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N E R I C A P	C L I E N T	B U Y E R	Legend		Task #	Tasks of a Transaction	Timeline
				Neri Capital Partners			
					Task 1	Execute Confidentiality Agreement with Client	Week 1
					Task 2	Meet with Client a) Gather Quantitative and Qualitative from Client b) Seller's short and long-term objectives; c) Discuss his/her market sector; d) Type of sale; Asset / Stock Purchase & best Deal structure e) Deal Team - Qualifications & Experience f) Preparing your company for sale	Week 1
					Task 3	Execute Engagement Agreement with Client	Week 3
					Task 4	Perform Business Valuation - Review results with Client & agree on Market Price	Week 4
					Task 5	Client completes Questionnaire	Week 4
					Task 6	Develop marketing strategy - Client approves	Week 5
					Task 7	Write Teaser; Information Memorandum; Client's Power Point Presentation	Weeks 6 - 8
					Task 8	Launch marketing initiative a) Post on Axial Market; Deal Nexus; Deal Cloud, MergerNetwork b) Direct mail to Family Offices with follow-up	Week 9
					Task 9	Respond to Inquiries; Qualify Buyers/Execute NDA/Send Memorandum	Weeks 9 - 18
					Task 10	Answer initial questions from Buyers	Weeks 9 - 18
					Task 11	Coordinate Conference calls between Seller / Buyer	Weeks 9 - 18
					Task 12	Coordinate Site Visits between Seller / Buyer	Weeks 9 - 18
					Task 13	Receive and negotiate Letter of Intent	Week 19
					Task 14	Coordinate due diligence documents requested by Buyer	Week 20 - 21
					Task 16	Buyer conducts due diligence	Weeks 22 - 25
					Task 17	Buyer's counsel generates 1st draft of Definitive Agreement	Week 26
					Task 18	Client retains Counsel (Transaction attorney)	Week 26
					Task 19	Buyer / Client Counsel / NCP negotiates Definitive Agreement	Week 27 - 28
					Task 20	Close Transaction	Week 30