

# *Jon Scott Golf Consulting*

## **Existing Golf Course Scope of Services**

A typical agronomy service package will involve an initial and comprehensive course evaluation with the golf course superintendent and relevant course officials to identify agronomic and operational maintenance issues that are of concern and begin to develop a plan to address them by setting priorities and determining the resources and processes needed for mitigation.

Maintenance agronomy service packages are available for a variety of on-site visits per year consisting of at least one full day per visit plus a summary meeting to discuss Initial observations and recommendations. It is very difficult to effect any improvements with an annual visit, and it is recommended that a minimum of three visits in a 12 month period be scheduled at appropriate intervals to maintain continuity.

Jon Scott Golf Consulting (JSGC) will advise the Owner and Owner's Designated Representatives on all matters relating to the maintenance of viable and sustainable turf quality for the golf course and its capability to produce the best playing conditions in concert with available resources. In addition to providing day to day email and phone support to the superintendent and course maintenance staff, the JSGC agronomist will make visits to the golf course per a specified schedule or on request according to the terms of the contract agreement.

Through the term of the contract, the agronomist's responsibilities will be to assist in the development of the relevant course maintenance programs and operations as follows:

- Management of the golf course maintenance budget including capital expenditure requests for new and replacement equipment, soil and plant management products, labor requirements, repair costs, and ancillary expenditures necessary to efficiently meet mutual conditioning goals.
- Appropriate turf maintenance programs in conjunction with the design philosophy, climate, soils, water quality, and resource capability.
- Relevant environmental compliance procedures and documents in conjunction with local, state, and federal environmental requirements.
- Evaluation of existing grass types to determine whether they are still able to meet goals for playing conditions, if not make recommendations for suitable replacement.
- Status review of greens and bunkers with a view towards performance for both agronomic and playing conditions through observation, history, and appropriate laboratory testing. This information will be used to develop a plan for improvement and/or to maintain to the desired standard.

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- Review and analysis of the irrigation system performance, including current water quality, the age of the infrastructure, and maintenance and repair costs. If necessary, an irrigation design consultant can be brought in to perform a complete audit of the system's efficiency and make recommendations for improvement.
- Review of golf course drainage performance with a view to improvement through cultural programs and additional drain installation.
- Status of the golf course equipment inventory, maintenance facility, the existing maintenance and repair procedures, and the training needs for the mechanics and operators.
- Assistance in finding qualified key staff members and introduction to professional networks of superintendents and academics throughout the world.
- Programs to address any and all other issues related to the maintenance of the golf course to its full potential and sustainability.

## **Typical Agronomy Site Visit Reference Guide**

- 1 – *Initial Evaluation Visit*: Comprehensive site review, discussion of course history, existing course maintenance programs, relevant soil and water test reports, staffing and budget, irrigation performance, greens and bunker construction and performance analysis, and initial recommendations to set priorities and begin addressing the issues identified as needs for immediate improvement. This normally involves two or more full days on site
- 2 – *First Follow-Up Visit*: Complete site evaluation with emphasis on initial recommendations and plan adjustment. Progress will have been regularly monitored since the first visit via email and phone or Skype exchanges. Additional recommendations will be made according to available time and resources of the Club.
- 3 – *Second Follow-Up Visit*: Course review with comparisons to conditions during the initial visit and a complete evaluation of the current program. Plans are developed for meeting the intermediate and long-term conditioning goals of the golf course.

*Additional Visits Per the Terms of the Contract*: All additional visits will focus on the intermediate and long-term goals as outlined in previous discussions and reports and address any new challenges as they come up.