



**Agenda**  
**Council Budget Workshop**  
**Thursday, May 7, 2020 - 6:00 PM - 200 North Main Street**  
**Virtual Online Meeting via Zoom**

Members of the public may not attend this meeting in person. The meeting will be live streamed on the City's Facebook page or you can register in advance to "attend" the meeting via Zoom here:

[https://us02web.zoom.us/webinar/register/WN\\_c-D9sipQES66AOtLQMwmg](https://us02web.zoom.us/webinar/register/WN_c-D9sipQES66AOtLQMwmg)

After registering, you will receive a confirmation email containing information about joining the webinar.

1. Call to Order
2. Invocation
3. Pledge of Allegiance
4. Proclamation
5. Enterprise Funds
  - Natural Gas
  - Sewer
6. Hospitality Tax Fund
7. City Administrator Report
8. Adjourn

**City of Fountain Inn**  
**Budget for Fiscal Year 2020-2021**  
**200 - Gas Fund**

Account Number	Description	FY 2019-2020	FY 2020-2021	%
		Budget	Proposed	Change

**200 - Revenue**

200-510-361-101	Interest Earned	\$ 15,000	\$ 50,000	-233.33%
200-510-361-102	Decrease (Increase) In Investments	\$ (3,500)	\$ -	100.00%
200-510-372-101	Natural Gas Revenue	\$ 7,382,246	\$ 7,385,946	-0.05%
200-510-373-101	Service Charges	\$ 80,000	\$ 60,000	25.00%
200-510-373-102	Meter Sta./Svc Line Fee Recoupment	\$ 70,000	\$ 150,000	-114.29%
200-510-374-101	Application Fees	\$ 150,000	\$ 150,000	0.00%
200-510-375-001	Miscellaneous Revenue	\$ -	\$ -	#DIV/0!
200-510-376-101	Gas Appliances Revenue	\$ 25,000	\$ 50,000	-100.00%
200-510-377-101	Penalties Revenue	\$ 40,000	\$ 40,000	0.00%
200-510-377-102	Facility Fee Revenue	\$ 973,872	\$ 990,500	-1.71%
200-510-379-101	Insurance Proceeds	\$ -	\$ -	#DIV/0!
	Fund Balance Appropriation - Capital Projects		\$ 694,567	
	<b>Total Revenue</b>	<b>\$ 8,732,618</b>	<b>\$ 9,571,013</b>	<b>-9.60%</b>

<b>Total Revenues Including Other Financing Sources</b>	<b>\$ 8,732,618</b>	<b>\$ 9,571,013</b>	<b>-9.60%</b>
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**200 - Personnel Expenditures**

200-510-110-100	Salaries	\$ 1,067,093	\$ 1,176,941	-10.29%
200-510-130-100	Overtime	\$ 12,000	\$ 18,000	-50.00%
200-510-131-100	On Call Fee	\$ 5,200	\$ 6,500	-25.00%
200-510-140-100	Christmas Bonus	\$ 4,200	\$ 4,200	0.00%
200-510-141-100	Employee Incentives	\$ 2,500	\$ 2,500	0.00%
200-510-200-100	Ideal HR/Payroll Service	\$ 10,000	\$ 10,000	0.00%
200-510-210-100	Employee Health Insurance	\$ 158,770	\$ 158,770	0.00%
200-510-222-100	Payroll Taxes - FICA/Medicare	\$ 83,270	\$ 81,449	2.19%
200-510-223-100	Unemployment Compensation - SUTA	\$ 1,000	\$ 1,000	0.00%
200-510-230-100	State Retirement	\$ 169,369	\$ 193,331	-14.15%
200-510-260-100	Worker's Compensation	\$ 55,151	\$ 55,151	0.00%
200-510-261-100	Worker's Comp Deductibles - SMIT	\$ 2,000	\$ 2,000	0.00%
200-510-270-105	Drug Testing/Screenings/Pre-Employment	\$ 1,250	\$ 1,700	-36.00%
	<b>Total Personnel Expenditures</b>	<b>\$ 1,571,803</b>	<b>\$ 1,711,542</b>	<b>-8.89%</b>

**200 - Operating Expenditures**

200-510-321-110	Leak Control Survey	\$ 30,000	\$ 50,000	-66.67%
200-510-322-110	Corrosion Control	\$ 10,000	\$ 10,000	0.00%
200-510-324-110	Palmetto Utilities	\$ 10,000	\$ 10,000	0.00%
200-510-325-105	Gas Attorney Fees	\$ 50,000	\$ 35,000	30.00%
200-510-330-105	Audit Fees	\$ 16,000	\$ 16,000	0.00%
200-510-332-105	Financial Advisor Fees	\$ 25,000	\$ -	100.00%
200-510-333-105	Consulting Fees	\$ 10,000	\$ 40,000	-300.00%
200-510-333-110	Calibrating Meters & Inspecting	\$ 20,000	\$ 20,000	0.00%
200-510-400-125	Cost of Issuance	\$ -	\$ -	11.16%
200-510-411-105	Gas Storm Water Fee	\$ 1,200	\$ 800	33.33%
200-510-430-105	Maintenance Agreement	\$ 18,385	\$ 15,000	18.41%
200-510-430-115	Equipment Maintenance	\$ 20,000	\$ 20,000	0.00%
200-510-431-105	Building Maintenance - Office	\$ 44,675	\$ 25,000	44.04%
200-510-431-110	Building Maintenance - Shop	\$ 7,500	\$ 3,000	60.00%

**City of Fountain Inn**  
**Budget for Fiscal Year 2020-2021**  
**200 - Gas Fund**

Account Number	Description	FY 2019-2020	FY 2020-2021	%
		Budget	Proposed	Change
200-510-432-105	Computer Support	\$ 25,000	\$ 20,000	20.00%
200-510-520-105	General Liability - SCMIRF	\$ 13,550	\$ 13,550	0.00%
200-510-531-105	Cell Phones	\$ 8,400	\$ 13,000	-54.76%
200-510-534-103	Website	\$ 7,000	\$ 25,000	-257.14%
200-510-540-105	Advertising/Marketing	\$ 6,000	\$ 5,000	16.67%
200-510-550-105	Customer Billing	\$ 155,737	\$ 145,000	6.89%
200-510-580-105	Conferences	\$ 15,000	\$ 17,000	-13.33%
200-510-583-100	Wellness Program	\$ 2,000	\$ -	100.00%
200-510-583-110	Operator Qualification Program	\$ 29,100	\$ 30,000	-3.09%
200-510-585-110	Public Awareness/Pipeline Safety	\$ 15,000	\$ 20,000	-33.33%
200-510-610-105	Office Supplies/Printing/Postage	\$ 7,500	\$ 7,500	0.00%
200-510-610-110	Materials & Supplies	\$ 200,000	\$ 225,000	-12.50%
200-510-611-110	Gas Meter/Regulators/ERT	\$ 100,000	\$ 125,000	-25.00%
200-510-622-105	Utilities/Telephone/Internet-Office	\$ 14,400	\$ 31,000	-115.28%
200-510-622-110	Utilities/Phone/Cable/Internet-Shop	\$ 8,773	\$ 11,000	-25.38%
200-510-626-115	Vehicle Gas/Maintenance	\$ 55,200	\$ 50,000	9.42%
200-510-641-130	Community Support and Economic Dev	\$ -	\$ 50,000	#DIV/0!
200-510-642-105	Business Dev & Employee Appreciation	\$ 17,000	\$ 10,000	41.18%
200-510-643-105	Dues/Subscriptions	\$ 15,807	\$ 35,000	-121.42%
200-510-651-105	Bank Charges	\$ 5,500	\$ 5,500	0.00%
200-510-652-105	Credit Card Service Charges	\$ 48,000	\$ 60,000	-25.00%
200-510-656-110	Uniforms	\$ 12,000	\$ 17,000	-41.67%
200-510-670-001	Rental / Lease Expenditure	\$ 10,000	\$ -	100.00%
200-510-672-110	Gas Purchased	\$ 4,210,848	\$ 4,103,340	2.55%
200-510-674-105	Sales Tax	\$ -	\$ -	#DIV/0!
200-510-675-105	PSC Utility Assessment	\$ 4,200	\$ 4,200	0.00%
200-510-741-117	GIS Project	\$ 36,000	\$ 75,000	-108.33%
200-510-742-115	Gas Vehicles/Equipment	\$ -	\$ -	#DIV/0!
200-510-801-105	Simpsonville Franchise Fee	\$ 3,000	\$ -	100.00%
200-510-805-105	Gas Appliances - Materials & Supplies	\$ 25,000	\$ 40,000	-60.00%
200-510-901-110	Construction Contract Work	\$ 156,767	\$ 25,000	84.05%
<b>Total Operating Expenditures</b>		<b>\$ 5,469,542</b>	<b>\$ 5,407,890</b>	<b>1.13%</b>

**200 - Amortization & Depreciation**

200-491-471-007	Amortization of Loss on Refunding	\$ -	\$ -	#DIV/0!
200-510-320-001	Depreciation Expense	\$ 394,681	\$ 476,676	-20.78%
<b>Total Amortization &amp; Depreciation</b>		<b>\$ 394,681</b>	<b>\$ 476,676</b>	<b>-20.78%</b>

**200 - Debt Service Interest**

200-510-475-125	Series 2013 Interest Payment	\$ 23,575	\$ 18,534	21.38%
200-510-477-125	Series 2105A Interest Payment	\$ 95,837	\$ 93,185	2.77%
200-510-521-125	Interest Expense	\$ -	\$ -	#DIV/0!
<b>Total Debt Service Interest</b>		<b>\$ 119,412</b>	<b>\$ 111,719</b>	<b>6.44%</b>

<b>Total Gas Expenditures</b>	<b>\$ 7,555,438</b>	<b>\$ 7,707,827</b>	<b>-2.02%</b>
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**200 - Other Financing Uses - Transfers Out**

200-510-950-100	Transfer Out - General Fund (Spec/Ed)	\$ 100,000	\$ 100,000	0.00%
200-510-950-130	Transfer Out - General Fund (Eco Dev)	\$ -	\$ -	#DIV/0!
200-510-951-100	Transfer Out - General Fund - PAC	\$ -	\$ -	#DIV/0!
200-510-952-130	Transfer Out - General Fund (Transfer Policy/Excess)	\$ 440,186	\$ 490,186	-11.36%
200-510-953-100	Transfer Out - Road Fund	\$ -	\$ 50,000	#DIV/0!
<b>Total Other Financing Uses</b>		<b>\$ 590,186</b>	<b>\$ 640,186</b>	<b>-8.47%</b>

**City of Fountain Inn  
Budget for Fiscal Year 2020-2021  
200 - Gas Fund**

Account Number	Description	FY 2019-2020	FY 2020-2021	%
		Budget	Proposed	Change

<b>Total Expenditures Including Other Financing Uses</b>	<b>\$ 8,145,624</b>	<b>\$ 8,348,013</b>	<b>-2.48%</b>
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**200 - Capital**

200-164-001-000	Vehicles	\$ 84,500	\$ -	100.00%
100-431-880-006	Mainline Expansions-Under Construction	\$ 219,748	\$ 300,000.00	-36.52%
200-510-742-115	Equipment	\$ 8,000	\$ 91,500.00	-1043.75%
	Industrial Meters	\$ 29,500	\$ 16,500.00	44.07%
	Fountain Inn High School	\$ 150,000	\$ 100,000.00	33.33%
	IT Upgrades		\$ 15,000.00	
	New Subdivision	\$ 95,246	\$ 500,000.00	-424.96%
	Clinton Newberry Interconnect		\$ 200,000.00	
	<b>Total Capital</b>	<b>\$ 586,994</b>	<b>\$ 1,223,000.00</b>	<b>-108.35%</b>

<b>Excess (deficiency) of revenues over expenses</b>	<b>\$ -</b>	<b>\$ -</b>	<b>#DIV/0!</b>
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**City of Fountain Inn**  
**Budget for Fiscal Year 2020-2021**  
**411 - Sewer Fund Detail**

Account Number	Description	FY 2019-2020	FY 2020-2021	%
		Budget	Proposed	Change

**411 - Revenue**

411-434-361-001	Interest Income	\$ 9,000	\$ 11,000	-22.22%
411-434-372-001	Sewer Maintenance Fees - Greenville	\$ 950,000	\$ 1,082,926	-13.99%
411-434-372-002	Sewer Maintenance Fees - Laurens	\$ 80,000	\$ 74,000	7.50%
411-434-372-003	Sewer Tap Fee Revenue	\$ 60,000	\$ 70,000	-16.67%
	Fund Balance Appropriation - Capital Projects		\$ 556,000	
	<b>Total Revenue</b>	<b>\$ 1,099,000</b>	<b>\$ 1,793,926</b>	<b>-63.23%</b>

<b>Total Revenue &amp; Other Financing Sources</b>	<b>\$ 1,099,000</b>	<b>\$ 1,793,926</b>	<b>-63.23%</b>
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**411 - Personnel Expenditures**

411-434-110-001	Salaries	\$ 277,452	\$ 301,601	-8.70%
411-434-130-001	Overtime	\$ 1,950	\$ 1,950	0.00%
411-434-140-001	Christmas Bonus	\$ 600	\$ 1,000	-66.67%
411-434-200-001	Ideal HR/Payroll Service	\$ 5,000	\$ 10,000	-100.00%
411-434-210-001	Employee Health Insurance	\$ 42,222	\$ 42,222	0.00%
411-434-212-001	Health Insurance Deductible Reimbursement	\$ -		#DIV/0!
411-434-221-001	Payroll Taxes - FICA/Medicare	\$ 21,420	\$ 21,420	0.00%
411-434-222-001	Unemployment Compensation	\$ 1,000	\$ 1,000	0.00%
411-434-230-001	State Retirement	\$ 43,568	\$ 43,568	0.00%
411-434-260-001	Worker's Compensation	\$ 6,652	\$ 6,651	0.01%
411-434-261-001	Worker's Comp Deductibles	\$ 1,000	\$ 1,000	0.00%
411-434-270-001	Drug Testing / Physical/Screenings	\$ 550	\$ 500	9.09%
	<b>Total Personnel Expenditures</b>	<b>\$ 401,414</b>	<b>\$ 430,913</b>	<b>-7.35%</b>

**411 - Operating Expenditures**

411-434-325-001	Attorney Fees	\$ 28,000	\$ 28,000	0.00%
411-434-330-004	Consulting Fees	\$ 25,000	\$ 15,000	40.00%
411-434-330-105	Audit Fees	\$ 3,100	\$ 3,100	0.00%
411-434-430-001	Sewer Line Normal Maintenance	\$ 13,000	\$ 23,000	-76.92%
411-434-430-002	Outside GIS Fees	\$ 10,000	\$ 10,000	0.00%
411-434-431-001	Building Maintenance	\$ 1,000	\$ 1,500	-50.00%
411-434-432-001	Computer Support	\$ 2,000	\$ 2,000	0.00%
411-434-431-004	Sewer Right-Of-Way Maintenance	\$ -	\$ -	#DIV/0!
411-434-435-001	Vehicle Maintenance	\$ 18,000	\$ 18,000	0.00%
411-434-520-001	General Liability - SCMIRF	\$ 5,500	\$ 5,500	0.00%
411-434-530-001	Cell Phone/Data Usage	\$ 1,000	\$ 1,700	-70.00%
411-434-540-001	Advertising	\$ 1,000	\$ 3,500	-250.00%
411-434-550-001	Greenville Water Billing Fees	\$ 40,750	\$ 40,750	0.00%
411-434-550-002	Laurens Water Billing Fees	\$ 6,500	\$ 6,500	0.00%
411-434-580-002	Conferences	\$ 250	\$ 1,500	-500.00%
411-434-583-002	Training	\$ 1,500	\$ 2,000	-33.33%
411-434-583-003	Personal Safety Equipment	\$ 1,000	\$ 1,000	0.00%
411-434-610-001	General Supplies	\$ 2,700	\$ 5,000	-85.19%
411-434-615-002	Sewer Cleaner	\$ -	\$ -	#DIV/0!
411-434-622-001	Sewer Utilities	\$ 1,000	\$ 1,000	0.00%
411-434-626-001	Vehicle Gas	\$ 6,000	\$ 8,500	-41.67%
411-434-642-001	Dues/Subscriptions	\$ 3,600	\$ 4,000	-11.11%
411-434-651-105	Bank Charges	\$ 5,500	\$ 5,500	0.00%
411-434-656-001	Sewer Staff Uniforms	\$ 2,200	\$ 3,200	-45.45%
411-434-670-001	Rental / Lease Expenditure	\$ 200	\$ -	100.00%
411-490-331-002	Consulting Fees	\$ 50,000	\$ -	100.00%
411-490-332-004	Engineering Fee - In House	\$ 89,000	\$ -	100.00%

**City of Fountain Inn**  
**Budget for Fiscal Year 2020-2021**  
**411 - Sewer Fund Detail**

Account Number	Description	FY 2019-2020	FY 2020-2021	%
		Budget	Proposed	Change
411-490-430-001	Repair/Rehabilitation	\$ 100,000	\$ -	100.00%
411-490-430-005	Sewer Lift Station	\$ 56,400	\$ 56,400	0.00%
	<b>Total Operating Expenditures</b>	<b>\$ 474,200</b>	<b>\$ 246,650</b>	<b>47.99%</b>

**411 - Amortization & Depreciation**

411-434-320-001	Depreciation Expense	\$ 131,086	\$ 220,000	-67.83%
411-491-471-007	Amortization Of Loss On Refunding	\$ -		#DIV/0!
	<b>Total Amortization &amp; Depreciation Expense</b>	<b>\$ 131,086</b>	<b>\$ 220,000</b>	<b>-67.83%</b>

**411 - Debt Service Interest**

411-491-471-003	Interest Expense	\$ 92,300	\$ 90,363	2.10%
	<b>Total Debt Service Interest</b>	<b>\$ 92,300</b>	<b>\$ 90,363</b>	<b>2.10%</b>

<b>Total Sewer Expenditures</b>	<b>\$ 1,099,000</b>	<b>\$ 987,926</b>	<b>10.11%</b>
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**Capital - 411**

	Concrete Grinder		6,000.00	#DIV/0!
	Easement Machine		25,000.00	#DIV/0!
	Replacement Vehicle for 380		50,000.00	#DIV/0!
	Sewer Camera		60,000.00	#DIV/0!
	RIA Grant Match		250,000.00	#DIV/0!
	Old Fairview Road Project		165,000.00	#DIV/0!
	FY 2020-2021 Sewer Rehab Project		250,000.00	#DIV/0!
	<b>Total Capital</b>		<b>806,000.00</b>	<b>#DIV/0!</b>

<b>Excess (deficiency) of revenues/other financing sources over expenses</b>	<b>\$ -</b>	<b>\$ 0</b>	<b>#DIV/0!</b>
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**City of Fountain Inn**  
**Budget for Fiscal Year 200-2021**  
**102 - Hospitality Tax Detail**

Account Number	Description	FY 2019-2020	FY 2020-2021	%
		Budget	Proposed	Change
<b>102 - Revenue</b>				
102-410-311-001	Hospitality Tax Revenue	\$ 418,000	\$ 400,000.00	4.31%
102-410-361-001	Interest Income	\$ 2,500	\$ 5,500.00	-120.00%
102-410-732-001	Penalties and Fees Revenue	\$ -	\$ -	#DIV/0!
	<b>Total Revenue</b>	<b>\$ 420,500</b>	<b>\$ 405,500.00</b>	<b>3.57%</b>
<b>102 - Operating Expenditures</b>				
102-410-325-001	Attorney Fees	\$ -	\$ 500.00	#DIV/0!
102-410-330-105	Audit Fees	\$ 2,000	\$ 2,000.00	0.00%
102-410-400-002	Financial Consultant	\$ 10,000	\$ -	100.00%
102-410-610-001	Hospitality Expense	\$ -	\$ -	#DIV/0!
102-410-610-002	Fountain Inn Chamber of Commerce	\$ -	\$ 15,000.00	#DIV/0!
102-410-610-010	Fountain Inn Younts Center for Performing Arts	\$ -	\$ 75,000.00	#DIV/0!
102-410-610-004	National Night Out	\$ 3,300	\$ 3,200.00	3.03%
102-410-610-005	Trunk R Treat	\$ -	\$ -	#DIV/0!
102-410-610-006	Fountain Inn History Museum	\$ 10,000	\$ 15,000.00	-50.00%
102-410-610-008	Ft. Inn Chamber - Laurens Hope Foundation Donation	\$ -	\$ -	#DIV/0!
102-410-610-009	Ft. Inn. Chamber - Chili Cookoff	\$ -	\$ -	#DIV/0!
102-410-610-021	Halloween Festival	\$ 6,000	\$ 5,000.00	16.67%
102-410-651-001	Bank Charge	\$ -	\$ -	#DIV/0!
102-410-810-001	Miscellaneous Expense	\$ -	\$ -	#DIV/0!
	<b>Total Operating Expenditures</b>	<b>\$ 31,300</b>	<b>\$ 115,700.00</b>	<b>-269.65%</b>
<b>102 - Contingency</b>				
102-410-610-020	Contingency	\$ -	\$ 1,407.00	#DIV/0!
	<b>Total Contingency</b>	<b>\$ -</b>	<b>\$ 1,407.00</b>	<b>#DIV/0!</b>
<b>102 - Grant Expenditures</b>				
102-410-743-001	Ft Inn Matching Grant/Inn Circle	\$ -	\$ -	#DIV/0!
	<b>Total Grant Expenditures</b>	<b>\$ -</b>	<b>\$ -</b>	<b>#DIV/0!</b>
<b>102 - Debt Services</b>				
102-491-471-006	H&A Revenue Refunding Bond Series 2013A Principal Payments	\$ 59,921	\$ 54,186.00	9.57%
102-491-471-007	H&A Revenue Refunding Bond Series 2013A Interest Payments	\$ 16,989	\$ 15,479.00	8.89%
102-491-471-008	H&A Revenue Refunding Bond Series 2013B Principal Payments	\$ 50,500	\$ 51,800.00	-2.57%
102-491-471-009	H&A Revenue Refunding Bond Series 2013B Interest Payments	\$ 13,401	\$ 13,528.00	-0.95%
	<b>Total Debt Expenditures</b>	<b>\$ 140,811</b>	<b>\$ 134,993.00</b>	<b>4.13%</b>
<b>102 - Other Financing Uses - Transfers Out</b>				
102-410-950-100	Transfer Out-General Fund (Woodside Sc)	\$ 60,000	\$ 30,000.00	50.00%
102-414-900-100	Transfer Out-General Fund (Special Events)	\$ 50,000	\$ 75,000.00	-50.00%
102-421-950-100	Transfer Out-General Fund (Spec Events - Police Security Salry)	\$ 20,000	\$ 20,000.00	0.00%
102-451-950-100	Transfer Out - General Fund (Recreation)	\$ 28,389	\$ 28,400.00	-0.04%
102-452-950-100	Transfer Out - General Fund (Performing Arts Center)	\$ 150,000	\$ -	100.00%
	<b>Total Other Financing Uses</b>	<b>\$ 308,389</b>	<b>\$ 153,400.00</b>	<b>50.26%</b>
<b>Total Hospitality Tax Expenditures Including Transfers Out</b>		<b>\$ 480,500.00</b>	<b>\$ 405,500.00</b>	<b>15.61%</b>
<b>Budgeted Use of Bond Proceeds</b>		<b>\$ 60,000</b>	<b>\$ -</b>	<b>#DIV/0!</b>
<b>Excess (deficiency) of revenues/transfers in over expenditures/transfers out</b>		<b>\$ -</b>	<b>\$ -</b>	<b>#DIV/0!</b>