

Our Verbal Commitments to Each Other

WHAT YOU CAN EXPECT FROM ME, YOUR MENTOR:

- ✓ I am going to give you my time to get you started right in this business.
- ✓ At first I was a travel agent telling you what the journey can be like, now I become a tour guide, walking beside you to point out the greatest & best ways to enjoy and benefit from your journey.
- ✓ We have great training for you all in place. Your success depends on you plugging in.
- ✓ As your business mentor, I will give you my best knowledge and guidance.
- ✓ My goal is to help you be successful in your first 90 days.
- ✓ To get off to a great start in your first month, we have all your major training and success steps broken down into 20 modules, Each business day (20 days – we will send you that day's goal. The following day, we'd like to touch base with you for 10 min., for questions, suggestions, encouragement on the previous day's goal-email. You will have this all in place that you can use to train your future IBOs.
- ✓ I am committed to help you sign up your first 2 distributors and then help them sign up 2 distributors.
- ✓ As we grow this business, First, I will do things for you, then with you, then ultimately be there to council you.
- ✓ My word is good with you! I will be here for you as you are building the business! I'll be in the trenches with you!
- ✓ I will be honest with you about your life and what you need to do.
- ✓ I will be truthful with you at all times.
- ✓ I'm not worried if you like me, I want you to respect me. I'm here to tell you what you need to hear, not what you want to hear.
- ✓ I want you to be the most successful person in this organization.

- ✓ I will work as hard as you are willing to work.
 - If you back off, I back off
 - If you sprint, I sprint
 - You determine the amount of time I spend with you,
 - Your initiative determines your speed of success.
 - You have your foot on the gas.

- ✓ I'll always be here for you! I welcome doing 3-way calls. They are great for mentoring. Everyone learns doing 3-ways.

MY COMMITMENT TO YOU, MY MENTOR:

I understand that building a successful business will be an investment in time & money.

My first income goal would be to earn_\$_____a month.

My goal is to be earning this income by _____.

I believe I can find right now _____hours a week to commit to building my business.

I am willing to commit to personal growth? Training Webinars, Books, Calls Etc.

I look forward with gratitude to overcoming my limiting beliefs and personal weaknesses, realizing that my income grows in proportion to my personal growth. I am willing to put forth the effort into personal growth.

I will keep before me my written goals and dreams and monthly review them again. The more reasons I have written down, the greater my success.

I will commit to daily stepping thru the 20 Success Modules for the first 30 days of our business. Meeting on the phone with my mentor(s) for 10-15 min. each business day to review, receive and help me be accountable to daily goals of action, personal development and training to get my business off to a great start.

I realize that these appointments and goals are designed to help ensure my success and I'll take personal responsibility for maximizing the investment of time being given for my success.

I am willing to keep my mentorship appointments as a matter of being highly responsible and building trust. If I cannot meet any appointments, I will promptly reschedule appointments.

As challenges arise, I will talk about them, and work toward solutions.

I'm grateful for personal tutoring and I'm excited to get started!