



Smith Real Estate Services, Inc.

COMPANY OVERVIEW

Founded in 1984 in the state of Georgia, SRES is a leading real estate technical services firm focused on providing superior right-of-way acquisition and project management services throughout the country. Smith Real Estate Services, Inc. is a 100% female owned firm and is certified by the Georgia Department of Transportation as a Disadvantaged Business Enterprise (DBE). SRES provides a broad spectrum of right-of-way services on projects involving roads, bridges, sewer lines, transit lines, greenways, as well as plant and airport expansions.

CORE COMPETENCIES & DESCRIPTION OF SERVICES AND/OR PRODUCTS

SRES has a track record of successfully executing real property acquisition programs for utilities, highways, airports, and other public works and capital improvement infrastructure programs. SRES has successfully completed numerous right-of-way projects ranging from strip take easement acquisitions to complex full takes for deep tunnel projects. SRES has acquired conservation easements for greenway buffers, as well as total fee take land acquisitions for greenspace and park locations.

MANAGEMENT PROFILES

- Pamela J. Smith: As President and CEO, Pamela Smith is responsible for all aspects of the firm's operations including financial management, marketing, business development, project administration and management. Guided by her vision leadership, SRES has experienced consistent growth since 1984, and it has become nationally known for its technical capabilities.
- Dwonna D. Smith: Dwonna Smith has extensive experience in project management for local, state and government projects with 33 years as a licensed real estate salesperson. She prepares and provides fee quotes, projected project schedules, needed resources, project risks, and resolutions; locates and inspects parcels on projects to estimate cost of acquisition based on comparable sales data, prepares and submits cost estimates for approval; searches county tax and courthouse records for title transfers and recent sales; and conducts public information hearings/property owner meetings for proposed roadway improvements and construction.

PROJECT EXPERIENCE/REFERENCES

The breadth of the firm's expertise and project experience allows it to rapidly zero in on any problem, devise practical solutions, and implement strategies designed to achieve desired outcomes such as lower operating expenses, attain the greatest asset productivity, or the highest assets value.

- City of Atlanta – Quarry Water Supply Program - \$750,000.00
- City of Atlanta – Nancy Creek Tunnel Project - \$126,000,000.00
- City of Atlanta – Stockade Basin Sewer Separation - \$81,000,000.00
- City of Atlanta – CSO West Tunnel - \$14,000,000.00
- City of Atlanta – CSO East Facility - \$3,000,000.00
- City of Atlanta –Veteran's Hospital Project - \$6,930,312.00
- City of Atlanta – Tenth Ward Relief & Rehabilitation Contract 2 - \$4,327,000.00
- City of Atlanta – Tenth Ward Relief & Rehabilitation Contract 3 - \$2,182,000.00
- City of Atlanta – Peachtree Trunk – North Fork Project - \$13,038,052.00
- City of Atlanta – Tenth Ward Sewer Replacement Project - \$225,000.00
- City of Atlanta – Indian Creek Sewer Improvement - \$4,628,806.00



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GDOT QUALIFICATIONS

NAICS

- 236210: Construction Management, Industrial Building Construction (Except Warehouses)
- 236220: Construction Management Commercial and Industrial Building Construction
- 237310: Construction Management Highway, Street, and Bridge Construction
- 531210: Offices of Real Estate Agents and Brokers
- 531320: Offices of Real Estate Appraisers
- 531390: Other Activities Related to Real Estate
- 541618: Other Management Consulting Services

NIGP

- 578-63: Miscellaneous Products – Real Estate: Land and Improvements
 - 918-14: Appraisals Consulting
 - 918-89: Consulting Services – Real Estate/Land Consulting
 - 945-15: Financial Services – Appraisal Services, Real Estate
 - 958-26: Management Services – Construction Management Services
 - 958-83: Management Services – Real Estate Management Services
 - 967-58: Negotiation Services
 - 968-66: Right of Way Services (Including Title, Appraisal, Negotiation, Closing, Relocation, Condemnation, etc.)
 - 998-84: Sale of Surplus and Obsolete Items – Real Estate
- SRES is pre-qualified with GDOT

LICENSE & CERTIFICATIONS

- City of Atlanta: AABE/FBE
- City of Atlanta: SBE
- GDOT: DBE
- Fulton County: MFBE
- DeKalb County: MBE/WBE
- DeKalb County: LSBE/MSA
- Georgia Broker License #116890 (Pamela J. Smith)
- Georgia Broker License #H-12017 (SRES)
- Georgia Appraiser License #492

CAPACITY

Holman and Company have served as the insurance broker for SRES since 1995. They can attest to the exemplary manner in which we meet our financial obligations to them, our insurers, suppliers, bankers and others. They have reviewed our insurance and bonding requirements on our projects and feel certain that they can provide the requested terms if we are awarded any contracts.

CONTACT DETAILS

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