



June 2015

# TAPELINE

E-NEWSLETTER OF THE HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

Home Builders Association of Dothan & the Wiregrass Area

Invite you to attend the

## Past Presidents Luncheon

Thursday, June 18<sup>th</sup> @ 12:00 noon

The Dothan Country Club

Quest Speaker:

Russell Davis-Executive Office of Home Builders  
Association of Alabama

\* Buffet Lunch \*

Please join us as we honor those who have served as  
President for the Home Builders Association of Dothan  
& the Wiregrass Area.

RSVP to 793-6696 or [hbaofdothan@graceba.net](mailto:hbaofdothan@graceba.net)  
by Friday, June 12<sup>th</sup>



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HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA



**HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA**

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# 2015 PARADE OF HOMES

On behalf of the Home Builders Association of Dothan & the Wiregrass Area we would like to thank the following members for your sponsorship and support of the 2015 Parade of Homes. Without your support this special community event could not be a success! We appreciate each and every one of you!

*Marella Collins — Executive Officer*

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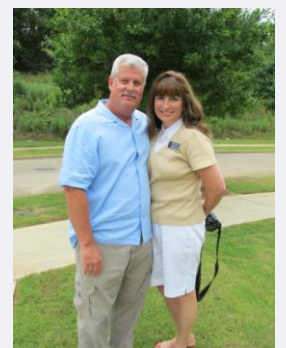
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Wiregrass Habitat for Humanity

# 2015 Parade of Homes Ribbon Cutting





## PRESIDENTS MESSAGE.....



Memorial Day, especially for school kids and their parents, marks the unofficial end of spring and the beginning of summer. In a similar way the Parade of Homes marks the end of spring and the beginning of summer for our local homebuilders association. This year there was an unexpected twist. The annual fish fry that we host on the Thursday evening before the parade was cancelled due the weatherman's prediction on Wednesday of a late afternoon storm for Thursday, which, much to Marella's relief proved to be correct.

The Parade of Homes 2015 got off to a great start at the grand opening and ribbon cutting on Friday in Highlands South. Many of our area's political leaders, including our mayor, Mike Schmidt, and county commission chairman, Mark Culver, joined us. The Dothan Area Chamber of Commerce pitched in with the ribbon cutting for which our State Home Builders Association President, Lynn Corder, traveled from Tuscaloosa to perform.

The media covered the event and followed up their presence with much favorable news coverage. Mike and Angela Blissett's Showcase Home was a well-thought-out courtyard plan featuring many unique touches. The crowd ooded and aahed at the spectacular interior design by The Touch of Wood. Thanks and congratulations go out to the other builders and their associates who entered their own beautiful homes. The public attended in great numbers. From what I hear several sales may be in the offing.

We couldn't put on a parade without the support of our sponsors. I know that I speak on behalf of the entire association in saying thank you very much to ADK Building Supply, Cook's Pest Control, Nationwide Insurance, Townsend Building Supply and our meal sponsor Wiregrass Electric. With their help the Parade of Homes for 2015 proved to be a great success.

Mark your calendars for several events coming up this summer. Our general membership meeting in June will be a trip down memory lane with a "Past Presidents" luncheon. The association has come a long way over the many decades that it has been in existence. I've not been a member for very long myself and have always enjoyed reminisces by those MUCH OLDER than me, such as Bill Deloney, talk about the good old days. It will be an event that many of you, when looking back, will fondly recall decades in the future. Be on the lookout for details to follow. Be sure to attend and create some memories of your own. By the way, as is our longstanding custom there will be no general membership meeting in July.

The annual Home Builders Association of Alabama Summer Meeting will be held July 16 -18 at the Hilton Sandestin Resort in Destin. All HBAA members and their families are invited to attend and enjoy a weekend of great education, networking, plenty of food and fun.

You can pick up many ideas to improve your business at the educational events. This year's programs include a panel discussion with members sharing insights and advice for marketing to and working with the next generation of homebuyers, the millennials. Back by popular demand, experts from HGTV will give us the first looks at their annual design trends report.

In addition to great education opportunities, there are plenty of activities planned for all ages, including the Thursday evening Welcome Reception and Friday night dinner/dance featuring The Downtown Band, voted one of the Top 10 Best Live Bands in the United States! For more details and registration procedures visit [www.hbaa.org/wp/calendar/summer](http://www.hbaa.org/wp/calendar/summer).

I'll be representing our association at the NAHB Spring Board of Directors meeting in early June in Washington, D. C. There's always plenty of news and information that are meaningful to our industry. I look forward to sharing what I learn with you next month. In the meantime have a great start to a great summer.

Bart



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*Chad Aycock*

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*Tolleson Construction*

**David Brewer**

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*Deloney Construction*

**Jessie Ingram**

*Wiregrass Electric Coop*

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*Bart Liddon Homes*

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*Mac Construction*

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**Gerald Phillips**

*Trademark Custom Homes*

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*Deloney Construction*

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**Greg Anderson**

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**Steve Thompson**

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**Brian Carroll**

*ABC Supply*

**Jessie Ingram**

*Wiregrass Electric Coop*

**Randy Allen**

*Lowes*

**Brandon Dyer**

*Wholesale Wood Products*

# MEMBERSHIP UPDATE

351 Members (88 Builders & 270 Associate Members) ♦ 83.3% Retention Rate

## JUNE ANNIVERSARIES

### ASSOCIATE MEMBERS

ADK Building Supply	King's Residential
Beall Electric	Laur-Hann Contractors
Ben's Masonry	Lawrence Septic Tank
Branton Land Surveyors	Lehman Construction
Buds 'N Blossoms Nursery	Madrid Framing
Burdeshaw's Lock & Security	MAK LLC
Circle City Drywall	MidSouth Bank
DeWayne Welch dba Welch's Roofing	Sanders Security
Dothan Nurseries	Shwinco Architectural Products
Featherston Construction	Southside Granite
Gulfeagle Supply	Steve's Plumbing & Electric
J & B Custom Capentry	Terry Clements Masonry
J & S Construction	We Paint It
Jimmy's Heating & Cooling	Williams Masonry
Jones Concrete Finishing	Wood Backhoe Service

### BUILDER MEMBERS

Chad Dean Construction	JT Creations dba Diamond Construction
Halstead Construction	M & M Homebuilders
Hollon Contracting	Shelley Construction

## JULY ANNIVERSARIES

### ASSOCIATE MEMBERS

ABC Supply	MP Garage Doors
Alpha Woodworks	Murray's Irrigation
Armour Construction	Peterman's Concrete Finishers
Bevis, Eberhart, Browning, Walker & Stewart	Register Realty
CL and Associates	Sutton Drywall dba Thomas Sutton
Compass Bank	Thompson Home Improvement
Eufaula Glass & Construction Co.	Vinyl Siding Depot
Jackson Gas & Electric Services	

### BUILDER MEMBERS

Darley Construction	Kornegay Construction
Deloney Construction	Omega Builders
Hicks Construction	Rankin Construction

## Affiliate Members

Olivia Baldwin  
Century 21 James Grant Realty

Stacey Hobbs  
Century 21 James Grant Realty

Ramona Miley  
Berkshire Hathaway Home Services

Lynn Miley  
Berkshire Hathaway Home Services

## EVENTS CALENDAR

### June

#### **Board Meeting**

Date: Thursday / June 11  
Time/Location: 12:00 noon / HBA Office

#### **Past President's Luncheon**

Date: Thursday / June 18  
Time/Location: 12:00 noon / Dothan Country Club

#### **GMM Eufaula**

Date: Thursday / June 25  
Time/Location: 12:00 noon / Eufaula Country Club

### July

#### **Office Closed**

Date: Friday/ July 3

#### **Board Meeting**

Date: Thursday / July 9  
Time/Location: 12:00 noon / HBA Office

#### **HBAA Summer Board**

Date: Thursday-Saturday / July 16-18  
Time/Location: Destin

### August

#### **Lunch & Learn / GMM**

Date: Thursday / Aug. 12  
Time/Location: 12:00 noon / Clarion Inn & Suites

#### **Board Meeting**

Date: Thursday / Aug. 13  
Time/Location: 12:00 noon / HBA Office

#### **GMM Eufaula**

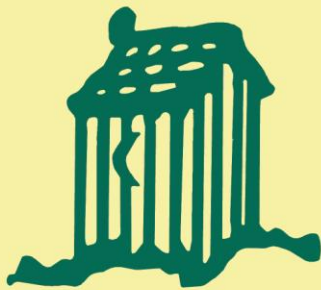
Date: Thursday / Aug. 27  
Time/Location: 12:00 noon / Eufaula Country Club



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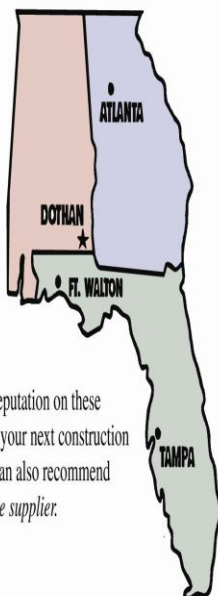


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Greg Anderson,  
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# Home Design Trends for 2015 and Beyond

The National Association of Home Builders recently announced the winners of the Best in American Living Awards - a prestigious award program that spotlights design excellence for the entire residential building industry.

Award recipients are lauded as the most creative and inventive builders, remodelers, architects, developers, land planners and interior designers in the nation.

Take a look at the newest trends in design that home buyers will see over the next several years based on submissions from this year's winners. Then get inspired to incorporate your favorite trend in your own home.

**White-on-White Kitchens:** This trend can be seen in both traditional and modern-style homes. Think white cabinets topped with white countertops and finished off with white back splashes and white trim.

**Double-Island Kitchens:** Back-to-back and side-by-side islands are showing up in all styles of homes. Often one island is used for cooking and preparing food and the other for serving food and dining. The second island may also take the place of a more formal dining room table.

**Centered Bathtubs:** As part of the continuing "bathroom as spa" trend, large, well-designed tubs are becoming the center of attention: pulled away from the wall and treated like sculptures.

**Natural Elements Mixed with Contemporary Materials:** A softer side of modern design is evolving. Wood, steel and glass are a popular combination, allowing the best from both worlds. Modern textures are being combined with old-world or classical elements.

**Get-Away Rooms:** Whether it is a room with a view or a game room, creating "escapes" is increasingly popular. These are designed to encourage relaxation, family time or provide room for hobbies.

**Wine Rooms and Bars:** Wine displays under the stairs stylishly fill spaces that may otherwise go to waste. Full rooms dedicated to wine or liquors are no longer just for the avid collector. Wet-bar nooks are adding to the overall encouragement of relaxing and enjoying time at home.

**Indoor-Outdoor Living:** No matter their location, home buyers are attracted to designs that offer space on the roof to give them a great view while soaking in the surroundings. Indoor-outdoor transitional spaces are also showing up where weather permits by using screens and removable or foldable walls.

**Smaller Entries:** Entries are still very well designed, but the amount of space allocated to the entrance is shrinking. Large pivoting doors are making grand statements, but open immediately into the main living space of the home.

**Non-Car Centric Design:** While cars, driveways and garages are a part of American life, design features that seem to be taking their place are sidewalks, bike paths and community gathering spaces.

To find an industry professional who is ready to bring these exciting new trends to your new home or remodeling project, check out our membership directory in this newsletter.

## Mission Statement

The Home Builders Association of Dothan and the Wiregrass Area, a non-profit trade association, is a network of builders and associates whose mission is to educate, promote and instill the professional principles of the home building industry in our members and community. We strive to promote growth through quality housing for our community to fulfill the American dream of home ownership.



## FROM THE OFFICE...

I am so happy to report we had a successful and well attended Parade of Homes again this year! Thank you to all the sponsors, the builders, and associates who made the event possible! We really appreciate each and every one of you!

I am excited about our Past Presidents Luncheon. I hope you will come out to honor those who have served as President. I have confirmed many will attend!

Looking forward to seeing you!

Marella



### TOP 10 REASONS TO RENEW

There are quite literally hundreds of reasons to renew your membership, but these, members say, are the top 10.

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7. Education- The potential drawback of skimping outweighs any savings.
6. The professional distinction of membership makes a strong case in today's market.  
There's really no excuse for home builders working today NOT to budget for membership.
5. News, product roundups, policy analysis, consumer preference information and business trends 24-7.
4. Public awareness, representation in the media and government affairs all benefit from the power of our numbers.  
As a member, you're a part of the solution.
3. Cut costs by leveraging the buying power of our 175,000+ members. It's called the Member Advantage program for a reason.
2. A reliable business network. You've heard the saying "penny-wise, pound foolish"?  
When it comes to connections, you always need more than you think.
1. The best is yet to come. As the industry changes, so too does our association.  
Do yourself a favor: renew today and stay engaged.

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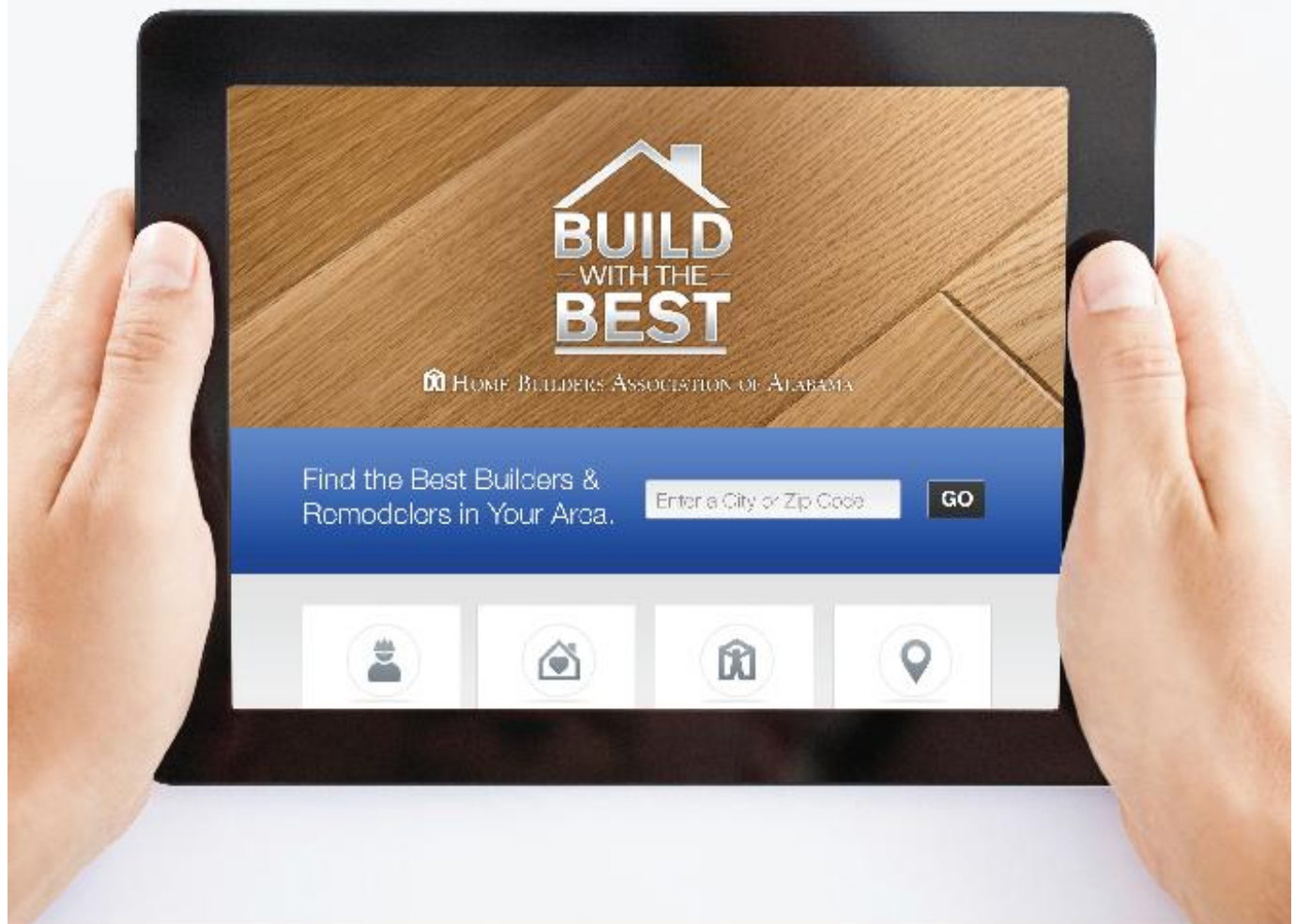


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City of Dothan

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S&L Contractors, LLC  
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Dunbarton Corporation  
Lowe's of Dothan  
Shwinco Architectural Products  
The Woodpile, Inc.  
Townsend's Andersen Showroom

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Gosselin Design

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Grayson Drywall  
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Ivey Drywall.  
Red's Painting  
Southern Wall Systems, LLC  
Steve Brown Drywall  
Sutton Drywall

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Mike's Plumbing & Electric, LLC  
Professional Engineering Services, LLC  
Steve's Plumbing & Electric  
Trinity & Associates Electrical  
Vinson Plumbing & Electric  
Watkins Plumbing & Electric

### FENCES

Dothan Awning Co.  
Fenced In, LLC  
Smith Custom Iron Works  
Tri-State Fence & Iron Works, Inc.

## **FRAMING**

Adams Construction Company  
C&R Contracting, LLC  
G&G Contractors  
J&S Construction  
JD Adkinson Siding  
Jimmy Williams Construction  
KWT Framing  
Levy Greer LLC  
Madrid Framing, LLC  
Quality Home Building & Renovation Inc.  
Super Framers Construction

## **GARAGE DOORS**

MP Garage Doors LLC

## **GAS**

Jackson Gas & Electric  
Southeast Alabama Gas District

## **GLASS, MIRRORS &**

## **GLASS PRODUCTS**

Circle City Glass  
Dothan Glass  
Eufaula Glass

## **GUTTERS**

Dothan Awning Co.  
Spann Brothers, LLC

## **HEATING & AIR CONDITIONING**

Bob Woodall Air Care Systems, Inc.  
Brown's Heating & AC, LLC  
C&C Mechanical Contractors  
C&S Heating & Cooling  
Cosby's Heating & Cooling – Appl. Svc.  
Fail's Heating & Air Conditioning  
Jackson Gas & Electric Service, Inc.  
Johnstone Supply  
Lewis-Smith Supply  
Long's Refrigeration  
Michael's Heating & Cooling, Inc.  
Olive Industrial, LLC  
Paulk's Service Company, Inc.  
Quality Sheet Metal and Air, LLC  
Warrington Heating & Cooling

## **INSULATION**

Dothan Discount Bldg. Mat. & Insulation  
EE Bentley Insulation

## **INSURANCE**

Cornelius Insurance Co.  
Flowers Insurance  
Garner Insurance  
Insurance Center of the Southeast  
Slingluff United Insurance  
Solomon Insurance  
The Eufaula Agency  
Young Johnston & Associates

## **LAND GRADING**

Wood Backhoe Service

## **LANDSCAPING, LAWN CARE,**

## **IRRIGATION & NURSERY**

Boyce Landscaper, LLC  
Dothan Irrigation  
Murray's Irrigation  
Mustard Seed Landscaping, LLC  
PC's Nursery & Landscaping, Inc.

## **LIGHTING**

Builder's Lighting & Appliance  
Lowe's of Dothan  
Mayer Lighting Showroom  
**LOT CLEARING, SITE WORK  
AND DEMOLITION**  
Bobby Taylor Enterprises, Inc.  
CL & Associates  
Eufaula Equipment Associates, LLC  
Lingo Sand

Weston Backhoe

Wood Backhoe Service

## **MASONRY CONTRACTORS**

Arnold Davis Masonry  
Bello Brick & Masonry  
Ben's Masonry  
Jim Monk Masonry  
Lee Ready Masonry  
Norman Saffold Masonry  
Ricky Starling Masonry  
Rock Solid  
Southern Masonry  
Southside Granite Co.  
Terry Clements Masonry

## **MEDIA & PUBLICATIONS**

The Dothan Eagle

## **METAL WORK**

Armour Construction, LLC  
Sandra Murdock dba Metal Works  
Superior Metal Systems

## **MORTGAGE COMPANIES**

Ameris Bank  
Brand Mortgage  
Compass Bank  
Home Mortgage of America, Inc.  
InterLinc Mortgage Services, LLC  
MidSouth Bank  
Mortgage America  
Regions Mortgage  
SunSouth Bank  
Synovus Mortgage  
Tyndall Federal Credit Union

## **PAINTS, SUPPLIES & CONTRACTORS**

AAAA Construction  
BLP Mobile Paints  
Ben Darley Painting, Inc.  
Chad Roberts Paint Contractor, LLC  
D&R Homework, LLC  
Featherston Construction  
Ketchum Enterprises, LLC  
Paul Govlet dba The Painters Paint Contracting  
R and R Painting  
Red's Painting  
Shelco Painting  
Sherwin-Williams  
T&W Painting  
Think South Painting, Inc.  
Tri-State Paint LLC  
Tye Remodeling  
Villani Painting  
We Paint It

## **PAVING**

Midsouth Paving, Inc.

Wiregrass Construction Co., Inc.

## **PEST CONTROL &**

## **ENVIRONMENTAL TREATMENT**

All Star Pest Control, LLC  
Cook's Pest Control  
Environmental & Haz Mat Services  
Tabor Pest Control  
Terminix International

## **PLUMBING SUPPLIES &**

## **CONTRACTORS**

AC Electrical & Plumbing  
Ameri-Tech Rooter Service  
C&C Mechanical Contractors  
Fast AZ Service LLC  
Gencon Associates M & U, LLC  
Hathcock Plumbing & Electric  
J&J Plumbing LLC  
Jackson Gas & Electric Service, Inc.  
Jones Plumbing, LLC

Kyle's Rod & Rooter, Inc.

Lewis-Smith Supply

Mike's Plumbing & Electric, LLC

Steve's Plumbing & Electric

Tyson Plumbing & Electric

Vinson Plumbing & Electric

Watkin's Plumbing & Electric

## **POOLS & COMPONENTS**

Cox Swimming Pools, Inc.

Dothan Awning Co.

Herring Enterprises, LLC

Paul Camp Custom Pool Builders, LLC

## **PROPERTY MANAGEMENT,**

## **LAND DEVELOPMENT**

Rock Creek Apartments

## **REAL ESTATE**

Alfred Saliba Corporation  
Berkshire Hathaway HomeService Properties  
H&B Adventures  
James Grant Realty  
Register Realty Co., Inc.  
Team Linda Simmons Real Estate  
Tom West Company  
Young Johnston & Associates

## **REMODELERS**

(See *CARPENTRY & REMODELING*)

## **RESTORATION**

Vaughan Construction/Svcs., Inc.  
Triad Restoration, Inc.

## **ROOFING CONTRACTORS &**

## **SUPPLIES**

APAXX Inc.  
C&N Construction Company  
CP Roofing  
D&R Homework, LLC  
Dwayne Welch dba Welch's Roofing  
Gilley Roofing  
Gulfeagle Supply  
Hathcock Roofing & Remodeling  
MAC Construction  
Marty Robbins Roofing  
Mike Goodson Roofing, LLC  
Steel Drive Enterprises, Inc.  
Welch's Roofing



## **SCHOOLS**

Wallace State Technical College

## **SECURITY SYSTEMS**

Burdeshaw's Lock & Security

Harris Security Systems

Sanders Security

## **SEPTIC TANKS & WELL DRILLING**

Ashford Septic Tank Co., Inc.

Dothan Vault & Septic Tank

Hathcock Plumbing and Electric

Johnny Ingram Company

Lawrence Septic Tank Service, Inc.

## **SIGN COMPANIES**

Sing Erectors, Inc

Signs Etcetera, Inc.

Southside Granite

## **SOD FARMS**

Riverside Turf Farm, Inc.

## **SOLAR HOTWATER HEATERS**

Affordable Solar Hot Water & Power

## **STEREO, SOUND SYSTEMS & ELECTRONICS**

Harris Security Systems

Sanders Security

## **STORAGE**

Saints Industries

## **SURVEYORS & ENGINEERING**

Branton Land Surveyors

Northstar Engineering Services, Inc.

## **TRIM CARPENTERS**

Robert Woodham Construction

Thompson Home Improvement

## **TRUSSES**

Robert Woodham Construction

Wholesale Wood Products

## **UTILITIES**

Alabama Power Co.

Browning Utilities, LLC

Pea River Electric Co-Op

Southeast Alabama Gas District

Wiregrass Electric Co-Op

## **VINYL SIDING & INSTALLATION**

D&R Homework, LLC

Dothan Awning Co.

Homeworks, LLC

JD Adkinson Siding

Ronnie Williams Vinyl Service

Tuff Vinyl

Vinyl Siding Depot

## **WALLPAPER & HANGING**

Ben Darley Painting, Inc.

## **WARRANTY**

Bonded Builders Home Warranty Group

## **WASTE MANAGEMENT**

Environmental & Hazmat Services

Mark Dunning Industries, Inc.

Martin Environmental Services

Rental Equipment & Supply Co., Inc.

Waste Management

## **WOOD PRESERVING & PRESSURE TREATMENTS**

Great Southern Wood Preserving, Inc.

## **BUILDER MEMBER DIRECTORY**

Accolade Construction, Inc.

Alfred Saliba Corporation

Applewright Construction, LLC

BH Williams Company

Bart Liddon Homes LLC

Blissett Builders

Blue Deese Construction Co., Inc.

Bobby Woodham Construction

Brewer Construction, Inc.

Britton Homes

Century 21 James Grant Realty

Chad Dean Construction, Inc.

Chester McKin dba CLM Plumbing & Const.

Ciecierski Construction

CS Adams Enterprises LLC

Dan Lee Construction

Darley Construction

Delmar Paulk Construction

Deloney Construction, Inc.

Dennis Granger Construction

Diversified General Contractors, LLC

Dothan Awning Co.

Doug Lewis Construction Co., Inc.

Dryden Contracting, Inc.

Everett Construction Co., Inc.

Gencon Associates, Inc.

General Building Corporation

Gerald Carroll Companies

Halstead Construction

Hammer Licensed General Contractor

Hathcock Roofing & Remodeling

Hewes Construction, LLC

Hicks Construction

Hollon Contracting, LLC

J&S Hammer Construction

JC Cordell, Jr. Construction, LLC

JT Creations, LLC dba Diamond Constr.

Jace Johnson Construction, LLC

James Tyson Company, Inc

Jesse Reeves Construction, Inc.

Kornegay Construction

Lake City Builders

M&M Home Builders

M4 Development LLC

MAC Construction

MAK, LLC

Mikie Walding Construction

Multi-Struct

Omega Builders

Parkes & Pierce Homes

Picerne Military Housing

Pointe Wiregrass Enterprises

R&S Construction Co., Inc.

RCS Construction, LLC

Rankin Construction Co., Inc.

Renshaw Construction

Richardson Construction, LLC

S.A. Jones Construction, Inc.

S&J Cobb Construction

Sewell Construction

Shelley Construction

Smith Construction

Southern Home Builders, LLC

Superior Metal Systems, Inc

Tolleson Construction, LLC

Tom West Company

Trademark Custom Homes

Triad Restoration, Inc.

United Veterans Construction

Voak Construction

Walker Construction

Wayne Lewis Construction Co., Inc.

Wilkins Construction

Woodland Development

Wright Construction

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## **RESIDENTIAL BUILDING PERMITS**

2015		
	#PERMITS	\$VALUE
JANUARY	21	5,541,381
FEBRUARY	22	5,620,811
MARCH	22	4,916,201
APRIL	11	3,511,608
MAY		
JUNE		
JULY		
AUGUST		
SEPT		
OCT		
NOV		
DEC		
YEAR TOTAL		19,590,001



[www.nahb.org/MA](http://www.nahb.org/MA)

# JUST THE FACTS ABOUT **ABPAC**

ALABAMA BUILDERS  
POLITICAL ACTION COMMITTEE

The Home Builders Association of Alabama (HBAA) has been working hard to promote housing and pass legislation that will help you save money and improve the way you do business. Here are a few facts about how the HBAA's governmental affairs efforts are working for you:

- The HBAA is stimulating Alabama's economy through its work to pass the Alabama Home Buyer Initiative. This program will create **\$300 million in economic activity**.

- The HBAA's legislative efforts **reduced property tax on developed lots by 50%** for 2012 & 2013. That same legislation reduces the property tax on inventoried houses by 50% from now on!

- The HBAA convinced the Alabama Department of Public Health to create a state lead paint program in order to **keep EPA out of Alabama and to lower costs for Alabama remodelers**.

- The HBAA is a founding member of the Business Association Tax Coalition and the Civil Justice Reform Committee, groups that have brought about **meaningful tort reform to Alabama's courts and fairness to Alabama's tax laws**.

- HBAA-backed legislation **eliminated the prohibition on pre-sale agreements for lot sales**. This victory means commercial lenders will be more likely to provide development financing in the future.

- HBAA provisions in the new landlord tenant law increases the amount of time to return a deposit from 35 days to 60 days, **reducing the administrative burden on investment property owners**.



- The HBAA **eliminated local government's ability to charge a business license on each unit in a multifamily development**. This ensures that owners will not have to pay a fee on units that are not generating revenue.

- The HBAA **took the lead in crafting Alabama's first statewide energy and building code** that reflects the wishes of Alabama's builders, NOT the Federal DOE.

- HBAA legislative efforts **ensure that tax appeals are heard before a tribunal** instead of members of the Department of Revenue staff.

- The HBAA has partnered with Alabama Power to create the Duct and Envelope Tightness testing program, **allowing HVAC contractors to conduct their own inspections and saving builders hundreds of dollars per house**.

- The HBAA seeks to **promote skilled trades** through the use of unused HVAC and Plumbing licensure funds that currently revert to the State's general fund.

- The HBAA is **working to expand incentives for wind resistant construction and retrofits statewide** through potential tax credits and insurance reductions. These incentives will encourage new remodeling opportunities and consumer driven upgrades on new construction.

**Your support of ABPAC, the HBAA's political action arm, enables us to fight oppressive regulatory burdens, elect pro-business and pro-building candidates, and to pass legislation that benefits Alabama's housing industry while opposing legislation that could negatively impact the way you do business.**

**It PAYS to be a member--  
ask us how you can give back to ABPAC today!**



HOME BUILDERS ASSOCIATION OF ALABAMA / 1-800-745-4222 / [WWW.HBAA.ORG](http://WWW.HBAA.ORG)

# Save The Dates!!!!

June 18

Past Presidents Luncheon

July 16, 17, 18

HBAA Summer Board Meeting

August 12

Lunch & Learn

Building Energy Efficient  
Homes with Steve Early

September 3rd

Golf Tournament

## NAHB Designations

### What types of Designations are available?

- Certified Aging-In-Place Specialist (CAPS)
- Certified Graduate Associate (CGA)
- Certified Graduate Builder (CGB)
- Certified Graduate Remodeler (CGR)
- Certified Green Professional (CGP)
- Certified New Home Marketing Professional (CMP)
- Certified New Home Sales Professional (CSP)
- Graduate Master Builder (GMB)
- Graduate Master Remodeler (GMR)
- Housing Credit Certified Professional (HCCP)
- Master Certified Green Professional
- Master Certified New Home Sales Professional (Master CSP)
- Master in Residential Marketing (MIRM)

### Why should I obtain a professional designation?

By obtaining a designation, you will distinguish yourself from thousands of other builders, remodelers or associates. A designation can help you gain recognition as an industry leader and call attention to yourself in a crowded marketplace.

### Can I earn more than on designation?

Yes, you may earn as many designations as you would like. Once you have obtained your CGB and CGR you are eligible to start the Graduate Master Builder (GMB) or Graduate Master Remodeler (GMR) programs.

### How do I get started?

To start the process of earning a designation, please contact your local Home Builders Association for detailed information on requirements, registration, curriculum and continuing education.





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Phone: 334-678-1570 Fax: 334-978-7361**

### LEAD PAINT TRAINING

According to the new lead paint rule from the U.S. Environmental Protection Agency (EPA) which took effect in April 2010, any contractors disturbing more than six (6) square feet on a home built before 1978 must be a certified lead paint renovator. To become a certified lead paint renovator, contractors must complete lead paint training conducted by an EPA-approved instructor.

The Home Builders Association of Alabama (HBAA) has provided lead paint certification training since early 2010, and continues to provide it on an as-needed basis. The one-day training is taught by EPA-approved instructors and consists of a mixture of classroom and hands-on training.

The HBAA also provides continuing education for those who have earned the lead paint certification. Under Alabama Health Department regulations, all Lead Paint Certified Renovators must complete a refresher course every three years. These half-day courses are offered periodically at locations throughout the state.

All trainings are open to both HBAA members and non-members. HBAA members do receive a significant discount on their training.

For more information about the lead paint trainings, including upcoming training dates, contact Kory Boling, HBAA Education Director, at 1-800-745-4222 or email [koryboling@hbaa.org](mailto:koryboling@hbaa.org).



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