

Residential Construction Estimator

Garden Design, Inc. is seeking an energetic Residential Construction Estimator to join our employee-owned team. This position requires you to work directly with designers, salespeople, project managers, home builders, homeowners and subcontractors to generate estimates for multiple projects in a fast-paced environment.

Primary Duties & Responsibilities:

- Represent the company daily to our clients.
- Work with landscape designers and sales to ensure design intent is correctly conveyed to subcontractors for bid solicitation
- Work with designers and sales to develop and manage estimating backlog schedule to ensure timely turnaround of all design sales.
- Coordinate between multiple trades, assembling and gathering firm bids for various types of work, and organizing for accurate project costing information.
- Responsible for ensuring that all construction and install projects are bid within the established profit margin minimums.
- Maintain and improve long-term relationships with both internal and external clients.
- Representing the company, interfacing and building relationships with clients.

Education, Experience & Requirements:

- Minimum of 5 years of experience in landscape / construction industry with extensive field/ build/estimating experience.
- Proficient with computers and technology including Microsoft Office, tablets and smart devices.
- Ability to read plans and layout projects.
- Strong communication skills that allow you to communicate effectively with builders, homeowners and subcontractors.
- Ability to prioritize and multi-task in a fast paced environment while operating with a high sense of urgency.
- Strong work ethic.
- Effective oral and written communication skills.
- Bi-lingual in English and Spanish is a plus.
- Know how to be a team player.

Garden Design Offers:

- Competitive Compensation Package
- Flex-Schedule
- Employee Ownership (100% ESOP)
- Paid Holidays
- Paid PTO
- Profit Sharing Program
- 401K
- Health and Dental Insurance
- Ability to Advance Career within Our organization

About Garden Design, Inc.:

Garden Design, Inc. is a full-service landscape and outdoor living company in Dallas, Houston, San Antonio and Austin. Founded in 1993 in Dallas, Texas, Garden Design has been transforming residential and commercial landscapes and outdoor living areas with our passionate and award-winning group of landscape designers, landscape and construction professionals.

Garden Design is 100% Employee-Owned. The Garden Design Employee Stock Ownership Plan (ESOP) is an employee benefit which provides company stock exclusively to associates of the Garden Design.

For more information on Garden Design, Inc., visit <u>GardenDesignLandscaping.com</u>