Companies included in points
United Healthcare, Aetna, Mutual of Omaha
Medico, Transamerica, Cigna, Oxford United
American Gerber Life

QUALIFICATION DEADLINE
January 31st, 2017

Jamaica
JSA MONTEGO BAY 2017 SALES SUMMIT

2017 JSA Sales Convention!

Beginning February 1st, 2016, you can now work toward not only the satisfaction of a job well done for your clients and a great income, but also by qualifying for a fabulous vacation for you and a guest in May 2017!

Make your plans for a 5 Day, 4 Night All Inclusive resort trip located in the beautiful Montego Bay, Jamaica, Including Airfare!

To reserve your spot, you will need to earn 100 points on production for business you write from February 1st, 2016 through January 31st, 2017.

Contact JSA Marketing at 1-800-203-0433 for more information.

Product	Points
Medicare Supplement	1
Final Expense	1.5
LTCI	3
Short Term Care	1
Group Med Supp	1
Hospital Indemnity	0.6
Cancer / Critical Illness	1
ACA Major Medical	0.1
Dental / Vision / Hearing	0.1
Annuities *	1.0
Per Application	

* Per One Hundred Thousand of Submitted Premium. Only Qualifies for OneAmerica AssetCare, and Annuity Care Plans.

TERMS AND CONDITIONS for Qualifiers

01. Points are based on Net Production on a Per Applicant basis.
02. Must be contracted and actively representing JSA at the time of the trip.
03. Must have valid passport and guest must be of legal age.
04. The trip is not redeemable for cash and or any other prize.
05. The trip is non-transferable.
06. Agent is responsible for taxes and will receive a 1099.
07. Agent must be in good standing with Jack Schroeder and Associates.
08. Qualifying business must be dated February 1st, 2016 - January 31st, 2017.
09. Trip is for qualifier + one guest only. Guest must be over the age of 18.
10. Exceptions may apply, please contact a JSA Marketer.