

Clan Young Society Regents Guidebook

Ceud Maile Failte - Welcome!

First of all, please accept our thanks for your willingness to represent Clan Young as a Regent. For many of our members and the public, you ARE Clan Young, and we wish you good luck and great fun at games, parades, festival and all manner of Scottish events.

This Regent's Guide is offered to help you as you start out as a representative of our clan. If you are an experienced "Tent Sitter" it can serve as a source of useful ideas that may help you improve your tent. Please treat it as a guide, not as a gospel. There are many ways to operate a tent at Scottish events and we offer these insights as an assist to you. Feel free to improvise and adapt this advice to fit your special needs and requirements.

By agreeing to accept an appointment as a Regent you are agreeing to set up a tent or otherwise represent us at a highland games, Scottish festival, parade or other event where you can educate the public about Clan Young and try to recruit new members. We expect that you will represent us at one such event per year. You may find it easy to do more, but pace yersel', Clansman, one will do for a start.

I wish to acknowledge the contributions of Dwight, Dwayne, Al and Gary Young, Russ Smith, many other Clan Young members, and of all the wonderful neighbor clans that provided good ideas to include here. Any errors and omissions are entirely mine.

Randolph S. Young - Clan Young President & Regent for Virginia
May 2000

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Chapter 1 - Getting Started

Now that you have made the decision to serve Clan Young as a Regent you will want to begin to assemble the papers and things you will need to fit out a tent and represent us. Do not feel that you must have a set-up similar to the longest standing clan at your particular games. **The two most important ingredients** you must bring to a Scottish event are your enthusiasm for people and some knowledge of Clan Young. If you remember your first visit to a clan tent (ours or anyone's) the things you remembered were how you were treated and if you learned something new. These things don't cost much except in terms of your time and effort.

Ask for help from those who know how. The clan Executive Vice President and Regional Vice Presidents are available to help answer your questions. They can be contacted through our newsletter or home page. Regents in neighboring areas will be willing to help you and may be willing to loan you equipment. You may get an experienced regent to help you with your first games. If there is enough time before your games you may visit some other event prior to yours and sit-in on a Clan Young tent to observe and assist. If there is no regent nearby to help you, talk to the games clan representative. Ask if they can introduce you to someone from another clan that you could talk to on the phone and can check in on you at set-up time at the games. Although the Scottish have not been famous for this, make friends with your neighbors at the games and talk to them. You can learn a lot by observation and asking questions.

Try to **find out as much as you can** about the upcoming games or event. Most games now will have a web page plus material they will mail out to clans that register for the next event. You should ask to get a copy of last year's program. Most games follow the pattern of the previous year with incremental changes for the current year only as necessary. This will give you a layout of the field, schedule of events, vendors, entertainment, parking, space restrictions, competitions, and special events.

You should have a budget for two things: time and money. Lay out a planning calendar leading up to your first big event and plan backward from there. While most games are willing to take last minute registrations, with a little planning you should be able to reduce that stress by registering early. Appendix C - Planning Sequence, will guide you through the planning process of preparing for the Loch Haggis Highland Games. While you may be full of enthusiasm, your day still has only 24 hours so don't overload yourself with self-imposed requirements. As for money, you have to strike a balance with your household budget and what you want to do for the clan. You must also balance between outfitting yourself and your tent! Few of us have the funds to do it all at once and no one in Clan Young expects you to do so.

You will find a listing of equipment at Appendix A and a list of References at Appendix B that will help organize your thoughts. **Make due with things you already have** around the house (folding chairs) and then get essentials in your list of priorities. Focus on the Clan Young unique items first and then get the general-purpose things later. **Frequently you can** borrow or rent these things at no or reduced cost.

In summary, if you show up at your tent site at the Loch Haggis Highland Games with nothing but a sunny smile and a handful of membership applications you are ready for your first games as a regent. You may now want to read on for more details on how to improve on that a wee bit.

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Chapter 2 - Tent Organization

You will need a tent, fly, awning, or tarp to protect yourself and your thing from the elements. To get started you can frequently rent a tent or the games organizers will require using the tents they provide. Rentals can be pricey but that is a way to get going. You will need a table and some folding chairs plus whatever you bring with you to display or give away to visitors.

Your tent site will serve several purposes. It is your home base. It is where you can display Clan Young insignia and information. It is where you can greet the public, recruit new members, and where you can entertain guests, friends, and clan members. The way you organize your tent and assigned space will effect how well you can accomplish these duties.

You should **strive to make your tent eye-catching**, welcoming and appealing. Some clans seem to go overboard trying to make the thing look like a castle! They frequently will have to set up the day before and haul a trailer behind a truck to bring, in all their paraphernalia. You don't need to go that far, and should be able to set up all your things in 45 minutes with a little practice.

The most common set-up is to move the front of the tent to the front edge of your assigned space and set up the table at the front edge of the tent. This helps you display your material front and center. The disadvantage is that it sets up a barrier between you and the public. This is not necessarily bad, but something to consider.

Another layout is to use two tables and place clan information on one side of the tent and hospitality items on the table on the other side. The chairs and visiting area goes toward the rear of the tent. This draws visitors into your tent to see your Clan Young wares.

A third layout is to use two tables in an "L" shape with a table in front and one down the side. Recruiting, materials go in front and hospitality and sales items can go on the side. Either way, move the front table to one side to allow easy access for your invited visitors to come in to the visiting area. Many clans will set up a second tent or tarp up in back of the tent and offer lavish entertainment. This is probably in conjunction with their clan's annual general meeting.

Signage is very important and is the best way to let people know from a distance that Clan Young is here. I strongly recommend a banner across the front of your tent with big, bold letters saying YOUNG or CLAN YOUNG. People should be able to see you in a crowded clan area at a distance. You can also have a smaller banner draped across the front of your table or one hanging in the back of your tent visible when people get up close. Visitors will frequently stroll down the line of clan tents and happen upon you by surprise. Use every opportunity to get the name in front of them. If you can obtain a large banner that says YOUNG on it, hang it as high as you can and point it toward the parking lot. Get them as soon as they arrive!

Cover your tables with some kind of cloth, our tartan, or a combination of both. Felt is fairly inexpensive and you can sew a tartan runner down the center. You should strive to display our tartan flags prominently in front of the tent either by attaching the poles to the tent legs or by pounding flag holder stakes in the ground.

The displays you have should tell our history, septs or variants of our name, coat of arms, and maps to show from where we came. Strive for color and variety. Get as many things off the table and up to eye level as possible by hanging maps and charts from the tent framework. Start with a few things and add more each games and improve each year.

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Chapter 3 - Kitting Yourself Out

From the start you will face the dichotomy of having to equip yourself and your tent simultaneously. Many new Regents feel they are not authentic without wearing tartan; either the kilt or a kilted skirt. Kilts are very expensive and certainly not a necessity in life, so some form of **budgeting and planned savings** is called for. And most will also want their own tent. As mentioned earlier in this guide, neither is a necessity to start representing the clan. However, eventually you will want to acquire these things and so much more. This chapter will offer some suggestions on how to tap the piggy bank without breaking it.

Outfitting yourself can begin with a Clan Young T-shirt or embroidered polo shirt and maybe a bonnet. Then you can set aside a budgeted amount per month for your tartan purchase. Keep in mind, men, that you will also need kilt hose, garters, flashes, a broad belt, and a sporran. There is more after that, like the sghian dubh, but from the ground up to the top of your kilt will be plenty to get you off on the right foot in style.

At the same time you will be thinking about how to acquire a tent and all the trimmings. See **Appendix A** for a detailed listing of gear the well equipped tent sitter needs. Don't feel you need to buy an EZ-Up tent for \$300. A lightweight lawn shade type tent can be had for far less. A good source of inexpensive tents or shelters can be found at the local Army Surplus, Wal-Mart or Kmart. **Renting is an option** at most games, and at quite a few, it is mandatory. Tables and folding chairs can also be rented. The nearest Clan Young regent might be willing to loan you their set if there is no schedule conflict with their games schedule. They have acquired all this Scottish stuff and use it only a few times per year. It never hurts to ask. Needless to say, linking-up is much easier to do in the northeast than in the southwest!

Scots, for all the desire to wear the Chieftain's tartan, are still very individualistic and you will have to **decide on your own style**. This is an opportunity to break out of your shell some too. Some prefer a military approach, others the re-enactor kit, or the country gentleman look. Others prefer the medieval outfit with the lace up shirt. Ladies have a variety of feminine approaches to arriving at their own style. No matter what your interest in Scottish fashion, all are wise to consult "Scotty" Thompson's "[So You're Going to Wear the Kilt.](#)" This thin booklet is chock full of information addressing all form and function of Scottish attire. The great benefit from reading it is that in one place you can gain the confidence of knowing you are wearing it right.

You would be wise to shop around for a tent first. It can be used for things other than Scottish events! Then immediately begin planning for acquiring your kilt or kilted skirt. I say plan because these custom made items require between 4 to 8 weeks for delivery. The accessories can be acquired piecemeal and from many different sources but the clan young tartan **is restricted, so you must plan** ahead.

In summary, no one in Clan Young expects you to go deep into debt to represent us. Some priority planning to acquire the essentials first will cushion the financial blow. Borrowing or renting will also help defray your initial expenses.

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Chapter 4 - Handling Visitors

Sometimes you can tell just by the look on their faces that the stranger walking up to your tent is somehow a distant cousin. Perhaps they show a little bemused smile or wear a look of amazement. One of our Regents told the story of a woman who approached his tent in tears! Her father had passed away and she related how he had looked for a Clan Young tent for many years with no success. The visitors who have some sense of affinity with Clan Young will be the easy ones, but they will be in the minority.

No matter what the visitor's demeanor may be, you should **greet all in a friendly manner**. A smile and a polite hello will suffice. Even those who you know will join the clan today should not be overwhelmed with your enthusiasm. Let them warm up to you as you warm up to them. Don't spook a prospective member, you don't know what their motivation or interest truly is. You may want to comment on the weather or make a favorable comment on some Scottish article of clothing just to get the conversation started. Follow up with a simple question like, "Do you have any Young's in your family tree?" Many times you will be told, "No, but I have a friend who is a Young."

A lot of folks who stroll past your tent are "looky loos" who have no Young connection. Talking with them can frequently be rewarding. If you are friendly they may ask if there is a Clan McBigknee tent at the games. Our tradition is to **be helpful to all**. Within the whole clan and society community we pass the good deed on and you will benefit from somebody from Clan Haggis referring a Young to your site. What goes around, comes around.

Your job is to **inform and persuade**. Unlike Clan McTavish, many will be surprised that there **is** a Clan Young and you should expect to be challenged. Many will say, "I thought Young was English." **You should be prepared to respond** to that **confidently**. Some help can be gotten by looking at the references listed in the Appendix B. Showing our tartan both live and in books and showing our listing in books of Scottish surnames will help. Some will want to argue and cite their relatives as the definitive source of information. Never respond defensively, but do answer them with confidence.

Even in this day and age some children will visit in packs without a parent at arms length. The parents are somewhere nearby, but without the immediate restraining influence of an adult right there, the child will want to satisfy their natural curiosity. They ask questions, but they also touch without asking permission. You and your clan artifacts on display give the public, not just children, the sense that they can help themselves. Stay close and **keep the visitors in view**.

If you have more than one group visiting the tent at once, you should have some help to take on the second group. If two of you are with group "A", don't feel shy about peeling off and speaking to group "B". Try to separate them a little for convenience and conversation if you can. **You should never leave your tent unattended**. If you have no backup, ask your tent-sitting neighbor from Clan McFriendly to watch your site while you heed the call of nature. But never just leave the tent without some coverage. And be prepared to return the favor when the McFriendlys ask.

We tent sit in all kinds of weather and it can be tiring at the end of a very hot humid (or cold and rainy) day. Save **the last smile** of the day **for your last visitor**. They deserve it and they may just join up on the spot!

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Chapter 5 – Advertising

The old **saying goes**, "It doesn't cost to advertise, it pays!" Well it does cost some so you might as **well get as much as you can for our advertising dollar**. This chapter will discuss several ways to get the news out to the public that Clan Young is here.

Even before the Loch Haggis games take place you can plan to advertise Clan Young. If you **register early** enough you will ensure that we are listed in the published official visitors program. This listing lasts long after the games or festival. The good thing is that just as soon as the Young prospect gets the program in their hand they can find about our presence wherever on the grounds they may be.

Banners should be big, bright, and visible from a distance. You will be one of many tents on Clan Row so visitors should be presented with a sign that will catch their eye. If you back up to a big field where the athletic events or the sheep herding is demonstrated, consider placing a banner on the back of your tent too. Many will see it that didn't know you were there. Some visitors stroll down the line of tents up close. You should **have the Clan Young name visible** wherever their eye will fall upon it. It is amazing what people don't see, especially if they don't know where to look. And sometimes they are just visually overwhelmed. Hang a Young banner off the front of your table. I also hang one up at eye level at the back of the tent. This is a great spot for the parade banner. And don't forget about my favorite banner of all, the Clan Young tartan flag

If there is a parade of the clans at your event, **get in it!** Even if you are the only one at your tent, get in it. Ask someone with lots of people at their tent to tent-sit for you. It is a chance to get our tartan and name in front of the assembled multitudes. When you pass in front of the reviewing stand **sound off with our war cry**, "We Ride!" and do so loudly. Few clans do this and we really do stand out when we scare the dignitaries on the dais. People remember that. It is a good thing! Another good thing, is to participate in the Kirkin' O' the Tartan and get our tartan banner in front of the gathered faithful.

An additional way to maximize your presence at the Loch Haggis Games is to **sponsor a trophy or a competitor**. This is another entry in the program and another announcement over the PA system. If you have a legitimate need, write out an announcement that mentions our name and location, and get it to the announcer. During a break in the action they will be happy to put news of Clan Young, on the air.

One of our regents is very interested in genealogy (more on that next). He goes to the COSCA tent and helps people find their clan connection. This **good deed reflects well on us** and makes sure prospects know exactly where to find their Young cousins.

In summary, you are going to be at the Loch Haggis Games all day, and you've have spent a lot of time preparing to attend. Make the most of it. It doesn't cost (too much), it pays!

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Chapter 6 – Genealogy

Almost all Youngs come to Scottish events hoping subconsciously to connect to their roots. Perhaps their interest is sparked by the current popularity of all things Scottish fanned by the flames of Hollywood. They may have a close relative that told them tales of Scotland when they were youngsters. Perhaps, like myself, they were invited to a Scottish Game and it all felt so right to be there somehow.

Not all tent sitters are thoroughly knowledgeable about genealogical research, **but you need to know some basics**. First of all genealogy ain't easy. It's hard work! The totally uninitiated may think that all they have to do is tell our genealogist who their parents were and where they came from. Then they expect Clan Young to look up in a musty old leather bound volume and, Viola! There is the whole family tree ready-made for them. Don't make extravagant promises and get their hopes up unfairly. Clan Young gives them entry to a whole group who are of like interests and may in fact have a connection or two for them. But you must make it clear that they will have to do most of the work themselves.

You can **get them started**. Get some blank forms for pedigree charts and family group sheets. If you are not busy you can interview them and start filling out the pedigree chart for them. Then give them the blank forms to take away with them. Stress the fact that they need to interview their oldest living relatives first. Tell them not to let these invaluable resources die out, literally, without passing on the knowledge that only they will know.

If they join the clan, you should **provide the name of our Clan Genealogist** and tell them how to contact that person. Give the information contained in the newsletter or our web page. Let them know about our web page and especially the value of posting an inquiry on the Forum.

Share some of your resources ([Appendix B](#)) to prove to them that the name Young really has a strong Scottish connection. In some cases this will be the convincing point for them to justify to themselves they should join, that they really belong in our extended family. Looking up names in your reference books, and sharing that information is always appreciated by tent visitors.

If you, yourself, are interested in genealogy, all the better. It makes you more convincing and authoritative. Discussions about genealogy are frequently **the best way to break the ice** with a stranger. If they have a genuine interest, they will open up to you, as they might to no other. Nowadays, people like to talk about their ancestors and this is a way to make friends even if they have no Clan Young connection. Getting anyone started in tracing their roots is always rewarding

In summary, genealogy is a **great way to get people to open up** to you and a good recruiting tool. It is also a good deed you can do for many interested people that just need a nudge in the right direction to get started in discovering their roots.

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Appendix A - Equipment Checklist

Tent *	Books (see App. B)
Stakes	Etc.
Hammer	Bookends
White cord	
	Clan Young Literature
Duct Tape	Membership applications
	Purpose
Table, folding *	History
Table cloths	Officers
Chairs, folding *	Newsletters
Rain tarps	Large plastic tub with lid (32 gal. or bigger)
Plastic sheeting	
	Cooler (with wheels)
Bungee cords	
Tie down cord	Sale items. Clan Young
Paper Towels	T-shirts
Chamois	Cap badges
Flags	Maps
Tartan	Historic
Saltair	Contemporary
Rampant Lion	
	Displays
Young Name Banners	Septs of Clan Young
Tent, 18" X 9'	Arms of Peter Young
Parade 2' X 3'	Picture of our castle
	Coat of Arms
Handcart or Dolly	

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Appendix B - Reference Books

April Issue Highlander Magazine, Directory issue. *It contains names and addresses for most Scottish Organizations.*

Black, George F., The Surnames of Scotland, 12th printing, The New York Public Library, New York 1999 *The Bible on surnames, A superb reference.*

Dorward, David, Scottish Surnames, HarperCollins, Glasgow, 1995. *Helpful Pocket reference in cloth back.*

Durham, Keith, The Border Reivers, Reed International Books, London, 1995. *Part of the great illustrated Osprey Men at Arms series.*

Durning, Bill and Mary, The Scotch-Irish, The Irish Family Names Society, LaMesa, CA, 1991.

Frazier, George MacDonald, The Steel Bonnets, Harper Collins, 1971. *The hard life on the Scottish borders with England 1503-1603.*

Leyburn, James G., The Scotch-Irish, Univ. of North Carolina Press, Chapel Hill, NC 1962. *A bit more scholarly and detailed than Durning's book.*

McLaren, Mike, The Book of Crests, Heritage Books, Bowie, MD, 1990. *Excellent clear ink drawings of over 100 clan cap badges with explanations and translation of their mottoes.*

Scott, Walter, "The Manners, Customs, and History of the Highlanders of Scotland," Unicorn Limited, Bruceton Mills, WV, 1994 *A brief formal rendering of the history of the Scots and the clan system by the master.*

Smith, Philip D., Tartan for Me!, 6th Ed., Heritage Books, Bowie, MD, 1994 *A very popular reference for tent visitors from all families.*

Thompson, Charles J., So You're Going to Wear the Kilt, 3rd Ed., Heraldic Art, Arlington, VA, 1989. *The best advice under one cover for the beginner male and female on how to Wear Scottish attire properly.*

Urquhart, Blair, Identifying Tartans, Chartwell Books, Secaucus, NJ, 1994. *Contains a color plate of our modern tartan*

Young, Douglas, The Youngs of Scotland, Nevermind Books, Ontario Canada. 2000. *A history of the Young Clan by one of our own.*

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Appendix C - Planning Sequence

G-Day - 120 Contact the Organizing Committee to inquire about sponsoring a tent at the Loch Haggis Scottish Games (LHSC), or Festival, or Parade.

G-Day - 90 Check your equipment for completeness and serviceability. Any upgrades or additions should be ordered now to get them in time.

G-Day - 75 Mail in your application form and fees. This will depend on the individual event but this will be enough in advance to get Clan Young mentioned in the program.

G-Day - 60 Draft a letter to all local clan members informing them that you will be hosting a tent at the LHSG.

G-Day - 45 Begin packing your gear box. Use a checklist. Down load forms from the web page and make many copies for handouts at the games.

G-Day - 30 Set up your tent and check for mildew, holes, missing lines and stakes.

G-Day - 25 Mail out your announcement letter.

G-Day - 15 Check your clothing items to be sure they are clean, serviceable, mended and pressed. Men, please shine your shoes!

G-Day - 10 Make sure you have received your Sponsor packet from the games committee. If not, call the Clan and Society committee chairman right away.

G-Day - 7 Plan your time and route to the LHSG, especially if this is your first time there.

G-Day - 3 Store your gear in your equipment boxes. Don't forget your "for sale" items.

G-Day - 1 Load all your equipment in your vehicle the night before. Layout your clothing.

H-Hour ! Get to the parking lot as early as possible so you can get transport on to your site without a long wait for the only golf cart.

H-Hour+1 Set the tent up first and get everything under it just in case. Banners and flags up.

H-Hour+1.5 Tables up and covered with cloth. Table displays set up, and sign-in book ready.

H-Hour+1.75 Visit the hospitality tent, and introduce yourself to your neighbors.

H-Hour+2 Gates open, greet your first visitors, and have fun!

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Appendix D – Displays

Banners for the front of the tent (and back if the crowd can see them from a distance).
Parade banners for the Parade of the Clans (put it on the front of the table when not parading).
Flags - in our tartan 3' X 5' Or 2' X 3' (modern, ancient, or better yet, both).

Coat of Arms of Young of Auldbar.

Picture of Young Castle.

Septs of Young on heavy card stock.

Maps of Scotland or the Borders showing where Youngs lived.

Sales items - T-shirts and cap badges, scarves, ties, etc. (Only Young, items, not general merchandise, please. The vendors get upset.)

Tartans on the table, get them in front of the visitor as often as you can.

Handouts:

- Statement Purpose
- List of officers
- Copies of the newsletter
- Enrollment forms
- History of Clan Young

Photo album (label the pictures, name the people in the pictures and the setting).

Bookrack - to hold neatly all those references that list the name Young.

Swords - Basket hilt broadsword or claymore are popular, but not too sharp!

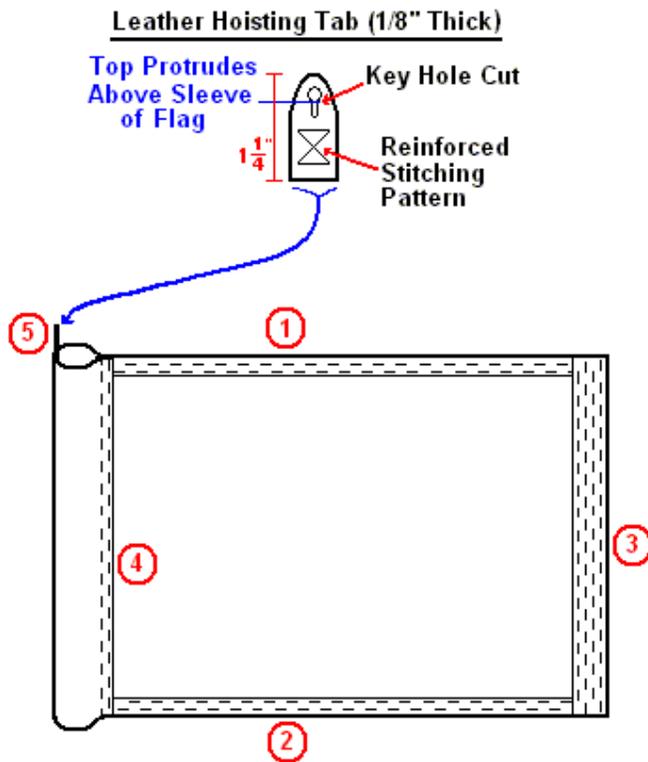
Crafts - home made needle point of the cap badge or other Young things.

Hints:

- Get as many things up to eye level as possible, don't lay everything flat on the table.
- Maximum use of color and motion - flags, banners, and maps.
- Get the name Young in front of the visitor as many ways as you can.
- Weatherproof as much as you can - think about wind and rain first.

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Appendix E - How to Make a Tartan Flag



Flag Dimensions 3' by 5'

Use lightweight (10oz.) Tartan fabric

- Blows in the wind better

- Easier to carry

1) Fold top edge over twice, 2 rows of stitching.

2) Fold bottom edge over twice, 2 rows of stitching.

3) Fold fly end over twice, 4 rows of stitching.

4) Fold hoist end over twice, 2 rows of stitching.

- Be sure to allow a sleeve for the flag pole.

5) Sew in leather hoisting tab.

NOTE: The above directions are written for men. It's gotta be simple, just like us.

For all you expert sewers people who sew, Rebekah's instructions will be posted here just as soon as I figure them out. A little later I think. My brain hurts and I need a beer.

Flagpoles:

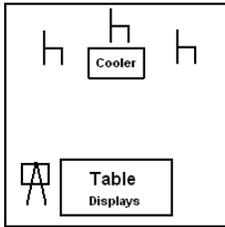
Randy says: I use a two piece aluminum 8' pole that comes with a wooden finial that has a round tenon that goes down into the top of the pole. There is a small brass screw that gets drilled into the pole tube and then into the finial. The flag is slid up the upper pole and the leather tab is hooked onto the screw. The snugness of the sleeve diameter and the weight of the flag hold the flag smooth on to the pole. The sleeve method is very strong. Flags with grommets will also work as I use that method with the commercial flags I have (saltair, and rampant lion). I use the same poles and tie the upper grommet around the pole and over the screw.

Steve says: I like to use extending paint poles for everything. They have a threaded end and some will go up to nine feet tall. I made a metal loop that fits over the pole threads and is permanently attached to the upper flag grommet. The lower grommet has a metal shower curtain hook in it. I pull the ring down the pole and secure it with a hose clamp. Maybe I'll get some pictures of it someday. I haven't made a Tartan flag yet, so I don't have a methodology of using the paint poles with them. I use the taller ones to string up the banner. See the drawing in Appendix F. Dwight of Tennessee also uses paint poles to good effect.

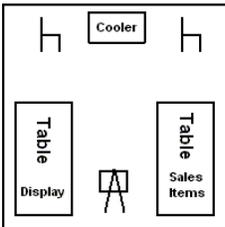
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Appendix F - Sample Tent Layout

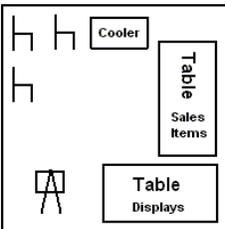
There are two basic layouts that all other designs are based on. You can arrange your setup on the assumption that you want visitors to enter your tent and look around on their own. The other method is a setup that keeps the casual passerby on the other side of your table until you invite him in to your personal space. This style can be useful for making people feel welcomed and honored. However, you will need to keep a closer eye on who is stopping by. Potential members who are shy may stop by quietly and then move on if you do not acknowledge them.



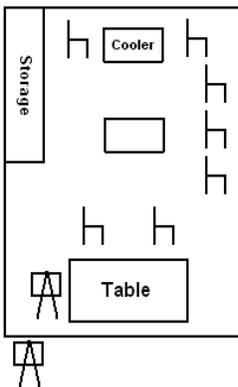
This is a simple layout based on a 10ft by 10ft tent. The front of the tent is at the bottom. One table is shown for holding display items. An easel is used to hold a map of Scotland or a print of Castle Auldbar, etc. Anything eye-catching. Arrange your chairs around the cooler and you have a cozy area for chatting with friends and cousins. The table set up front and center acts as a buffer between you and the passersby.



This layout invites people in under the front of your tent while still keeping a semi-private area at the back of tent. A second table is shown which will hold T-shirts or anything else that you are selling. This could be a good setup in inclement weather, giving visitors someplace to get out of the rain.



This setup also invites people into your tent. The seating area is merged with the browsing area allowing the greatest mingling between yourself and the visitors. If you have a ton of items to display, this may allow the greatest visibility. Flat items may also be hung from the roof of the tent along the side wall, above the second table.



Stev's Notes: This is my typical setup. I have a 10ft by 13ft tent. The short side becomes the front. I put one small folding table up front as a buffer. It is easy for visitors to enter the tent by going around the table. I put my easel out front in good weather and under the tent when it rains. Many people stop to look at the Castle Auldbar print when it is outside. The claymore sticks in the ground next to it. I pile the empty boxes along one wall, and place chairs along the other.

One or two coolers go in the back and a small table is placed in the center to hold food. The best way to visualize it is to come see it for yourself!

