

Acutal Customer's Rate Shop Analysis for Multi Carrier Usage

Service	Dimensions	Weight	Insurance Amount	Customer Rate	AM FedX Cost	AM \$ Savings	AM % Savings	AM UPS Cost	AM UPS \$ Savings	AM UPS % Savings	AM USPS Cost	AM USPS \$ Savings	AM USPS % Savings	Best AM Rates	AM Savings
Ground Commercial	21.0x 15.0x 15.0	16.3		\$ 18.67	\$ 13.37	\$ 5.30	28%							\$ 13.37	\$ 5.30
Ground Commercial	21.0x 15.0x 15.0	13.7	\$ 300.00	\$ 23.47	\$ 19.49	\$ 3.98	17%							\$ 19.49	\$ 3.98
Ground Commercial	22.0x 15.0x 10.0	9.8		\$ 14.02	\$ 11.42	\$ 2.60	19%							\$ 11.42	\$ 2.60
Ground Commercial	21.0x 15.0x 15.0	14.3		\$ 21.60	\$ 16.07	\$ 5.53	26%							\$ 16.07	\$ 5.53
Ground Commercial	22.0x 15.0x 10.0	11.4	\$ 918.00	\$ 28.42	\$ 24.38	\$ 4.05	14%							\$ 24.38	\$ 4.05
Ground Commercial	22.0x 15.0x 10.0	12.3	\$ 1,282.00	\$ 34.82	\$ 27.77	\$ 7.05	20%							\$ 27.77	\$ 7.05
Ground Commercial	21.0x 15.0x 15.0	13.6		\$ 18.67	\$ 13.37	\$ 5.30	28%							\$ 13.37	\$ 5.30
Ground Commercial	21.0x 15.0x 15.0	20.5	\$ 499.00	\$ 24.39	\$ 17.68	\$ 6.71	28%							\$ 17.68	\$ 6.71
Ground Commercial	21.0x 15.0x 15.0	14	\$ 352.00	\$ 22.79	\$ 16.69	\$ 6.10	27%							\$ 16.69	\$ 6.10
Ground Commercial	21.0x 15.0x 15.0	17.8	\$ 700.00	\$ 27.59	\$ 20.17	\$ 7.42	27%							\$ 20.17	\$ 7.42
Ground Commercial	21.0x 15.0x 15.0	11.8	\$ 399.00	\$ 25.07	\$ 18.37	\$ 6.70	27%							\$ 18.37	\$ 6.70
Ground Commercial	21.0x 15.0x 15.0	14.9	\$ 499.00	\$ 24.39	\$ 17.68	\$ 6.71	28%							\$ 17.68	\$ 6.71
Ground Commercial	21.0x 15.0x 15.0	19.7	\$ 1,282.00	\$ 37.19	\$ 27.77	\$ 9.42	25%							\$ 27.77	\$ 9.42
Ground Commercial	21.0x 15.0x 15.0	17.9		\$ 18.67	\$ 13.37	\$ 5.30	28%							\$ 13.37	\$ 5.30
Ground Commercial	22.0x 15.0x 10.0	12.1		\$ 15.59	\$ 11.42	\$ 4.17	27%							\$ 11.42	\$ 4.17
Ground Commercial	21.0x 15.0x 15.0	19.2	\$ 604.00	\$ 27.59	\$ 20.70	\$ 6.89	25%							\$ 20.70	\$ 6.89
Ground Commercial	21.0x 15.0x 15.0	15.1	\$ 417.00	\$ 24.39	\$ 16.33	\$ 8.06	33%							\$ 16.33	\$ 8.06
Ground Commercial	21.0x 15.0x 15.0	13.6	\$ 399.00	\$ 25.07	\$ 18.37	\$ 6.70	27%							\$ 18.37	\$ 6.70
Next Day Air Saver Commercial	N/A	0.1		\$ 30.87	\$ 24.86	\$ 6.01	19%							\$ 24.86	\$ 6.01
Next Day Air Saver Residential	21.0x 15.0x 15.0	20	\$ 1,106.00	\$ 150.12	\$ 110.16	\$ 39.96	27%							\$ 110.16	\$ 39.96
Next Day Air Saver Residential	N/A	0.6		\$ 32.51	\$ 24.86	\$ 7.65	24%							\$ 24.86	\$ 7.65
Next Day Air Saver Commercial	21.0x 15.0x 15.0	14	\$ 1,106.00	\$ 162.56	\$ 110.16	\$ 52.40	32%							\$ 110.16	\$ 52.40
Ground	19x16x15	14.9		\$ 22.29				\$ 18.66	\$ 3.63	16%				\$ 18.66	\$ 3.63
Ground	22x18x3	2		\$ 49.89				\$ 13.03	\$ 36.86	74%				\$ 13.03	\$ 36.86
Ground	20x14x14	20.1	\$ 1,152.00	\$ 42.73				\$ 37.82	\$ 4.91	11%				\$ 37.82	\$ 4.91
Home Delivery	14x10x8	6.1	\$ 200.00	\$ 24.19				\$ 18.36	\$ 5.83	24%				\$ 18.36	\$ 5.83
Home Delivery	16x12x9	5.4	\$ 140.00	\$ 20.58				\$ 18.25	\$ 2.33	11%				\$ 18.25	\$ 2.33
Home Delivery	20x14x6	5.2	\$ 114.00	\$ 29.26				\$ 18.06	\$ 11.20	38%				\$ 18.06	\$ 11.20
Home Delivery	20x14x14	13.2	\$ 500.00	\$ 23.81				\$ 21.47	\$ 2.34	10%				\$ 21.47	\$ 2.34
Ground	20x14x14	20.4	\$ 1,076.00	\$ 31.77				\$ 28.55	\$ 3.22	10%				\$ 28.55	\$ 3.22
FedEx 2Day	20x14x6	7		\$ 87.83				\$ 41.40	\$ 46.43	53%				\$ 41.40	\$ 46.43
Ground	20x14x6	6.3		\$ 15.06							\$ 9.04	\$ 6.02	40%	\$ 9.04	\$ 6.02
Home Delivery	16x12x9	6.2	\$ 225.00	\$ 24.19							\$ 10.17	\$ 14.02	58%	\$ 10.17	\$ 14.02
Home Delivery	20x14x6	8.3	\$ 575.00	\$ 25.08							\$ 15.03	\$ 10.05	40%	\$ 15.03	\$ 10.05
Home Delivery	12x10x6	4.6	\$ 350.00	\$ 25.69							\$ 11.36	\$ 14.33	56%	\$ 11.36	\$ 14.33
Home Delivery	12x10x5	2.4	\$ 150.00	\$ 24.19							\$ 7.40	\$ 16.79	69%	\$ 7.40	\$ 16.79
Home Delivery	22x15x9	15.8	\$ 186.00	\$ 24.48							\$ 16.18	\$ 8.30	34%	\$ 16.18	\$ 8.30
Home Delivery	18x11x5	2.7		\$ 16.31							\$ 7.16	\$ 9.15	56%	\$ 7.16	\$ 9.15
Home Delivery	18x12x5	2.6		\$ 16.31							\$ 6.65	\$ 9.66	59%	\$ 6.65	\$ 9.66
Home Delivery	20x14x6	3.3		\$ 21.22							\$ 11.67	\$ 9.55	45%	\$ 11.67	\$ 9.55
Home Delivery	20x14x6	4.9		\$ 22.08							\$ 13.92	\$ 8.16	37%	\$ 13.92	\$ 8.16
Home Delivery	20x14x6	7	\$ 261.00	\$ 24.48							\$ 10.35	\$ 14.13	58%	\$ 10.35	\$ 14.13
Home Delivery	22x15x9	19.2	\$ 490.00	\$ 25.35							\$ 20.82	\$ 4.53	18%	\$ 20.82	\$ 4.53
				\$2,528	\$801	\$262		\$781	\$221		\$258	\$205		\$1,804	\$688

NOTE: We rate-shopped one typical shipment from each service level (including dimensions, weight, and insurance), then projected total savings based on monthly shipping volume.

Average # of Shipments per Month	1,000
Monthly Savings Using Automated Mailroom	\$7,644
Est. Annual Savings	\$91,728