FAPIA
FLORIDA ASSOCIATION OF PUBLIC INSURANCE ADJUSTERS

Sunday, November 6, 2016
Event Agenda

General Session & Breakout Courses

Number of available credits will depend on whether you are taking the 5 Hour Course (5 Credits) or the General Session courses approved for 4 CE Credits Today

9:30 A.M.	**REGISTRATION/CHECK IN** Registration Desk – Exhibitor Hall is open
10:00 A.M.	**SUNDAY BRUNCH BUFFET**
11:30 A.M.	WELCOME ADDRESS AND UPDATE BY FAPIA PRESIDENT, MIKE RUMP
12:00 NOON - 12:50 PM	**Sinkholes, Yesterday, Today and Tomorrow** Andrew Lee Smith, Esq and Aaron Kling, Esq of Smith Kling Thompson (This presentation is available for guests who are not taking the Public Adjuster 5 hour course)
Breakout Course	**5 Hour Law and Ethics for Public Adjuster – Hour One** Gina Clausen Lozier, Esq of Berger Singerman (You must pre-register for this course due to limited seating)
12:50 PM - 1:00 PM	*10 Min Break*
1:00 PM - 1:50 PM	**2016 Case Law Update** Keith Truppman, Esq and Timothy Crutchfield, Esq of Mintz Truppman (This presentation is available for guests who are not taking the Public Adjuster 5 hour course)
Breakout Course	**5 Hour Law and Ethics for Public Adjuster – Hour Two** Michael Higer, Esq of Berger Singerman (You must pre-register for this course due to limited seating)
1:50 PM - 2:20 PM	*30 Min Break with coffee and snacks*
2:20 PM - 3:10 PM	**Difficult Coverage or Difficult Clients– Successful Adjusting Techniques Required to Win** Jeff Greyber, Esq & Chris Mammel, Esq of Merlin Law Group (This presentation is available for guests who are not taking the Public Adjuster 5 hour course)
Breakout Course	**5 Hour Law and Ethics for Public Adjuster – Hour Three** Nicole Vinson, Esq and Javier Delgado, Esq of Merlin Law Group (You must pre-register for this course due to limited seating)
3:10 PM - 3:20 PM	*10 Min Break*
3:20 PM - 4:10 PM	**Disturbing Trends in Policy Limits and Exclusions** Russel Lazega, Esq and JD Underwood, Esq (This presentation is available for guests who are not taking the Public Adjuster 5 hour course)
Breakout Course	**5 Hour Law and Ethics for Public Adjusters – Hour Four** Andrew McDonald, Esq and David Barnhill, Esq of Freemon Miller (You must pre-register for this course due to limited seating)

Please note that you must be scanned and must also sign the individual course sign in sheets in order to qualify for credit. Appropriate attire is business or business casual. Times and courses subject to change without notice. Associate members, please visit the CE Desk for your CRS Certificate from the Florida Bar.

3:10 PM - 3:20 PM	*10 Min Break*
4:20 PM - 5:10 PM	**Annual PUBLIC ADJUSTER ROUND TABLE DISCUSSION** Hosted by Past FAPIA President, Bill Cook (This presentation is available for guests who are not taking the Public Adjuster 5 hour course)
Breakout Course	**5 Hour Law and Ethics for Public Adjuster – Hour Five** Jason Scarberry, Esq of Scarberry Law Group (You must pre-register for this course due to limited seating)
5:10 PM	Closing remarks by FAPIA President, Mike Rump. Invitation to join us for Breakfast and Exhibitor Hall in the morning. FAPIA Business meeting and a lineup of more great courses to come.

Monday, November 7, 2016– Event Agenda

4 CE Credits Available Today

9:00 AM	**Late Registration, Check In and BREAKFAST** **EXHIBITOR HALL OPEN**
10:00 AM - 11:00 AM	**FAPIA BUSINESS MEETING** Presidency is turned over to Don Phillips – See meeting agenda
11:00 AM - 11:50 AM	**Electrical Claims – Assessing Fire, Water and Lightning Damage to Electrical Systems** Adrian Neiman Arkin, Esq of Mintz Truppman
11:50 AM - 12:10 PM	*INTRODUCE Sponsors & Exhibitors*
12:10 PM - 12:50 PM	**The Effective Use of Experts by Public Adjusters To Resolve Claims** William "Chip" Merlin, Esq & Dave Pettinato, Esq of Merlin Law Group
12:50 PM - 12:55 PM	**FAPIA Legislator of the Year Video Presentation** – "A message from Senator Miguel Diaz De La Portilla to public adjusters"
12:55 PM - 2:00 PM	*Break, Luncheon and Exhibitor Hall*
2:00 PM - 2:30 PM	**FAPIA Lifetime Achievement Award**
2:30 PM - 2:40 PM	*10 Min Break*
2:40 PM - 3:00 PM	**Discussion about Lloyds of London Policy application** by Matt Danahy, Esq & David Murray, Esq of Danahy and Murray
3:00 PM - 3:50 PM	**Communication Strategies for Success** by Donna Devaney Stockham, Esq & Jill Henniger-Bowman, Esq
3:50 PM - 04:10 PM	*INTRODUCE Sponsors & Exhibitors*
4:10 PM - 5:10 PM	**A View From the "Other Side"** by Joseph Ligman, Esq, Scott Klotzman, Esq, Gary Miller, Esq, Gina Clausen Lozier, Esq and David Bierman, Esq
5:10 PM	Closing remarks by FAPIA President, Don Phillips, with invitation to Happy Hour Reception in Exhibitor Hall

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Tuesday, November 8, 2016 – Event Agenda

3-4 CE Credits Available Today

9:00 AM	**Breakfast Buffet and Exhibitor Hall**
10:00 AM - 10:30 AM	Opening Address by FAPIA President Don Philips
10:30 AM - 11:20 AM	**The Art of Negotiation** by Marc Ben Ezra, Esq of Florida Professional Law Group
11:20 AM - 11:30 AM	*10 Min break*
11:30 AM - 12:20 PM	**Managing Managed Repair Claims** by Andrew Fuxa, Esq of Geyer Fuxa Tyler
12:20 PM - 1:10 PM	*Break, Luncheon and Exhibitor Hall*
1:10 PM - 2:00 PM	**Condo Coverage Complications** by Mario Lopez, Esq & Jesmany Jomarron Esq of Jomarron Lopez
2:00 PM - 2:10 PM	*10 Min break*
2:10 PM - 3:00 PM	**Hurricane Matthew Claims – Don't Get Swamped by NFIP** by William "Chip" Merlin, Esq of Merlin Law Group
3:00 PM	Closing remarks by FAPIA President Don Phillips followed by **Raffle prize drawings. Must be present to win.**

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2016 Year End Conference
November 6 - 8

Grand Prize

DJI Phantom 3 Professional Quadcopter 4K UHD Video Camera Drone



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