



ERIC YAEGER
REGIONAL SALES
MANAGER

The team at Henry M Wood Company is pleased to announce the addition of a new territory manager for Western Kentucky/Southwest Indiana. Eric Yaeger has hit the ground running effective August 1 2017 and brings a wealth of experience to our team.

Eric earned a Bachelor of Science degree in Civil Engineering from Georgia Tech. He has 17 years of comprehensive sales experience; he has worked as an Account Manager for B.W. Rogers (a division of Kaman) as well as at Grainger Industrial Supply. He also spent several years working as a Civil Project Engineer.

He has worked closely with automotive manufacturers, steel mills, pulp paper mills and many tier 1 suppliers to improve productivity and reduce downtime. He has also worked on many large-scale projects that consisted of pneumatics, electromechanical, motion control and fluid power technologies.

Eric has successfully completed Parkers pneumatic fieldbus products training at their motion control institute. He also achieved multiple training certificates in the area of Parker pneumatics, electromechanical and is a certified connector specialist.

Eric embodies the Henry M Wood commitment to quality while focusing on our rich Fluid Power and Dry Bulk Powder history. He will be calling upon current customers in his region as well as working to expand his new customer base.

Eric may be reached at eric@henrymwood.com or 812.202.9446.