Franciscan Ministries, Inc. Quarterly Ministries Briefing October to December 2019

Centennial Barn

| Events | 2018 | Oct | Nov | Dec | 2019 |
|----------------------|------|-----|-----|-----|------|
| Receptions | 20 | 4 | 1 | 2 | 27 |
| Corporate | 36 | 1 | 1 | 2 | 17 |
| Private social | 50 | 11 | 5 | 5 | 68 |
| Non-profit | 25 | 1 | 1 | 2 | 17 |
| Franciscan | 67 | 5 | 4 | 4 | 66 |
| Classes/appointments | 261 | 15 | 15 | 14 | 233 |

| Tours to bookings | 2018 | Oct | Nov | Dec | 2019 |
|-----------------------------------|-------|-----|-----|-----|-------|
| Leads contacted | 1,323 | 110 | 84 | 73 | 1,211 |
| tours | 288 | 16 | 17 | 20 | 240 |
| bookings | 106 | 9 | 8 | 11 | 106 |
| conversion rate tours to bookings | 37% | 56% | 47% | 55% | 44% |

Community Garden

| Total plots | Neighborhood | Bhutanese | Community crop | Education plot |
|-------------|----------------|----------------|----------------|----------------|
| | Gardener plots | Gardener plots | plots | |
| 105 | 34 | 65.5 | 4.5 | 1 |

| | Oct | Nov | Dec | 2019 | 2018 |
|----------------------|-----|-----|-----|-------|-------|
| Volunteer hours | 95 | 122 | 5 | 1,085 | 1,151 |
| Produce donated-lbs. | 30 | 17 | 0 | 471 | 757 |
| Events | 1 | 1 | 0 | 7 | 12 |

Haircuts from the Heart

| | Oct | Nov | Dec | 2019 | 2018 |
|---------------------------------|------|------|-----|---------|-------|
| Clients - salon | 228 | 220 | 192 | 2,720 | 2,506 |
| Clients - mobile | 0 | 0 | 0 | 679 | 1,018 |
| Clients - TOTAL | 228 | 220 | 192 | 3,399 | 3,524 |
| Mobile Sites | 0 | 0 | 0 | 16 | 17 |
| "Piggy Bank" – client donations | \$97 | \$56 | \$0 | \$1,281 | \$600 |
| Volunteer hours | 0 | 0 | 0 | 132 | 366 |

Haircuts Voucher Partner Comment:

"Thank you SO much for your time! Our program and agency is really looking forward to using your services and helping our children feel a lot more confident in themselves. This is such a great thing you guys are doing for the community and we are elated to give our students this opportunity because of your generosity." ~ Ednekqwa Lang, The Children's Home of Cincinnati

Tau House

| | Oct | Nov | Dec | 2019 | 2018 |
|-------------------|-----|-----|-----|-------|-------|
| Individuals Total | 35 | 23 | 0 | 715 | 683 |
| Volunteer Hours | 635 | 23 | 0 | 9,870 | 8,835 |
| Partner Sites | 7 | 0 | 0 | 24 | 21 |
| Repeat Groups | 2 | 2 | 0 | 29 | 29 |
| New Groups | 0 | 0 | 0 | 8 | 7 |

Tamar's Center

| | Oct | Nov | Dec | 2019 | 2018 |
|------------------------------|-----|-----|-----|-------|-------|
| CLIENTS | | | | | |
| Client visits to day shelter | 282 | 209 | 207 | 2,752 | 1,753 |
| Total clients (unduplicated) | 145 | 146 | 150 | 150 | 129 |
| Level 1 Actions Completed | 110 | 109 | 108 | 891 | 719 |
| Level 2* Actions Completed | 42 | 40 | 40 | 314 | 171 |

^{*}Level 1= # of clients taking first steps such as making and keeping appointments, obtaining an ID, etc.

Case story:

We have an update on "Betty", the older woman described last quarter. She has seen remarkable improvement. Betty has stayed at the shelter for several months and has complied in taking her mental health medication.

Her improved mental state has allowed her to perform basic self-care such as showering and brushing her hair, and she is eating more frequently. As part of our efforts to keep her on track toward permanent housing, our service coordinator has arranged to pick her up every day and make sure that she takes her medication and keeps her appointments. One of the most important issues that Tamar's Center addressed was finding an income for Betty. We helped connect her to Social Security to get her widow's benefits. Betty has been approved for housing at Tender Mercies and is waiting for construction of the new facility to be completed in order to move.

^{*}Level 2 = # of clients taking significant action such as finding housing, entering detox, or accessing inpatient medical treatment