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action too.

Adopt a Classroom

prep, and college counseling.

News

Photo Courtesy of All Hands Volunteers

respond or help. Eight entrepreneurs share

examples of how they support their communities

At the end, they give their tips to help you take

and how that involvement impacted their business.

"When Harvey hit, my company (located in Houston)

adopted classrooms in low-income areas that were

affected by the storm," says Bonnie Treece, founder

of The Brain Domain, which offers tutoring, test

"We bought school supplies for classrooms in an

elementary school in the 5th ward where about 70%

of the students were displaced. It felt good and we

ended up getting tons of new clients the next week,

but we didn't advertise what we did at all. I think it's

Brad Shaw, president and CEO of Dallas Web Design

Inc., an online marketing firm, says, "As an

ith all the natural disasters and

community tragedies we see in the

news, it can be hard to know how to

Photo Courtesy of Adopt A Classroom

about good karma."

## "I support my community by volunteering locally,

and I use social media to spread awareness when it comes to national or global disasters. I also donate to relief efforts," says Ian Young, virtual assistant, and co-organizer of RVA Social Entrepreneurs, a group of entrepreneurs committed to positive social change.

that you're volunteering in."

"For local disasters, it's a way to not only do

my part in the community but it's also a

good way to network with the organization



## Nachi Salasini, a social impactor's personal development coach and speaker at Live Like YOU,

Now!, wanted to create something that "would bring more love to the people hurting over all the pain that's been going around." "I decided to run a free 30 Day Love Challenge," she says, "to bring more love into people's worlds. Bring

a little more hope and a lot more light during the

"The community appreciated and engaged with the Love Challenge because the need was there and it was a way to start their day on a more positive note. Also, through the challenge, many reconnected with old friends, felt happier, and more hopeful for better days - I know I did."

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dark times."

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SWAY



Jaime Pfeffer, a meditation teacher, entrepreneur,

and success coach, says, "I responded to both

**Mindfulness Meditation Albums** 

Hurricane Harvey and Hurricane Irma by offering my mindfulness albums free to people who were struggling with the emotional impacts these natural disasters can cause." Pfeffer, who was personally affected by Irma, says she knows "how the build-up to a natural disaster and the aftermath can cause huge amounts of stress, anxiety, doubt, and panic."

# Helping the Helpers

"This has been such an emotional roller coaster,"

BlingGuard LLC. Despite feeling overwhelmed, when Moore saw a group of rescue vehicles, she spent time "giving hugs and talking to first responders [to thank them...] My spirits lifted, my kids' spirits lifted. I'd like to think we lifted the spirits of all the guys we met, hugged, and spoke with."

organizing delivery of supplies, and coordinating an event to support teachers in the affected area. "I did all these things to truly help out. I saw myself as a vessel who was simply able to use my network, my ability to solve problems, and my drive to help people. It was so good to do good. That said, my



Noelle Rose Andressen, artistic director and dancer

emphasis on community outreach programs, says, "We perform dance concerts through our company's outreach to fundraise for national disasters. If it's a local disaster, we provide hands-on assistance with blankets, food, [...] fundraising, and volunteering." Andressen has seen multiple benefits. "Our employees, administrative and [...] dancers, get a

of Rubans Rouges Dance, a dance company with an

generally speaking, entertainers can be seen as selfish or out of touch; we wanted to change that preconceived notion. We become part of their extended family and not only seen as entertainers, but entertainers who care and give charitably in times of trouble."

for us as well. We have never experienced any drawbacks or negativity from being charitable. A positive karmic deed always returns ten-fold."

"Tax-wise, it is listed as an 'in-kind' service

or donation and has always been beneficial

### "As leaders, we have the responsibility to lead the

Elevate the Issue

businesses and citizens take a stand on the issues that matter to them. After natural disasters and other tragedies, Hartsock uses Slack to communicate with her team to raise awareness and collect ideas. "Our employees immediately began brainstorming ways we could

help, including posting information on our personal

and corporate social media accounts regarding how

people could locate loved ones and donate blood."

way by example and first thing is to elevate the issue

inside of our companies," says Ximena Hartsock, co-

founder, and president of Phone2Action, which helps

Her company also partners with other organizations and offers their technology to schools for free. She says, "Helping others is part of our culture. In fact, one of our employee benefits is three additional days of paid time off (PTO) for people to help on natural disasters or recovery issues of the person's choice. [...] Employee satisfaction and brand alignment increases when you show your employees that the bottom line is not the money."

# The interviewees recommend serving in ways that

[Your story here]

to give. Find what you're passionate about and be real when helping others." Salasini suggests that "entrepreneurs reconnect with their 'why," or their motivation, because "the

make sense given your experience, talents, and

interests. "Whatever it is that you do best," says

Andressen, "give graciously. We all have something

best way they can serve their community will come from [that]." "If it makes sense for your business or product," Hartsock says, "start with your

product and offer it for free to help the

efforts already in motion."

She also reminds us that we don't need to come up with ideas by ourselves. "Crowdsource ideas for how you can help from within your [company]. An employee may already be helping via their own community organization which you could partner with, or they may have a great idea of how your company could help."

biggest one is HandsOn; there is a chapter in almost every major city in the country." "Remember," says Salasini, "'It's not about you, but it

starts with you." When talking about her Love

And every local area has a place you can help, says

Young. "Look for organizations who are nearby. The

Challenge, she says, "I made it as easy, fun, and valuable [as I could] for the people I serve. I made it about adding more light and love to their world." As these entrepreneurs have said, there are many benefits to supporting your community. Whether

you do it for the tax write-offs, team unity, brand

exposure, or the knowledge that you did a good deed, let these examples and tips inspire you to help your community in a way that feels the most natural to you.

"I don't know if I've had direct sales as a result of these efforts but that isn't why I did it in the first place – it's really about

helping out where I can."

Photo Courtesy of The Washington Examiner

# says Jenny Moore, founder and president of

That led to supporting first responders with meals and organizing a laundry drive (where volunteers washed first responders' clothes). Later, she helped others affected by the storm by sourcing bedding,

business has exploded! I met so many people, [...] and my exposure in the community as a "do-er" brought me to a different level. I have been contacted for several speaking engagements and business opportunities, and doors continue to open."



sense of purpose and are pleased and proud to help their fellow humans. It creates the positive brand perception to the community as well. Sometimes,

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