



AKB NEWS

Summer 2017



ATLANTIC
Kitchen & Bath

Atlantic Kitchen & Bath Summer Newsletter

Happy Summer!



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Well we are busier than ever. We have moved to our new location but because of a delay in permitting we haven't been able to complete our new showroom but hopefully this will be underway shortly. Visit our temporary showroom in the warehouse behind the little grey house on Route One, Lewes. We have a new line of cabinetry, more quartz and granite selections, flooring options and more. Check out our latest project albums and idea books on Houzz and visit our Website for more ideas and information.

Atlantic Kitchen & Bath specializes in custom kitchen and bath designs as well as renovations, sunrooms, closet systems, outdoor kitchens, additions and restorations. Why wait? Call today at 302.645.8500 to schedule an appointment or look us up on the web at www.AtlanticKB.com

We can design and build anything for you!

Don't get burned this summer. Remodeling a home can be an overwhelming and complex process. At Atlantic Kitchen & Bath we are focused on guiding you through that process and making it stress free. From designing a new kitchen or bathroom layout to selecting appliances, décor and accents, we have the team to help you through the renovation.

With a comprehensive approach we can take care of all the remodeling details - bathrooms, kitchens, additions, outdoor living spaces and more. We specialize in home remodeling and make it our priority to understand the best materials and practices from foundation to roofing. You can rest assured that our world class team will treat your home with respect, and will help you to keep a normal routine throughout your renovation.

Keep Cool





HOW WE MAKE SURE OUR BID STANDS OUT

We know from experience when bidding on a remodel we are not the only pro in the mix. So, the best way for us to cut through the competition is by giving our customers more than just a price. Here are five extras we include in our bidding process to give our customers more information to make their buying decision:

1. We Don't Rely on Prices Alone. We know that unless our quote is abnormally high or low, chances are it won't stand out against other bids. So, we provide an outline of our expertise, a description of our approach and a rough breakdown of the prices in our bid that will give our potential clients insight into our methods and experience.

2. We Guarantee Our Work. One of the biggest fears among homeowners beginning a home improvement project is hiring the wrong pro. We include a guarantee or warranty with every remodel that will alleviate our potential customer's worries and show that we take pride in our work.



3. We Provide Testimonials. Word of mouth is still a powerful tool for homeowners looking for home improvement professionals. We will provide testimonials from our past customers to show you that we stand by your work and collaborate well with our customers. We will be happy to provide you with contact information of our past clients and photos of their jobs. Our online reviews are also very helpful. You can check us out on websites like HomeAdvisor, HOUZZ and the Better Business Bureau of Delaware which host reviews and testimonials from our past customers.

4. We Explain Our Logistics. Completing a home improvement project requires the coordination of several pros. We provide you with information about who will be working on the project, when and in what capacity to help you understand our approach to the job and to keep you informed of progress.

5. We Provide Knowledge. Most potential clients don't understand the technical side of home improvements. We bring an understanding of the materials, methods and potential challenges of the project to the bidding phase of the job to show you that we know our craft and that we know your project.

On time and within budget and we have great reviews!

Rehoboth Beach Kitchen: This is a first-class business. The planning and implementation of my kitchen renovation was flawless. They were very prompt, and their craftsmen did a wonderful job. I recommend them without reservation.

Lewes Kitchen: Our questions and concerns were always addressed. We were always kept informed about scheduling of sub contractors. Attention to detail was top drawer. The kitchen looks fantastic. The design came together even better than we anticipated.

Rehoboth Kitchen: Mark and his team were great to work with and very flexible when it came to requested changes as the work progressed. The end result is spectacular and I couldn't be more pleased with my remodeled home.

Lewes Bathroom: : The work completed was exceptional and we are very pleased with the outcome. I would certainly recommend Atlantic Kitchen and Bath if you are interested in quality work with excellent products and hands on service.

How we roll!

Great Ideas for Summer

*Blow bubbles outside *Eat watermelon *Relax in a hammock *Make lemonade from scratch *Sit on a porch swing *Stargaze outside at night

*Watch the sunset from the beach *Pick wild flowers *Go

Summer Fish Tacos

Ingredients

1 pound halibut or other white fish
Juice of 2 limes
11 ounce can whole tomatillos, drained
4 small zucchini cut into small cubes
1/4 cup chopped cilantro leaves
2 1/2 teaspoons salt, plus more to taste
8 6 inches corn tortillas
2 tablespoons chili powder
1/4 teaspoon cayenne pepper
1 tablespoon olive oil
1 avocado, peeled and thinly sliced

Preparation

Preheat the oven to 225 degrees . Place the fish in a medium bowl and drizzle with half of the lime juice. Cover and refrigerate for 15 minutes.

Using your hands, squeeze the juice and flesh from the tomatillos, 1 at a time, into a medium bowl; discard the skins. Mash the tomatillos with a fork. Add the zucchini, the remaining lime juice, the cilantro and 2 teaspoons of the salt and toss.

Spread the tortillas on parchment-lined baking sheets and warm in the oven for about 10 minutes. In a small bowl, combine the chili powder, cayenne pepper and 1/2 teaspoon of the salt. Remove the fish from the lime juice, pat dry and cover with the spice rub. Heat the olive oil in a large non-stick skillet over medium heat and cook the fish, about 4 minutes on each side. Break the fish into bite-size pieces and season to taste with salt. Arrange the fish in the tortillas with salsa and avocado slices.

Shrimp Summer Rolls

Ingredients

8 7 inches rice paper wrappers
24 thawed frozen precooked shrimp
2 avocados, pitted, sliced
2 carrots (cut julienne strips)
1/2 cup slivered almonds
1/2 cup peanut sauce and 1/2 cup teriyaki sauce (mixed)
8 romaine leaves

Preparation

Working 1 at a time, soften wrappers in water; drain in a strainer then place on a work surface. Line 3 shrimp in center; top with avocado, carrots, slivered almonds. Fold one long side over filling. Fold in short sides; roll up. Spread sauce on leaves. Place the shrimp roll inside the romaine leaves. (great with grilled shrimp too)

Watermelon Agua Fresca

Ingredients

8 cups watermelon pieces (about 2 1/2 pounds), plus 8 small wedges
1 cup silver tequila
1/4 cup triple sec
4 - 6 limes, cut into wedges
Ice, for serving

Preparation

Using a blender or food processor, puree the watermelon pieces in batches; strain into a large pitcher. Stir in the tequila and triple sec and refrigerate until cold, about 1 hour. Squeeze a few lime wedges into the agua fresca. Serve over ice, with additional lime and watermelon wedges on the side.



These recipes are great for picnics or backyard meals. For even more flavor you can grill your fish or shrimp. Add some grilled corn on the cob or try grilled watermelon slices!



Yummo!



Refer and Friend!

Please keep us in mind if you have a friend or family member who needs remodeling work done. We have a great referral program and you could receive a \$250 gift card if you refer someone to us who signs a remodel contract. If you need more information or a copy of the referral form, contact Sunny at 302.645.8500 or email her at Sunny@Atlanticde.com

Call for a free estimate appointment.

Some things you may not know!

AKB specializes in Aging-in-Place bathrooms (ADA). Let us review a checklist with you for remodeling options to consider to keep you safe and comfortable, and in your home for years and years to come.

- ◆ Wall support and provision for adjustable and/or varied height counters and removable base cabinets
- ◆ Contrasting color edge border at countertops
- ◆ At least one wheelchair maneuverable bath on main level with 60-inch turning radius or acceptable T-turn space and 36-inch by 36-inch or 30-inch by 48-inch clear space
- ◆ Bracing in walls around tub, shower, shower seat, and toilet for installation of grab bars for extra support, walk-in shower is used in main bath which is curbless and minimum of 36-inches wide
- ◆ Bathtub - lower for easier access
- ◆ Fold down seat in the shower
- ◆ Adjustable/handheld showerheads, 6-foot hose
- ◆ Tub/shower controls offset from center
- ◆ Light in shower stall
- ◆ Toilet two and half inches higher than standard toilet (17-19 inches) or height-adjustable
- ◆ Design of the toilet paper holder allows rolls to be changed with one hand
- ◆ Wall-hung sink with knee space and panel to protect user from pipes
- ◆ Cabinets with roll-outs for easy access
- ◆ Slip-resistant and heated flooring in bathroom and shower
- ◆ Slip resistant grab bars installed in specific locations



We also specialize in ADA kitchens—give us a call!

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