Inquire today. [rana@limitlessminds.com.au](mailto:rana@limitlessminds.com.au)  
[www.limitlessminds.com.au](http://www.limitlessminds.com.au)**

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**Unleash Potential**  
**Inspire Performance**  
**Retain Talent**



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