

Community Connections, Inc.
FY 2018 Draft Budget
V.2



Mission Statement

This explains what we do, where we do it, for whom, and why.

Our mission is to create opportunities for children and adults with developmental and intellectual disabilities to lead healthy and fulfilling lives within our community.

Vision Statement

This explains what a company would like to manifest in the community over the next 10 years.

Our vision is a community where all people with developmental disabilities have the same opportunities as other community members.

Undesignated Net Assets / Capital Budget

	FY 16	FY17	FY18
	Actual	Projected	Budget
Beginning undesignated net assets	\$ 556,486.00	\$ 669,909.28	\$ 859,820.45
Board Designated Operating Reserves	(65,500.00)	31,675.05	(24,537.02)
Net Surplus (Deficit)-Normal Operation	134,487.00	114,483.95	12,782.37
Capital Expenditures:			
Add depreciation expense	60,855.09	68,327.18	68,345.00
Property, Plant, & Equipment			
CDOT Van match		(8,575.00)	
LED Project - Columbine			(13,000.00)
Computer - 1 Admin			(1,500.00)
Principle payments on loans	(16,418.82)	(16,000.00)	(16,000.00)
Ending undesignated net assets	\$ 669,909.28	\$ 859,820.45	\$ 885,910.80

UNDESIGNATED NET ASSETS= Unrestricted net assets less net investments in plant and equipment. This balance represents net assets generally available to meet operating needs.

Board Reserves Calculation:	FY16 Actual	FY17 Projected	FY18 Budget
Total Expenses	5,492,820.00	5,305,526.86	5,452,766.79
Less Depreciation (non-cash)	(63,748.85)	(68,327.18)	(68,345.00)
Less City Land Lease (non-cash)	(9,250.00)	(9,250.00)	(9,250.00)
Annual Operating Costs	5,419,821.15	5,227,949.68	5,375,171.79
Monthly Operating Costs	451,651.76	435,662.47	447,930.98
Two Months Operating Reserves	\$ 903,000.00	\$ 871,324.95	\$ 895,861.97

Community Connections, Inc.

FY18 Draft Budget - Summary

Dept	Revenue	Expenses	Surplus/ (Deficit)
Admin-400	578,342	649,578	(71,236)
CM-410	407,246	412,094	(4,847)
FSSP-420	104,591	104,591	1
FSSP A -430	36,861	39,458	(2,597)
CHCBS-560	11,000	14,051	(3,051)
EI Service Coordination-525	114,815	137,132	(22,317)
EI Direct Services - 510	207,614	162,019	45,595
EI Management-540	47,815	44,165	3,650
EI Other Insurance-550	58,644	78,217	(19,573)
State SLS Ctz-662	47,300	41,847	5,454
State SLS Dgo-663	57,567	60,350	(2,783)
Medicaid SLS Ctz-732	165,973	197,567	(31,594)
Medicaid SLS Dgo-733	325,671	370,409	(44,738)
CES - 530	60,470	43,738	16,732
Comp Residential Ctz-758	1,669,756	1,563,913	105,843
Comp Residential Dgo-759	1,273,582	1,252,785	20,798
Holly House - 754	300,919	326,104	(25,186)
Pine Street - 755	429,948	409,663	20,285
OJT - 680	17,850	13,903	3,947
Vocational - 785	57,388	47,925	9,463
Fundraising - 800	10,600	6,325	4,275
FOT - 804	13,000	8,339	4,662
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Total	5,996,953	5,984,170	12,783

Community Connections, Inc.
FY18 Draft Budget

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
Medicaid						
Comp - Residential PCA	588,109.04	332,040.47	497,685.09	202,799.00	(294,886.09)	(145.41)%
Comp - Residential Host Homes	1,897,975.10	2,015,297.10	1,977,119.65	2,156,202.28	179,082.63	8.31%
Transportation	124,808.93	108,739.98	125,000.00	116,861.00	(8,139.00)	(6.96)%
Behavioral	68,977.86	76,000.00	74,500.00	0.00	(74,500.00)	0.00%
Supplies Disposable	5,781.05	7,190.40	6,000.00	7,800.00	1,800.00	23.08%
Dental	3,494.00	0.00	0.00	0.00	0.00	0.00%
Vision	9,435.00	10,671.60	11,925.00	13,635.00	1,710.00	12.54%
Medicaid SLS	316,352.96	324,160.13	352,000.00	362,175.06	10,175.06	2.81%
Respite - Medicaid SLS	23,521.21	20,544.62	26,546.00	24,352.52	(2,193.48)	(9.01)%
Home/Vehicle Mod - SLS	17,208.00	5,423.28	1,500.00	2,800.00	1,300.00	46.43%
Personal Care-SLS	75,834.00	52,301.70	83,740.00	66,447.42	(17,292.58)	(26.02)%
Specialized Habilitation-DD	223,976.51	202,790.53	253,834.14	210,043.29	(43,790.85)	(20.85)%
Supported Comm Conn -DD	432,072.39	388,177.31	484,533.37	443,142.96	(41,390.41)	(9.34)%
Specialized Habilitation-SLS	8,218.43	9,350.83	14,190.24	15,676.24	1,486.00	9.48%
Supported Comm Conn -SLS	36,873.70	40,167.79	38,544.89	48,685.95	10,141.06	20.83%
Supported Employment-DD	55,868.86	32,439.52	62,500.00	44,412.95	(18,087.05)	(40.72)%
Supported Employment-SLS	10,368.28	6,181.66	25,000.00	7,974.99	(17,025.01)	(213.48)%
Children's Extensive Support	45,883.86	60,976.51	53,000.00	60,470.00	7,470.00	12.35%
TCM -	318,553.26	314,511.70	370,000.00	347,200.00	(22,800.00)	(6.57)%
CHCBS Revenue	10,197.44	10,741.25	10,000.00	11,000.00	1,000.00	9.09%
Total Medicaid	4,273,509.88	4,017,706.38	4,467,618.38	4,141,678.66	(325,939.72)	(7.87)%
State Funded						
State SLS	88,001.92	72,087.84	97,830.00	88,036.95	(9,793.05)	(11.12)%
Early Intervention	169,896.00	202,962.40	160,614.00	150,484.00	(10,130.00)	(6.73)%
EI-Payor of Last Resort	0.00	0.00	0.00	40,000.00	40,000.00	100.00%
EI - Trust	16,053.00	7,469.46	15,277.50	6,000.00	(9,277.50)	(154.63)%
EI - Other Insurance	28,196.44	44,737.30	42,500.00	47,644.00	5,144.00	10.80%
Family Support Services	104,767.20	104,767.20	104,767.20	104,591.29	(175.91)	(0.17)%
Family Support Services- PY	0.00	(2,347.36)	0.00	0.00	0.00	0.00%
Management Fee-State	90,507.53	76,598.28	81,188.82	75,867.85	(5,320.97)	(7.01)%
Case Management State	44,628.36	39,958.92	44,628.57	40,607.25	(4,021.32)	(9.90)%
IDD Determinations-CM	6,853.95	6,931.52	5,020.00	7,722.12	2,702.12	34.99%
Wait List Management-CM	10,501.98	28,333.52	11,970.00	22,275.94	10,305.94	46.26%
EI Service Coordination	40,999.07	54,592.94	42,005.00	71,815.00	29,810.00	41.51%
Case Management - SIS	2,797.08	2,846.89	2,150.00	2,599.90	449.90	17.30%
QA / UR	43,942.35	41,287.62	43,000.00	43,602.00	602.00	1.38%
Broker Fee - Trust	2,703.00	1,180.70	2,500.00	3,600.00	1,100.00	30.56%
Other State Revenue	220.82	26.40	9,460.00	100.00	(9,360.00)	(9,360.00)%
Onboarding-WL Management	24,923.86	30,781.24	29,748.48	17,609.55	(12,138.93)	(68.93)%
SLS Incentive Distribution		39,912.00	0.00	0.00	0.00	0.00%
FSSP - Respite	17,574.00	0.00	0.00	0.00	0.00	0.00%
Part C Direct Service	10,526.65	0.00	26,556.00	22,130.00	(4,426.00)	(20.00)%

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	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
PASARR Revenue	0.00	0.00	400.00	400.00	0.00	0.00%
HUD - Subsidy's	2,824.00	1,954.80	1,500.00	2,000.00	500.00	25.00%
DVR	<u>3,837.50</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total State Funded	709,754.71	754,081.67	721,115.57	747,085.85	25,970.28	3.48%
Other						
La Plata County Contribution	42,000.00	42,000.00	42,000.00	42,000.00	0.00	0.00%
City of Durango	36,382.50	31,985.00	37,000.00	31,118.65	(5,881.35)	(18.90)%
Town of Bayfield Contribution	1,000.00	1,000.00	1,000.00	1,000.00	0.00	0.00%
Montezuma Contribution	10,000.00	0.00	10,000.00	0.00	(10,000.00)	0.00%
City of Cortez Contribution	3,000.00	0.00	3,000.00	0.00	(3,000.00)	0.00%
United Way - EI	6,276.58	4,716.13	5,000.00	5,000.00	0.00	0.00%
General Donation Revenue	16,532.00	18,248.92	8,050.00	2,500.00	(5,550.00)	(222.00)%
On-line Donations Campaign	778.95	108.00	1,000.00	100.00	(900.00)	(900.00)%
Special Events Revenue	20,350.80	20,470.20	11,000.00	21,000.00	10,000.00	47.62%
Purpose Restricted Revenue	2,770.00	2,043.04	0.00	1,500.00	1,500.00	100.00%
Release from Restriction	2,550.00	0.00	0.00	0.00	0.00	0.00%
In-kind Donation	13,562.50	0.00	0.00	0.00	0.00	0.00%
Grants	3,729.80	44,772.95	1,500.00	4,600.00	3,100.00	67.39%
Interest Revenue	1,764.22	2,035.80	1,800.00	2,100.00	300.00	14.29%
Room & Board	456,958.59	428,653.89	443,520.00	428,976.00	(14,544.00)	(3.39)%
Rental Income - Comp	7,378.48	11,610.00	7,300.00	13,800.00	6,500.00	47.10%
OJT Revenue	18,221.04	11,929.31	12,000.00	17,850.00	5,850.00	32.77%
Insurance Claim Proceeds-	88.94	0.00	0.00	0.00	0.00	0.00%
Gain / Loss	500.00	0.00	0.00	0.00	0.00	0.00%
Unrealized Gain / Loss	(210.87)	25,281.18	3,500.00	4,000.00	500.00	12.50%
Miscellaneous Revenue	<u>408.51</u>	<u>3,368.34</u>	<u>200.00</u>	<u>1,240.00</u>	<u>1,040.00</u>	<u>83.87%</u>
Total Other	<u>644,042.04</u>	<u>648,222.76</u>	<u>587,870.00</u>	<u>576,784.65</u>	<u>(11,085.35)</u>	<u>(1.92)%</u>
Total Revenue	<u>5,627,306.63</u>	<u>5,420,010.81</u>	<u>5,776,603.95</u>	<u>5,465,549.16</u>	<u>(311,054.79)</u>	<u>(5.69)%</u>
Expenses						
Labor						
Wages	2,762,162.16	2,548,753.46	2,924,410.92	2,604,501.56	(319,909.36)	(12.28)%
Training Wages	47,327.92	66,187.55	48,450.00	49,700.00	1,250.00	2.52%
Bonus Wages	500.00	2,100.00	1,500.00	150.00	(1,350.00)	(900.00)%
Payroll Taxes	212,433.28	195,090.97	222,307.76	200,981.87	(21,325.89)	(10.61)%
Unemployment Expense	1,297.70	8,990.86	14,984.72	13,216.43	(1,768.29)	(13.38)%
Work Comp	47,960.24	71,347.81	71,928.59	74,025.10	2,096.51	2.83%
Health Insurance	0.00	70,723.14	116,764.80	165,823.46	49,058.66	29.58%
Other Benefits	<u>6,235.21</u>	<u>7,154.83</u>	<u>7,201.97</u>	<u>6,675.37</u>	<u>(526.60)</u>	<u>(7.89)%</u>
Total Labor	3,077,916.51	2,970,348.62	3,407,548.76	3,115,073.79	(292,474.97)	(9.39)%
Other Operating						
Advertising	16,364.29	10,477.96	8,950.00	9,450.00	500.00	5.29%
Assistive Technology	8,402.69	8,936.46	11,570.00	8,275.00	(3,295.00)	(39.82)%

Community Connections, Inc.
FY18 Draft Budget

	Prior Year FY16		Total Budget -	Total Budget -	Increase	Percent
	Actual	FY17 Projected	FY17 Budget	FY18 Budget	(Decrease) Budget	Increase (Decrease)
Board of Directors Expense	560.35	555.34	1,500.00	1,000.00	(500.00)	(50.00)%
Building Janitorial	3,904.89	3,021.41	5,220.00	6,300.00	1,080.00	17.14%
Building Rent	40,512.20	40,533.71	42,004.00	23,640.00	(18,364.00)	(77.68)%
Land Rent-Holly House	9,249.96	9,249.96	9,250.00	9,250.00	0.00	0.00%
Building Rent - In-kind	12,000.00	0.00	0.00	0.00	0.00	0.00%
Building Rent - Admin	11,400.00	1,140.00	11,400.00	0.00	(11,400.00)	0.00%
Building Maintenance	63,336.03	15,807.70	18,025.00	26,675.00	8,650.00	32.43%
Computer / IT Expense	56,439.25	57,914.06	60,465.00	64,808.00	4,343.00	6.70%
Condo Dues	0.00	23,877.90	23,000.00	34,266.00	11,266.00	32.88%
Customer Acknowledgement	2,450.43	3,246.25	1,600.00	4,800.00	3,200.00	66.67%
Depreciation & Amortization	60,855.09	68,327.18	74,185.00	68,345.00	(5,840.00)	(8.54)%
Development	9,243.57	6,828.04	5,000.00	7,500.00	2,500.00	33.33%
Disposal	133.96	503.27	700.00	600.00	(100.00)	(16.67)%
Dues & Subscription	9,155.41	11,532.89	8,515.00	10,675.00	2,160.00	20.23%
Equipment Lease	7,728.56	8,399.76	8,550.00	8,884.00	334.00	3.76%
Equipment Maintenance	373.69	267.94	1,100.00	700.00	(400.00)	(57.14)%
Food	18,061.79	12,480.24	24,700.00	9,600.00	(15,100.00)	(157.29)%
FSSP Direct	96,142.00	94,534.91	98,064.00	92,702.00	(5,362.00)	(5.78)%
FSSP-Other	26,019.06	10,231.15	8,003.20	10,000.00	1,996.80	19.97%
Home Modification	10,590.01	0.00	1,500.00	0.00	(1,500.00)	0.00%
Insurance-Automobile	5,104.20	5,834.52	6,055.00	5,730.00	(325.00)	(5.67)%
Insurance-Board	4,941.96	4,439.66	4,933.00	4,950.00	17.00	0.34%
Insurance-Cyber Policy	3,850.56	3,450.48	3,890.00	3,590.00	(300.00)	(8.36)%
Insurance- Professional & GL	15,374.78	15,651.96	15,290.00	16,032.00	742.00	4.63%
Insurance - Property	7,853.78	7,809.32	7,707.00	7,990.00	283.00	3.54%
Insurance - Umbrella	7,805.04	7,905.00	7,925.00	7,940.00	15.00	0.19%
Interest Building	15,237.02	16,306.45	13,400.00	13,300.00	(100.00)	(0.75)%
Interest Other	593.43	0.00	0.00	0.00	0.00	0.00%
Lobbying	1,625.00	0.00	0.00	0.00	0.00	0.00%
Meetings	5,456.14	10,780.01	7,650.00	14,068.00	6,418.00	45.62%
Moving expense	2,186.71	2,436.00	1,200.00	1,600.00	400.00	25.00%
Payroll and HR IS	18,064.54	16,419.95	22,100.00	16,500.00	(5,600.00)	(33.94)%
Pest Control	0.00	0.00	2,500.00	2,100.00	(400.00)	(19.05)%
Professional Development	14,137.56	6,143.78	21,690.18	19,750.00	(1,940.18)	(9.82)%
Professional Service -	18,050.00	18,800.00	19,000.00	19,000.00	0.00	0.00%
Prof Serv - Legal	5,419.18	3,808.80	9,600.00	8,150.00	(1,450.00)	(17.79)%
Prof Serv Behavioral	62,768.25	66,019.37	67,000.00	1,000.00	(66,000.00)	(6,600.00)%
Prof Serv Dental	2,822.00	93.60	200.00	0.00	(200.00)	0.00%
Prof Serv Host Home	1,330,710.47	1,412,925.67	1,422,786.22	1,477,188.00	54,401.78	3.68%
Prof Serv Medical	0.00	420.00	0.00	0.00	0.00	0.00%
Prof Serv Mentorship	1,015.00	403.20	0.00	1,344.00	1,344.00	100.00%
Professional Services Other	12,628.75	26,977.15	20,250.00	26,850.00	6,600.00	24.58%

Community Connections, Inc.
FY18 Draft Budget

		Prior Year FY16		Total Budget -	Total Budget -	Increase	Percent
		Actual	FY17 Projected	FY17 Budget	FY18 Budget	(Decrease)	Increase
						Budget	(Decrease)
kind	Professional Services-Other In-	1,562.50	0.00	0.00	0.00	0.00	0.00%
	Prof Serv Personal Care	20.00	589.26	1,000.00	2,492.00	1,492.00	59.87%
	Prof Serv - Psych Exam (CM	0.00	0.00	400.00	0.00	(400.00)	0.00%
	Prof Serv Respite	28,600.00	25,410.00	30,750.00	28,000.00	(2,750.00)	(9.82)%
	Prof Serv Vision	9,832.22	10,670.65	9,300.00	9,600.00	300.00	3.13%
	Purchased Recreation	4,660.52	2,842.20	3,850.00	3,500.00	(350.00)	(10.00)%
	Service Charges	6,233.28	5,101.01	2,995.00	2,745.00	(250.00)	(9.11)%
	Onboarding	11,255.23	13,141.31	11,737.00	13,925.00	2,188.00	15.71%
	Staff Training In-service	4,570.21	11,744.33	10,650.00	14,200.00	3,550.00	25.00%
	Staff Acknowledgement	11,620.61	12,756.28	17,900.00	16,800.00	(1,100.00)	(6.55)%
	Staff Mileage	79,824.82	74,412.50	72,450.00	69,325.00	(3,125.00)	(4.51)%
	Supplies Household	4,082.89	2,367.92	2,920.00	2,250.00	(670.00)	(29.78)%
	Supplies Medical	5,433.52	5,903.36	5,600.00	6,880.00	1,280.00	18.60%
	Supplies Office	13,068.20	10,181.66	12,900.00	11,640.00	(1,260.00)	(10.82)%
	Supplies Postage & Shipping	3,866.77	3,175.63	2,825.00	2,850.00	25.00	0.88%
	Supplies Printing & Reproduction	2,998.23	1,608.73	2,840.00	2,615.00	(225.00)	(8.60)%
	Supplies Program	9,566.83	8,646.29	6,500.00	9,720.00	3,220.00	33.13%
	Telephone	27,336.76	31,327.06	28,040.00	31,079.00	3,039.00	9.78%
	Temporary Staffing	23,453.57	13,603.13	800.00	0.00	(800.00)	0.00%
	Transportation	37,061.53	39,555.60	30,000.00	38,800.00	8,800.00	22.68%
	Uncollectible Accounts - Comp	11,473.05	0.00	0.00	0.00	0.00	0.00%
	Utilities	37,320.83	21,678.30	22,700.00	16,775.00	(5,925.00)	(35.32)%
	Vehicle fuel	3,709.94	3,646.10	7,100.00	4,410.00	(2,690.00)	(61.00)%
	Vehicle maintenance	3,721.42	2,103.43	3,000.00	2,935.00	(65.00)	(2.21)%
	Wellness	1,203.98	222.00	3,000.00	2,600.00	(400.00)	(15.38)%
	Miscellaneous	14,194.00	0.00	0.00	0.00	0.00	0.00%
	Total Other Operating	2,355,238.51	2,315,177.79	2,365,734.60	2,337,693.00	(28,041.60)	(1.20)%
	Total Expenses	5,433,155.02	5,285,526.41	5,773,283.36	5,452,766.79	(320,516.57)	(5.88)%
	Net Operating Surplus (Deficit) before Penalty	194,151.61	134,484.40	3,320.59	12,782.37	9,461.78	74.02%
Other Expenses							
	ACA Penalty	62,333.34	20,000.45	0.00	0.00	0.00	0.00%
	Total Other Expenses	62,333.34	20,000.45	0.00	0.00	0.00	0.00%
	Net Surplus (Deficit)	131,818.27	114,483.95	3,320.59	12,782.37	9,461.78	74.02%

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400 - Administration

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
Other						
La Plata County Contribution	30,000.00	30,000.00	30,000.00	30,000.00	0.00	0.00%
City of Durango	0.00	900.00	0.00	0.00	0.00	0.00%
Town of Bayfield Contribution	1,000.00	1,000.00	1,000.00	1,000.00	0.00	0.00%
City of Cortez Contribution	3,000.00	0.00	3,000.00	0.00	(3,000.00)	0.00%
United Way - EI	0.00	0.00	0.00	5,000.00	5,000.00	100.00%
General Donation Revenue	5,803.01	14,348.92	7,000.00	0.00	(7,000.00)	0.00%
On-line Donations Campaign	778.95	108.00	1,000.00	0.00	(1,000.00)	0.00%
Special Events Revenue	70.00	183.00	0.00	0.00	0.00	0.00%
In-kind Donation	1,562.50	0.00	0.00	0.00	0.00	0.00%
Grants	3,600.00	7,620.00	1,500.00	4,600.00	3,100.00	67.39%
Interest Revenue	1,764.22	2,035.80	1,800.00	2,100.00	300.00	14.29%
Insurance Claim Proceeds-	88.94	0.00	0.00	0.00	0.00	0.00%
Unrealized Gain / Loss	(210.87)	25,281.18	3,500.00	4,000.00	500.00	12.50%
Miscellaneous Revenue	236.01	711.92	200.00	240.00	40.00	16.67%
Total Other	47,692.76	82,188.82	49,000.00	46,940.00	(2,060.00)	(4.39)%
Total Revenue	47,692.76	82,188.82	49,000.00	46,940.00	(2,060.00)	(4.39)%
Expenses						
Labor						
Wages	346,963.26	358,837.07	382,728.00	391,976.00	9,248.00	2.36%
Training Wages	210.18	0.00	1,000.00	1,500.00	500.00	33.33%
Bonus Wages	500.00	0.00	0.00	0.00	0.00	0.00%
Payroll Taxes	27,023.05	26,812.73	28,760.23	29,986.50	1,226.27	4.09%
Unemployment Expense	168.86	1,179.34	1,861.64	1,970.28	108.64	5.51%
Work Comp	698.29	1,160.12	1,760.25	1,063.95	(696.30)	(65.44)%
Health Insurance	0.00	7,091.46	15,765.70	16,788.00	1,022.30	6.09%
Other Benefits	1,431.93	2,975.53	2,144.66	2,236.24	91.58	4.10%
Total Labor	376,995.57	398,056.25	434,020.48	445,520.97	11,500.49	2.58%
Other Operating						
Advertising	1,304.30	187.56	1,000.00	500.00	(500.00)	(100.00)%
Board of Directors Expense	560.35	555.34	1,500.00	1,000.00	(500.00)	(50.00)%
Building Janitorial	2,563.52	1,491.25	3,000.00	2,900.00	(100.00)	(3.45)%
Building Rent - Admin	2,280.00	228.00	2,850.00	0.00	(2,850.00)	0.00%
Building Maintenance	33,285.18	1,395.92	2,000.00	2,000.00	0.00	0.00%
Computer / IT Expense	30,472.13	31,430.20	27,940.00	28,608.00	668.00	2.34%
Condo Dues	0.00	23,877.90	23,000.00	34,266.00	11,266.00	32.88%
Customer Acknowledgement	71.16	102.58	100.00	100.00	0.00	0.00%
Depreciation & Amortization	9,501.92	9,759.13	16,500.00	10,000.00	(6,500.00)	(65.00)%
Development	9,243.57	6,553.93	5,000.00	7,500.00	2,500.00	33.33%
Disposal	36.57	0.00	100.00	0.00	(100.00)	0.00%

Community Connections, Inc.
FY18 Draft Budget

400 - Administration

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Dues & Subscription	7,115.41	11,060.09	7,535.00	10,075.00	2,540.00	25.21%
Equipment Lease	7,728.56	7,197.83	8,550.00	5,940.00	(2,610.00)	(43.94)%
Equipment Maintenance	19.10	259.07	0.00	400.00	400.00	100.00%
Insurance-Board	4,941.96	4,439.66	4,933.00	4,950.00	17.00	0.34%
Insurance-Cyber Policy	501.00	453.78	500.00	450.00	(50.00)	(11.11)%
Insurance- Professional & GL	2,008.22	2,058.44	2,000.00	2,050.00	50.00	2.44%
Insurance - Property	2,725.82	1,152.31	3,500.00	1,200.00	(2,300.00)	(191.67)%
Interest Other	593.43	0.00	0.00	0.00	0.00	0.00%
Lobbying	1,625.00	0.00	0.00	0.00	0.00	0.00%
Meetings	3,624.49	5,963.45	5,000.00	9,218.00	4,218.00	45.76%
Moving expense	182.62	180.00	0.00	0.00	0.00	0.00%
Payroll and HR IS	18,004.54	16,431.95	22,000.00	16,500.00	(5,500.00)	(33.33)%
Professional Development	3,441.89	1,062.46	4,000.00	4,000.00	0.00	0.00%
Professional Service -	18,050.00	18,800.00	19,000.00	19,000.00	0.00	0.00%
Prof Serv - Legal	5,419.18	3,682.80	9,000.00	8,000.00	(1,000.00)	(12.50)%
Professional Services-Other In-	1,562.50	0.00	0.00	0.00	0.00	0.00%
kind						
Service Charges	3,393.56	1,935.82	1,500.00	1,500.00	0.00	0.00%
Onboarding	1,252.86	676.01	600.00	750.00	150.00	20.00%
Staff Training In-service	1,072.27	140.88	2,000.00	2,000.00	0.00	0.00%
Staff Acknowledgement	1,330.96	1,461.91	3,500.00	1,500.00	(2,000.00)	(133.33)%
Staff Mileage	4,566.79	3,175.28	5,250.00	3,000.00	(2,250.00)	(75.00)%
Supplies Office	5,922.88	5,585.45	6,700.00	5,000.00	(1,700.00)	(34.00)%
Supplies Postage & Shipping	3,770.27	3,069.17	2,600.00	2,600.00	0.00	0.00%
Supplies Printing & Reproduction	1,324.50	490.60	1,500.00	700.00	(800.00)	(114.29)%
Supplies Program	64.28	331.28	0.00	0.00	0.00	0.00%
Telephone	15,008.06	17,428.92	14,600.00	15,600.00	1,000.00	6.41%
Temporary Staffing	14,076.37	13,488.50	0.00	0.00	0.00	0.00%
Utilities	9,782.86	1,523.51	500.00	750.00	250.00	33.33%
Wellness	1,203.98	0.00	2,000.00	2,000.00	0.00	0.00%
Total Other Operating	229,632.06	197,630.98	209,758.00	204,057.00	(5,701.00)	(2.79)%
Total Expenses	606,627.63	595,687.23	643,778.48	649,577.97	5,799.49	0.89%
Net Operating Surplus (Deficit) before Penalty	(558,934.87)	(513,498.41)	(594,778.48)	(602,637.97)	(7,859.49)	1.30%
Other Expenses						
ACA Penalty	62,333.34	2,545.49	0.00	0.00	0.00	0.00%
Total Other Expenses	62,333.34	2,545.49	0.00	0.00	0.00	0.00%
Net Surplus (Deficit)	(621,268.21)	(516,043.90)	(594,778.48)	(602,637.97)	(7,859.49)	1.30%

Community Connections, Inc.
FY18 Draft Budget

410 - Case Management

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
Medicaid						
TCM -	280,618.47	270,520.02	325,000.00	304,200.00	(20,800.00)	(6.84)%
Total Medicaid	280,618.47	270,520.02	325,000.00	304,200.00	(20,800.00)	(6.84)%
State Funded						
Case Management State	26,581.80	21,912.36	26,582.00	22,196.46	(4,385.54)	(19.76)%
IDD Determinations-CM	6,853.95	6,931.52	5,020.00	7,722.12	2,702.12	34.99%
Wait List Management-CM	8,645.58	24,289.52	8,600.00	22,275.94	13,675.94	61.39%
Case Management - SIS	2,797.08	2,846.89	2,150.00	2,599.90	449.90	17.30%
QA / UR	43,942.35	41,287.62	43,000.00	43,602.00	602.00	1.38%
Other State Revenue	201.82	26.40	100.00	100.00	0.00	0.00%
Onboarding-WL Management	8,045.60	8,329.32	8,300.00	4,150.00	(4,150.00)	(100.00)%
PASARR Revenue	0.00	0.00	400.00	400.00	0.00	0.00%
Total State Funded	97,068.18	105,623.64	94,152.00	103,046.42	8,894.42	8.63%
Other						
Miscellaneous Revenue	112.50	0.00	0.00	0.00	0.00	0.00%
Total Other	112.50	0.00	0.00	0.00	0.00	0.00%
Total Revenue	377,799.15	376,143.66	419,152.00	407,246.42	(11,905.58)	(2.92)%
Expenses						
Labor						
Wages	295,446.91	269,292.26	290,004.00	293,800.00	3,796.00	1.29%
Payroll Taxes	22,326.00	19,651.04	21,721.59	22,475.70	754.11	3.36%
Unemployment Expense	142.12	893.62	1,450.00	1,469.00	19.00	1.29%
Work Comp	1,316.81	2,471.15	1,940.04	1,613.28	(326.76)	(20.25)%
Health Insurance	0.00	13,007.06	12,279.80	27,980.00	15,700.20	56.11%
Other Benefits	606.95	481.09	580.00	587.60	7.60	1.29%
Total Labor	319,838.79	305,796.23	327,975.43	347,925.58	19,950.15	5.73%
Other Operating						
Advertising	343.30	1,010.70	400.00	500.00	100.00	20.00%
Assistive Technology	0.00	251.93	0.00	0.00	0.00	0.00%
Building Janitorial	0.00	6.00	0.00	0.00	0.00	0.00%
Building Rent - Admin	2,280.00	228.00	5,700.00	0.00	(5,700.00)	0.00%
Building Maintenance	152.12	797.53	200.00	200.00	0.00	0.00%
Computer / IT Expense	841.04	694.09	1,550.00	3,000.00	1,450.00	48.33%
Depreciation & Amortization	4,992.13	5,161.39	4,700.00	5,000.00	300.00	6.00%
Dues & Subscription	472.00	0.00	0.00	0.00	0.00	0.00%
Equipment Lease	0.00	43.03	0.00	216.00	216.00	100.00%
Insurance-Cyber Policy	421.68	343.46	422.00	350.00	(72.00)	(20.57)%
Insurance- Professional & GL	1,682.88	1,558.25	1,685.00	1,552.00	(133.00)	(8.57)%
Meetings	351.92	1,103.84	500.00	1,200.00	700.00	58.33%
Moving expense	94.58	0.00	100.00	0.00	(100.00)	0.00%

Community Connections, Inc.
FY18 Draft Budget

410 - Case Management

	Prior Year FY16		Total Budget -	Total Budget -	Increase	Percent
	Actual	FY17 Projected	FY17 Budget	FY18 Budget	(Decrease) Budget	Increase (Decrease)
Professional Development	1,845.87	931.26	3,500.00	2,500.00	(1,000.00)	(40.00)%
Prof Serv - Psych Exam (CM)	0.00	0.00	400.00	0.00	(400.00)	0.00%
Purchased Recreation	0.00	2.54	0.00	0.00	0.00	0.00%
Service Charges	16.75	0.22	0.00	0.00	0.00	0.00%
Onboarding	42.50	122.89	100.00	50.00	(50.00)	(100.00)%
Staff Training In-service	436.51	4,547.69	1,500.00	1,500.00	0.00	0.00%
Staff Acknowledgement	1,035.16	2,898.86	3,250.00	600.00	(2,650.00)	(441.67)%
Staff Mileage	3,803.75	3,184.42	3,000.00	3,200.00	200.00	6.25%
Supplies Office	974.04	183.38	600.00	575.00	(25.00)	(4.35)%
Supplies Postage & Shipping	61.60	0.00	75.00	0.00	(75.00)	0.00%
Supplies Printing & Reproduction	181.41	54.52	150.00	100.00	(50.00)	(50.00)%
Supplies Program	0.00	61.67	0.00	0.00	0.00	0.00%
Telephone	960.54	2,126.00	2,800.00	2,000.00	(800.00)	(40.00)%
Utilities	413.04	379.73	350.00	300.00	(50.00)	(16.67)%
Wellness	0.00	222.00	1,000.00	600.00	(400.00)	(66.67)%
Total Other Operating	<u>21,402.82</u>	<u>25,913.41</u>	<u>31,982.00</u>	<u>23,443.00</u>	<u>(8,539.00)</u>	<u>(36.42)%</u>
Total Expenses	<u>341,241.61</u>	<u>331,709.64</u>	<u>359,957.43</u>	<u>371,368.58</u>	<u>11,411.15</u>	<u>3.07%</u>
Net Operating Surplus (Deficit) before Penalty	<u>36,557.54</u>	<u>44,434.02</u>	<u>59,194.57</u>	<u>35,877.84</u>	<u>(23,316.73)</u>	<u>(64.99)%</u>
Other Expenses						
ACA Penalty	<u>0.00</u>	<u>2,545.49</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other Expenses	<u>0.00</u>	<u>2,545.49</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Net Surplus (Deficit)	<u>36,557.54</u>	<u>41,888.53</u>	<u>59,194.57</u>	<u>35,877.84</u>	<u>(23,316.73)</u>	<u>(64.99)%</u>

Community Connections, Inc.
FY18 Draft Budget

420 - Family Support Services

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
State Funded						
Family Support Services	104,767.20	104,767.20	104,767.20	104,591.29	(175.91)	(0.17)%
Family Support Services- PY	0.00	(2,347.36)	0.00	0.00	0.00	0.00%
FSSP - Respite	<u>17,574.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total State Funded	122,341.20	102,419.84	104,767.20	104,591.29	(175.91)	(0.17)%
Other						
Montezuma Contribution	1,000.00	0.00	1,000.00	0.00	(1,000.00)	0.00%
United Way - EI	20.22	0.00	0.00	0.00	0.00	0.00%
General Donation Revenue	0.00	0.00	300.00	0.00	(300.00)	0.00%
Purpose Restricted Revenue	2,000.00	0.00	0.00	0.00	0.00	0.00%
Miscellaneous Revenue	<u>60.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other	<u>3,080.22</u>	<u>0.00</u>	<u>1,300.00</u>	<u>0.00</u>	<u>(1,300.00)</u>	<u>0.00%</u>
Total Revenue	<u>125,421.42</u>	<u>102,419.84</u>	<u>106,067.20</u>	<u>104,591.29</u>	<u>(1,475.91)</u>	<u>(1.41)%</u>
Expenses						
Labor						
Wages	825.00	0.00	0.00	1,680.00	1,680.00	100.00%
Payroll Taxes	<u>63.11</u>	<u>0.00</u>	<u>0.00</u>	<u>133.56</u>	<u>133.56</u>	<u>100.00%</u>
Total Labor	888.11	0.00	0.00	1,813.56	1,813.56	100.00%
Other Operating						
FSSP Direct	96,142.00	94,534.91	98,064.00	92,702.00	(5,362.00)	(5.78)%
FSSP-Other	26,019.06	10,231.15	8,003.20	10,000.00	1,996.80	19.97%
Supplies Printing & Reproduction	<u>0.00</u>	<u>14.40</u>	<u>0.00</u>	<u>75.00</u>	<u>75.00</u>	<u>100.00%</u>
Total Other Operating	<u>122,161.06</u>	<u>104,780.45</u>	<u>106,067.20</u>	<u>102,777.00</u>	<u>(3,290.20)</u>	<u>(3.20)%</u>
Total Expenses	<u>123,049.17</u>	<u>104,780.45</u>	<u>106,067.20</u>	<u>104,590.56</u>	<u>(1,476.64)</u>	<u>(1.41)%</u>
Net Operating Surplus (Deficit) before Penalty	<u>2,372.25</u>	<u>(2,360.61)</u>	<u>0.00</u>	<u>0.73</u>	<u>0.73</u>	<u>100.00%</u>
Net Surplus (Deficit)	<u>2,372.25</u>	<u>(2,360.61)</u>	<u>0.00</u>	<u>0.73</u>	<u>0.73</u>	<u>100.00%</u>

Community Connections, Inc.
FY18 Draft Budget

430 - Family Support Services - Mgmt Fee

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
State Funded						
Management Fee-State	18,488.28	18,488.28	18,488.32	18,450.31	(38.01)	(0.21)%
Case Management State	<u>18,046.56</u>	<u>18,046.56</u>	<u>18,046.57</u>	<u>18,410.79</u>	<u>364.22</u>	<u>1.98%</u>
Total State Funded	<u>36,534.84</u>	<u>36,534.84</u>	<u>36,534.89</u>	<u>36,861.10</u>	<u>326.21</u>	<u>0.88%</u>
Total Revenue	<u>36,534.84</u>	<u>36,534.84</u>	<u>36,534.89</u>	<u>36,861.10</u>	<u>326.21</u>	<u>0.88%</u>
Expenses						
Labor						
Wages	19,166.45	28,786.66	31,304.00	29,783.00	(1,521.00)	(5.11)%
Payroll Taxes	1,476.19	2,202.22	2,346.22	2,278.40	(67.82)	(2.98)%
Unemployment Expense	5.92	101.99	151.84	148.92	(2.92)	(1.96)%
Work Comp	54.73	289.54	204.31	163.81	(40.50)	(24.72)%
Health Insurance	0.00	701.83	1,285.89	2,518.20	1,232.31	48.94%
Other Benefits	<u>25.23</u>	<u>51.90</u>	<u>60.74</u>	<u>59.57</u>	<u>(1.17)</u>	<u>(1.96)%</u>
Total Labor	20,728.52	32,134.13	35,353.00	34,951.90	(401.10)	(1.15)%
Other Operating						
Computer / IT Expense	0.00	141.60	200.00	0.00	(200.00)	0.00%
Depreciation & Amortization	0.00	111.66	0.00	140.00	140.00	100.00%
Dues & Subscription	59.00	0.00	0.00	0.00	0.00	0.00%
Insurance-Cyber Policy	17.52	40.43	20.00	45.00	25.00	55.56%
Insurance- Professional & GL	69.96	179.60	70.00	185.00	115.00	62.16%
Meetings	74.89	453.29	500.00	250.00	(250.00)	(100.00)%
Professional Services Other	0.00	30.00	0.00	0.00	0.00	0.00%
Staff Mileage	<u>125.72</u>	<u>55.80</u>	<u>200.00</u>	<u>200.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other Operating	<u>347.09</u>	<u>1,012.38</u>	<u>990.00</u>	<u>820.00</u>	<u>(170.00)</u>	<u>(20.73)%</u>
Total Expenses	<u>21,075.61</u>	<u>33,146.51</u>	<u>36,343.00</u>	<u>35,771.90</u>	<u>(571.10)</u>	<u>(1.60)%</u>
Net Operating Surplus (Deficit) before Penalty	<u>15,459.23</u>	<u>3,388.33</u>	<u>191.89</u>	<u>1,089.20</u>	<u>897.31</u>	<u>82.38%</u>
Net Surplus (Deficit)	<u>15,459.23</u>	<u>3,388.33</u>	<u>191.89</u>	<u>1,089.20</u>	<u>897.31</u>	<u>82.38%</u>

Community Connections, Inc.
FY18 Draft Budget

450 - TAMBO Grant

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
Other						
General Donation Revenue	<u>9,003.99</u>	<u>0.00</u>	<u>750.00</u>	<u>0.00</u>	<u>(750.00)</u>	<u>0.00%</u>
Total Other	<u>9,003.99</u>	<u>0.00</u>	<u>750.00</u>	<u>0.00</u>	<u>(750.00)</u>	<u>0.00%</u>
Total Revenue	<u>9,003.99</u>	<u>0.00</u>	<u>750.00</u>	<u>0.00</u>	<u>(750.00)</u>	<u>0.00%</u>
Expenses						
Labor						
Wages	5,998.91	0.00	3,600.00	0.00	(3,600.00)	0.00%
Payroll Taxes	460.60	0.00	264.83	0.00	(264.83)	0.00%
Unemployment Expense	5.88	5.54	428.00	0.00	(428.00)	0.00%
Work Comp	54.36	4.22	141.71	0.00	(141.71)	0.00%
Health Insurance	0.00	0.00	280.15	0.00	(280.15)	0.00%
Other Benefits	<u>25.08</u>	<u>0.54</u>	<u>13.23</u>	<u>0.00</u>	<u>(13.23)</u>	<u>0.00%</u>
Total Labor	6,544.83	10.31	4,727.92	0.00	(4,727.92)	0.00%
Other Operating						
Food	257.46	0.00	700.00	0.00	(700.00)	0.00%
Insurance-Cyber Policy	17.40	0.42	18.00	0.00	(18.00)	0.00%
Insurance- Professional & GL	69.48	5.80	70.00	0.00	(70.00)	0.00%
Onboarding	77.70	0.00	100.00	0.00	(100.00)	0.00%
Staff Mileage	2.34	0.00	0.00	0.00	0.00	0.00%
Supplies Program	660.90	0.00	600.00	0.00	(600.00)	0.00%
Telephone	<u>268.64</u>	<u>155.00</u>	<u>180.00</u>	<u>0.00</u>	<u>(180.00)</u>	<u>0.00%</u>
Total Other Operating	<u>1,353.92</u>	<u>161.22</u>	<u>1,668.00</u>	<u>0.00</u>	<u>(1,668.00)</u>	<u>0.00%</u>
Total Expenses	<u>7,898.75</u>	<u>171.53</u>	<u>6,395.92</u>	<u>0.00</u>	<u>(6,395.92)</u>	<u>0.00%</u>
Net Operating Surplus (Deficit) before Penalty	<u>1,105.24</u>	<u>(171.53)</u>	<u>(5,645.92)</u>	<u>0.00</u>	<u>5,645.92</u>	<u>0.00%</u>
Net Surplus (Deficit)	<u>1,105.24</u>	<u>(171.53)</u>	<u>(5,645.92)</u>	<u>0.00</u>	<u>5,645.92</u>	<u>0.00%</u>

Community Connections, Inc.
FY18 Draft Budget

510 - EI - State

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
State Funded						
Early Intervention	167,639.15	191,212.00	160,614.00	139,484.00	(21,130.00)	(15.15)%
EI-Payor of Last Resort	0.00	0.00	0.00	40,000.00	40,000.00	100.00%
EI - Trust	16,053.00	6,945.30	15,277.50	6,000.00	(9,277.50)	(154.63)%
Part C Direct Service	<u>10,526.65</u>	<u>0.00</u>	<u>0.00</u>	<u>22,130.00</u>	<u>22,130.00</u>	<u>100.00%</u>
Total State Funded	194,218.80	198,157.30	175,891.50	207,614.00	31,722.50	15.28%
Other						
Grants	<u>129.80</u>	<u>2,552.77</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other	<u>129.80</u>	<u>2,552.77</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Revenue	<u>194,348.60</u>	<u>200,710.07</u>	<u>175,891.50</u>	<u>207,614.00</u>	<u>31,722.50</u>	<u>15.28%</u>
Expenses						
Labor						
Wages	89,919.31	96,651.36	87,127.29	98,532.00	11,404.71	11.57%
Training Wages	40.00	765.46	100.00	1,000.00	900.00	90.00%
Payroll Taxes	6,847.32	7,300.01	5,967.31	6,046.73	79.42	1.31%
Unemployment Expense	58.69	330.11	432.52	492.66	60.14	12.21%
Work Comp	543.74	910.74	579.47	4,663.49	4,084.02	87.57%
Health Insurance	0.00	140.36	0.00	7,554.60	7,554.60	100.00%
Other Benefits	<u>250.66</u>	<u>177.36</u>	<u>154.76</u>	<u>158.08</u>	<u>3.32</u>	<u>2.10%</u>
Total Labor	97,659.72	106,275.40	94,361.35	118,447.56	24,086.21	20.33%
Other Operating						
Advertising	0.00	795.32	200.00	300.00	100.00	33.33%
Assistive Technology	159.00	0.00	0.00	0.00	0.00	0.00%
Insurance-Cyber Policy	174.12	126.59	135.00	130.00	(5.00)	(3.85)%
Insurance- Professional & GL	694.92	574.36	530.00	580.00	50.00	8.62%
Meetings	126.80	1,315.25	0.00	200.00	200.00	100.00%
Professional Development	0.00	0.00	5,000.00	3,000.00	(2,000.00)	(66.67)%
Prof Serv Mentorship	1,015.00	0.00	0.00	0.00	0.00	0.00%
Professional Services Other	8,903.75	12,729.00	5,000.00	6,000.00	1,000.00	16.67%
Onboarding	52.20	188.95	0.00	0.00	0.00	0.00%
Staff Training In-service	0.00	42.47	1,000.00	1,000.00	0.00	0.00%
Staff Acknowledgement	877.66	1,080.00	1,000.00	1,000.00	0.00	0.00%
Staff Mileage	10,705.97	9,600.72	10,000.00	10,000.00	0.00	0.00%
Supplies Office	0.00	0.00	200.00	0.00	(200.00)	0.00%
Supplies Printing & Reproduction	<u>197.00</u>	<u>542.40</u>	<u>300.00</u>	<u>600.00</u>	<u>300.00</u>	<u>50.00%</u>
Total Other Operating	<u>22,906.42</u>	<u>26,995.06</u>	<u>23,365.00</u>	<u>22,810.00</u>	<u>(555.00)</u>	<u>(2.43)%</u>
Total Expenses	<u>120,566.14</u>	<u>133,270.45</u>	<u>117,726.35</u>	<u>141,257.56</u>	<u>23,531.21</u>	<u>16.66%</u>
Net Operating Surplus (Deficit) before Penalty	<u>73,782.46</u>	<u>67,439.62</u>	<u>58,165.15</u>	<u>66,356.44</u>	<u>8,191.29</u>	<u>12.34%</u>

Community Connections, Inc.
FY18 Draft Budget

510 - EI - State

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Other Expenses						
ACA Penalty	<u>0.00</u>	<u>363.65</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other Expenses	<u>0.00</u>	<u>363.65</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Net Surplus (Deficit)	<u>73,782.46</u>	<u>67,075.97</u>	<u>58,165.15</u>	<u>66,356.44</u>	<u>8,191.29</u>	<u>12.34%</u>

Community Connections, Inc.
FY18 Draft Budget

520 - EI - Part C Direct Service

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
State Funded						
Part C Direct Service	<u>0.00</u>	<u>0.00</u>	<u>26,556.00</u>	<u>0.00</u>	<u>(26,556.00)</u>	<u>0.00%</u>
Total State Funded	<u>0.00</u>	<u>0.00</u>	<u>26,556.00</u>	<u>0.00</u>	<u>(26,556.00)</u>	<u>0.00%</u>
Total Revenue	<u>0.00</u>	<u>0.00</u>	<u>26,556.00</u>	<u>0.00</u>	<u>(26,556.00)</u>	<u>0.00%</u>
Expenses						
Labor						
Wages	0.00	0.00	20,000.00	0.00	(20,000.00)	0.00%
Payroll Taxes	0.00	0.00	1,530.00	0.00	(1,530.00)	0.00%
Unemployment Expense	0.00	0.00	100.00	0.00	(100.00)	0.00%
Work Comp	0.00	0.00	90.00	0.00	(90.00)	0.00%
Other Benefits	<u>0.00</u>	<u>0.00</u>	<u>40.00</u>	<u>0.00</u>	<u>(40.00)</u>	<u>0.00%</u>
Total Labor	0.00	0.00	21,760.00	0.00	(21,760.00)	0.00%
Other Operating						
Staff Mileage	<u>0.00</u>	<u>0.00</u>	<u>1,500.00</u>	<u>0.00</u>	<u>(1,500.00)</u>	<u>0.00%</u>
Total Other Operating	<u>0.00</u>	<u>0.00</u>	<u>1,500.00</u>	<u>0.00</u>	<u>(1,500.00)</u>	<u>0.00%</u>
Total Expenses	<u>0.00</u>	<u>0.00</u>	<u>23,260.00</u>	<u>0.00</u>	<u>(23,260.00)</u>	<u>0.00%</u>
Net Operating Surplus (Deficit) before Penalty	<u>0.00</u>	<u>0.00</u>	<u>3,296.00</u>	<u>0.00</u>	<u>(3,296.00)</u>	<u>0.00%</u>
Net Surplus (Deficit)	<u>0.00</u>	<u>0.00</u>	<u>3,296.00</u>	<u>0.00</u>	<u>(3,296.00)</u>	<u>0.00%</u>

Community Connections, Inc.
FY18 Draft Budget

525 - EI - Service Coordination

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
Medicaid						
TCM -	37,934.79	43,991.68	45,000.00	43,000.00	(2,000.00)	(4.65)%
Total Medicaid	37,934.79	43,991.68	45,000.00	43,000.00	(2,000.00)	(4.65)%
State Funded						
EI - Trust	0.00	524.16	0.00	0.00	0.00	0.00%
Wait List Management-CM	1,856.40	4,044.00	3,370.00	0.00	(3,370.00)	0.00%
EI Service Coordination	40,999.07	54,592.94	42,005.00	71,815.00	29,810.00	41.51%
Other State Revenue	19.00	0.00	9,360.00	0.00	(9,360.00)	0.00%
Total State Funded	42,874.47	59,161.10	54,735.00	71,815.00	17,080.00	23.78%
Total Revenue	80,809.26	103,152.78	99,735.00	114,815.00	15,080.00	13.13%
Expenses						
Labor						
Wages	83,073.55	78,624.82	70,830.00	93,472.80	22,642.80	24.22%
Payroll Taxes	6,177.12	5,780.62	5,300.50	7,150.67	1,850.17	25.87%
Unemployment Expense	37.94	218.27	369.23	467.36	98.13	21.00%
Work Comp	351.63	616.33	618.97	689.37	70.40	10.21%
Health Insurance	0.00	4,702.20	3,126.90	17,067.80	13,940.90	81.68%
Other Benefits	162.07	119.77	147.69	186.95	39.26	21.00%
Total Labor	89,802.31	90,062.00	80,393.29	119,034.95	38,641.66	32.46%
Other Operating						
Building Janitorial	0.00	3.34	0.00	0.00	0.00	0.00%
Building Rent - Admin	2,280.00	228.00	2,850.00	0.00	(2,850.00)	0.00%
Building Maintenance	152.12	274.28	175.00	175.00	0.00	0.00%
Computer / IT Expense	119.98	135.11	1,500.00	1,500.00	0.00	0.00%
Dues & Subscription	59.00	0.00	0.00	0.00	0.00	0.00%
Equipment Lease	0.00	23.90	0.00	0.00	0.00	0.00%
Insurance-Cyber Policy	112.56	85.55	115.00	100.00	(15.00)	(15.00)%
Insurance- Professional & GL	449.40	388.26	450.00	390.00	(60.00)	(15.38)%
Meetings	199.70	17.90	250.00	200.00	(50.00)	(25.00)%
Professional Development	400.00	0.00	700.00	300.00	(400.00)	(133.33)%
Professional Services Other	175.00	294.00	250.00	250.00	0.00	0.00%
Purchased Recreation	0.00	1.42	0.00	0.00	0.00	0.00%
Service Charges	0.00	0.12	0.00	0.00	0.00	0.00%
Onboarding	0.00	8.94	0.00	0.00	0.00	0.00%
Staff Acknowledgement	151.35	123.00	400.00	300.00	(100.00)	(33.33)%
Staff Mileage	2,426.15	3,492.90	2,200.00	2,200.00	0.00	0.00%
Supplies Office	448.67	2.74	500.00	200.00	(300.00)	(150.00)%
Supplies Printing & Reproduction	42.72	0.00	50.00	0.00	(50.00)	0.00%
Supplies Program	0.00	34.26	0.00	0.00	0.00	0.00%
Telephone	840.50	558.10	650.00	650.00	0.00	0.00%

Community Connections, Inc.
FY18 Draft Budget

525 - EI - Service Coordination

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Utilities	<u>389.92</u>	<u>221.23</u>	<u>350.00</u>	<u>350.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other Operating	<u>8,247.07</u>	<u>5,893.04</u>	<u>10,440.00</u>	<u>6,615.00</u>	<u>(3,825.00)</u>	<u>(57.82)%</u>
Total Expenses	<u>98,049.38</u>	<u>95,955.05</u>	<u>90,833.29</u>	<u>125,649.95</u>	<u>34,816.66</u>	<u>27.71%</u>
Net Operating Surplus (Deficit) before Penalty	<u>(17,240.12)</u>	<u>7,197.73</u>	<u>8,901.71</u>	<u>(10,834.95)</u>	<u>(19,736.66)</u>	<u>182.16%</u>
Other Expenses						
ACA Penalty	<u>0.00</u>	<u>727.30</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other Expenses	<u>0.00</u>	<u>727.30</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Net Surplus (Deficit)	<u>(17,240.12)</u>	<u>6,470.44</u>	<u>8,901.71</u>	<u>(10,834.95)</u>	<u>(19,736.66)</u>	<u>182.16%</u>

Community Connections, Inc.
FY18 Draft Budget

530 - Children's Extensive Support

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
Medicaid						
Children's Extensive Support	<u>45,883.86</u>	<u>60,976.51</u>	<u>53,000.00</u>	<u>60,470.00</u>	<u>7,470.00</u>	<u>12.35%</u>
Total Medicaid	<u>45,883.86</u>	<u>60,976.51</u>	<u>53,000.00</u>	<u>60,470.00</u>	<u>7,470.00</u>	<u>12.35%</u>
State Funded						
Onboarding-WL Management	<u>17.77</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total State Funded	<u>17.77</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Revenue	<u>45,901.63</u>	<u>60,976.51</u>	<u>53,000.00</u>	<u>60,470.00</u>	<u>7,470.00</u>	<u>12.35%</u>
Expenses						
Labor						
Wages	5,455.62	1,622.40	7,502.40	1,622.40	(5,880.00)	(362.43)%
Training Wages	16.50	0.00	50.00	0.00	(50.00)	0.00%
Payroll Taxes	409.35	124.08	561.94	124.11	(437.83)	(352.78)%
Unemployment Expense	3.70	23.10	37.51	8.11	(29.40)	(362.52)%
Work Comp	195.53	232.91	288.61	8.92	(279.69)	(3,135.54)%
Health Insurance	0.00	18.72	317.66	223.84	(93.82)	(41.91)%
Other Benefits	<u>15.78</u>	<u>11.50</u>	<u>15.00</u>	<u>3.24</u>	<u>(11.76)</u>	<u>(362.96)%</u>
Total Labor	6,096.48	2,032.70	8,773.12	1,990.62	(6,782.50)	(340.72)%
Other Operating						
Dues & Subscription	59.00	0.00	80.00	0.00	(80.00)	0.00%
Insurance-Cyber Policy	10.92	8.21	15.00	10.00	(5.00)	(50.00)%
Insurance- Professional & GL	43.80	37.15	45.00	40.00	(5.00)	(12.50)%
Professional Services Other	3,550.00	10,440.00	15,000.00	15,600.00	600.00	3.85%
Prof Serv Respite	26,950.00	20,910.00	18,750.00	19,500.00	750.00	3.85%
Purchased Recreation	0.00	0.00	300.00	500.00	200.00	40.00%
Service Charges	0.00	190.01	0.00	0.00	0.00	0.00%
Staff Mileage	48.90	5.40	0.00	50.00	50.00	100.00%
Telephone	<u>127.64</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other Operating	<u>30,790.26</u>	<u>31,590.77</u>	<u>34,190.00</u>	<u>35,700.00</u>	<u>1,510.00</u>	<u>4.23%</u>
Total Expenses	<u>36,886.74</u>	<u>33,623.47</u>	<u>42,963.12</u>	<u>37,690.62</u>	<u>(5,272.50)</u>	<u>(13.99)%</u>
Net Operating Surplus (Deficit) before Penalty	<u>9,014.89</u>	<u>27,353.04</u>	<u>10,036.88</u>	<u>22,779.38</u>	<u>12,742.50</u>	<u>55.94%</u>
Net Surplus (Deficit)	<u>9,014.89</u>	<u>27,353.04</u>	<u>10,036.88</u>	<u>22,779.38</u>	<u>12,742.50</u>	<u>55.94%</u>

Community Connections, Inc.
FY18 Draft Budget

540 - EI - Management

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
State Funded						
Management Fee-State	45,492.00	47,296.82	48,026.00	44,212.00	(3,814.00)	(8.63)%
Broker Fee - Trust	<u>2,703.00</u>	<u>1,180.70</u>	<u>2,500.00</u>	<u>3,600.00</u>	<u>1,100.00</u>	<u>30.56%</u>
Total State Funded	48,195.00	48,477.53	50,526.00	47,812.00	(2,714.00)	(5.68)%
Other						
United Way - EI	6,256.36	4,716.13	5,000.00	0.00	(5,000.00)	0.00%
Grants	<u>0.00</u>	<u>2,403.17</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other	<u>6,256.36</u>	<u>7,119.30</u>	<u>5,000.00</u>	<u>0.00</u>	<u>(5,000.00)</u>	<u>0.00%</u>
Total Revenue	<u>54,451.36</u>	<u>55,596.83</u>	<u>55,526.00</u>	<u>47,812.00</u>	<u>(7,714.00)</u>	<u>(16.13)%</u>
Expenses						
Labor						
Wages	27,090.61	40,468.25	44,321.32	29,678.12	(14,643.20)	(49.34)%
Training Wages	0.00	2,346.02	0.00	1,500.00	1,500.00	100.00%
Payroll Taxes	1,745.34	3,267.06	3,320.59	2,270.38	(1,050.21)	(46.26)%
Unemployment Expense	13.08	136.60	219.01	148.39	(70.62)	(47.59)%
Work Comp	121.27	379.31	294.69	163.23	(131.46)	(80.54)%
Health Insurance	0.00	1,988.50	1,854.69	1,678.80	(175.89)	(10.48)%
Other Benefits	<u>55.87</u>	<u>73.80</u>	<u>87.60</u>	<u>59.36</u>	<u>(28.24)</u>	<u>(47.57)%</u>
Total Labor	29,026.17	48,659.53	50,097.90	35,498.28	(14,599.62)	(41.13)%
Other Operating						
Advertising	142.80	0.00	0.00	300.00	300.00	100.00%
Computer / IT Expense	525.00	141.60	0.00	200.00	200.00	100.00%
Depreciation & Amortization	2,121.83	2,008.00	0.00	2,000.00	2,000.00	100.00%
Insurance-Cyber Policy	38.88	52.74	40.00	60.00	20.00	33.33%
Insurance- Professional & GL	154.92	239.16	160.00	240.00	80.00	33.33%
Insurance - Property	0.00	60.48	0.00	60.00	60.00	100.00%
Meetings	504.13	263.99	0.00	200.00	200.00	100.00%
Professional Development	45.00	0.00	200.00	200.00	0.00	0.00%
Onboarding	22.38	16.38	0.00	0.00	0.00	0.00%
Staff Acknowledgement	55.12	128.11	200.00	200.00	0.00	0.00%
Staff Mileage	141.48	245.16	150.00	325.00	175.00	53.85%
Supplies Office	436.50	15.35	0.00	100.00	100.00	100.00%
Supplies Program	<u>178.47</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other Operating	<u>4,366.51</u>	<u>3,170.96</u>	<u>750.00</u>	<u>3,885.00</u>	<u>3,135.00</u>	<u>80.69%</u>
Total Expenses	<u>33,392.68</u>	<u>51,830.50</u>	<u>50,847.90</u>	<u>39,383.28</u>	<u>(11,464.62)</u>	<u>(29.11)%</u>
Net Operating Surplus (Deficit) before Penalty	<u>21,058.68</u>	<u>3,766.33</u>	<u>4,678.10</u>	<u>8,428.72</u>	<u>3,750.62</u>	<u>44.50%</u>

Other Expenses

Community Connections, Inc.
FY18 Draft Budget

540 - EI - Management

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
ACA Penalty	<u>0.00</u>	<u>363.65</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other Expenses	<u>0.00</u>	<u>363.65</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Net Surplus (Deficit)	<u>21,058.68</u>	<u>3,402.68</u>	<u>4,678.10</u>	<u>8,428.72</u>	<u>3,750.62</u>	<u>44.50%</u>

Community Connections, Inc.
FY18 Draft Budget

550 - EI - Other Insurance

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
State Funded						
Early Intervention	2,256.85	11,750.40	0.00	11,000.00	11,000.00	100.00%
EI - Other Insurance	<u>28,196.44</u>	<u>44,737.30</u>	<u>42,500.00</u>	<u>47,644.00</u>	<u>5,144.00</u>	<u>10.80%</u>
Total State Funded	<u>30,453.29</u>	<u>56,487.70</u>	<u>42,500.00</u>	<u>58,644.00</u>	<u>16,144.00</u>	<u>27.53%</u>
Total Revenue	<u>30,453.29</u>	<u>56,487.70</u>	<u>42,500.00</u>	<u>58,644.00</u>	<u>16,144.00</u>	<u>27.53%</u>
Expenses						
Labor						
Wages	46,894.50	60,260.28	46,044.19	59,640.00	13,595.81	22.80%
Payroll Taxes	3,557.71	4,609.86	3,522.38	4,562.46	1,040.08	22.80%
Unemployment Expense	16.08	141.85	230.22	298.20	67.98	22.80%
Work Comp	148.91	409.73	207.20	3,343.49	3,136.29	93.80%
Health Insurance	0.00	23.38	0.00	279.80	279.80	100.00%
Other Benefits	<u>68.63</u>	<u>79.48</u>	<u>92.09</u>	<u>119.28</u>	<u>27.19</u>	<u>22.80%</u>
Total Labor	50,685.83	65,524.57	50,096.08	68,243.23	18,147.15	26.59%
Other Operating						
Insurance-Cyber Policy	47.64	56.88	50.00	60.00	10.00	16.67%
Insurance- Professional & GL	190.32	257.92	195.00	250.00	55.00	22.00%
Staff Mileage	<u>2,236.23</u>	<u>3,567.85</u>	<u>1,800.00</u>	<u>3,800.00</u>	<u>2,000.00</u>	<u>52.63%</u>
Total Other Operating	<u>2,474.19</u>	<u>3,882.65</u>	<u>2,045.00</u>	<u>4,110.00</u>	<u>2,065.00</u>	<u>50.24%</u>
Total Expenses	<u>53,160.02</u>	<u>69,407.22</u>	<u>52,141.08</u>	<u>72,353.23</u>	<u>20,212.15</u>	<u>27.94%</u>
Net Operating Surplus (Deficit) before Penalty	(22,706.73)	(12,919.52)	(9,641.08)	(13,709.23)	(4,068.15)	29.67%
Net Surplus (Deficit)	(22,706.73)	(12,919.52)	(9,641.08)	(13,709.23)	(4,068.15)	29.67%

Community Connections, Inc.
FY18 Draft Budget

560 - CHCBS

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
Medicaid						
CHCBS Revenue	<u>10,197.44</u>	<u>10,741.25</u>	<u>10,000.00</u>	<u>11,000.00</u>	<u>1,000.00</u>	<u>9.09%</u>
Total Medicaid	<u>10,197.44</u>	<u>10,741.25</u>	<u>10,000.00</u>	<u>11,000.00</u>	<u>1,000.00</u>	<u>9.09%</u>
Total Revenue	<u>10,197.44</u>	<u>10,741.25</u>	<u>10,000.00</u>	<u>11,000.00</u>	<u>1,000.00</u>	<u>9.09%</u>
Expenses						
Labor						
Wages	9,140.59	10,153.46	12,134.00	11,236.00	(898.00)	(7.99)%
Payroll Taxes	699.71	776.71	908.86	859.55	(49.31)	(5.74)%
Unemployment Expense	3.44	37.42	60.67	56.18	(4.49)	(7.99)%
Work Comp	31.87	102.32	81.63	61.80	(19.83)	(32.09)%
Health Insurance	0.00	23.39	513.80	279.80	(234.00)	(83.63)%
Other Benefits	<u>14.70</u>	<u>19.93</u>	<u>24.27</u>	<u>22.47</u>	<u>(1.80)</u>	<u>(8.01)%</u>
Total Labor	9,890.31	11,113.24	13,723.23	12,515.80	(1,207.43)	(9.65)%
Other Operating						
Insurance-Cyber Policy	10.20	14.20	15.00	15.00	0.00	0.00%
Insurance- Professional & GL	40.80	64.51	45.00	70.00	25.00	35.71%
Professional Development	45.00	0.00	0.00	0.00	0.00	0.00%
Staff Mileage	<u>353.10</u>	<u>371.88</u>	<u>0.00</u>	<u>350.00</u>	<u>350.00</u>	<u>100.00%</u>
Total Other Operating	<u>449.10</u>	<u>450.59</u>	<u>60.00</u>	<u>435.00</u>	<u>375.00</u>	<u>86.21%</u>
Total Expenses	<u>10,339.41</u>	<u>11,563.82</u>	<u>13,783.23</u>	<u>12,950.80</u>	<u>(832.43)</u>	<u>(6.43)%</u>
Net Operating Surplus (Deficit) before Penalty	(<u>141.97</u>)	(<u>822.58</u>)	(<u>3,783.23</u>)	(<u>1,950.80</u>)	<u>1,832.43</u>	<u>(93.93)%</u>
Net Surplus (Deficit)	(<u>141.97</u>)	(<u>822.58</u>)	(<u>3,783.23</u>)	(<u>1,950.80</u>)	<u>1,832.43</u>	<u>(93.93)%</u>

Community Connections, Inc.
FY18 Draft Budget

662 - State SLS-Cortez

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
State Funded						
State SLS	43,668.48	34,561.33	42,830.00	40,283.00	(2,547.00)	(6.32)%
Management Fee-State	13,160.58	5,184.19	6,424.50	6,042.45	(382.05)	(6.32)%
Onboarding-WL Management	<u>2,574.39</u>	<u>1,275.36</u>	<u>3,050.00</u>	<u>975.00</u>	<u>(2,075.00)</u>	<u>(212.82)%</u>
Total State Funded	<u>59,403.45</u>	<u>41,020.88</u>	<u>52,304.50</u>	<u>47,300.45</u>	<u>(5,004.05)</u>	<u>(10.58)%</u>
Total Revenue	<u>59,403.45</u>	<u>41,020.88</u>	<u>52,304.50</u>	<u>47,300.45</u>	<u>(5,004.05)</u>	<u>(10.58)%</u>
Expenses						
Labor						
Wages	27,769.60	20,948.64	31,133.44	22,237.80	(8,895.64)	(40.00)%
Training Wages	2,223.37	1,108.24	2,500.00	1,000.00	(1,500.00)	(150.00)%
Bonus Wages	0.00	72.00	60.00	150.00	90.00	60.00%
Payroll Taxes	2,262.87	1,465.50	2,523.21	1,789.17	(734.04)	(41.03)%
Unemployment Expense	21.97	95.93	155.67	111.19	(44.48)	(40.00)%
Work Comp	1,161.66	1,035.02	1,238.27	654.37	(583.90)	(89.23)%
Health Insurance	0.00	46.79	1,318.28	559.60	(758.68)	(135.58)%
Other Benefits	<u>93.83</u>	<u>50.41</u>	<u>62.27</u>	<u>44.48</u>	<u>(17.79)</u>	<u>(40.00)%</u>
Total Labor	33,533.30	24,822.53	38,991.14	26,546.61	(12,444.53)	(46.88)%
Other Operating						
Advertising	4.50	0.00	0.00	50.00	50.00	100.00%
Assistive Technology	0.00	146.96	0.00	0.00	0.00	0.00%
Building Janitorial	19.44	19.68	100.00	50.00	(50.00)	(100.00)%
Building Maintenance	1,611.98	158.74	300.00	300.00	0.00	0.00%
Computer / IT Expense	602.60	426.24	1,000.00	1,000.00	0.00	0.00%
Customer Acknowledgement	0.00	120.00	0.00	1,000.00	1,000.00	100.00%
Depreciation & Amortization	196.58	312.82	500.00	325.00	(175.00)	(53.85)%
Development	0.00	4.52	0.00	0.00	0.00	0.00%
Dues & Subscription	1.56	2.38	25.00	50.00	25.00	50.00%
Equipment Lease	0.00	26.40	0.00	200.00	200.00	100.00%
Insurance-Automobile	781.08	209.52	800.00	215.00	(585.00)	(272.09)%
Insurance-Cyber Policy	65.16	35.94	70.00	40.00	(30.00)	(75.00)%
Insurance- Professional & GL	260.16	163.14	265.00	175.00	(90.00)	(51.43)%
Insurance - Property	45.96	76.36	50.00	75.00	25.00	33.33%
Insurance - Umbrella	1,196.04	265.51	1,200.00	290.00	(910.00)	(313.79)%
Meetings	5.18	73.44	100.00	300.00	200.00	66.67%
Moving expense	0.00	39.36	0.00	0.00	0.00	0.00%
Professional Development	531.09	205.76	600.00	500.00	(100.00)	(20.00)%
Professional Services Other	0.00	906.19	0.00	0.00	0.00	0.00%
Prof Serv Vision	0.00	434.40	0.00	0.00	0.00	0.00%
Purchased Recreation	0.00	0.54	0.00	0.00	0.00	0.00%
Service Charges	8.08	205.44	0.00	50.00	50.00	100.00%

Community Connections, Inc.
FY18 Draft Budget

662 - State SLS-Cortez

	Prior Year FY16		Total Budget -	Total Budget -	Increase	Percent
	Actual	FY17 Projected	FY17 Budget	FY18 Budget	(Decrease) Budget	Increase (Decrease)
Onboarding	176.43	172.13	300.00	400.00	100.00	25.00%
Staff Training In-service	104.24	0.00	200.00	500.00	300.00	60.00%
Staff Acknowledgement	18.81	86.15	100.00	500.00	400.00	80.00%
Staff Mileage	2,726.57	2,278.02	2,800.00	3,000.00	200.00	6.67%
Supplies Household	53.45	0.72	0.00	0.00	0.00	0.00%
Supplies Office	84.86	22.09	200.00	100.00	(100.00)	(100.00)%
Supplies Printing & Reproduction	0.00	0.50	0.00	50.00	50.00	100.00%
Supplies Program	67.74	13.70	100.00	100.00	0.00	0.00%
Telephone	97.75	31.00	200.00	100.00	(100.00)	(100.00)%
Transportation	488.00	558.00	600.00	600.00	0.00	0.00%
Utilities	575.36	142.49	500.00	300.00	(200.00)	(66.67)%
Vehicle fuel	145.58	30.83	500.00	300.00	(200.00)	(66.67)%
Total Other Operating	9,868.20	7,168.97	10,510.00	10,570.00	60.00	0.57%
Total Expenses	43,401.50	31,991.50	49,501.14	37,116.61	(12,384.53)	(33.37)%
Net Operating Surplus (Deficit) before Penalty	16,001.95	9,029.39	2,803.36	10,183.84	7,380.48	72.47%
Net Surplus (Deficit)	16,001.95	9,029.39	2,803.36	10,183.84	7,380.48	72.47%

Community Connections, Inc.
FY18 Draft Budget

663 - State SLS-Durango

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
State Funded						
State SLS	44,333.44	37,526.51	55,000.00	47,753.95	(7,246.05)	(15.17)%
Management Fee-State	13,366.67	5,628.98	8,250.00	7,163.09	(1,086.91)	(15.17)%
Onboarding-WL Management	<u>945.85</u>	<u>2,737.78</u>	<u>1,100.00</u>	<u>1,650.00</u>	<u>550.00</u>	<u>33.33%</u>
Total State Funded	58,645.96	45,893.27	64,350.00	56,567.04	(7,782.96)	(13.76)%
Other						
Miscellaneous Revenue	<u>0.00</u>	<u>2,980.80</u>	<u>0.00</u>	<u>1,000.00</u>	<u>1,000.00</u>	<u>100.00%</u>
Total Other	<u>0.00</u>	<u>2,980.80</u>	<u>0.00</u>	<u>1,000.00</u>	<u>1,000.00</u>	<u>100.00%</u>
Total Revenue	<u>58,645.96</u>	<u>48,874.07</u>	<u>64,350.00</u>	<u>57,567.04</u>	<u>(6,782.96)</u>	<u>(11.78)%</u>
Expenses						
Labor						
Wages	38,094.89	38,601.52	40,381.20	40,315.68	(65.52)	(0.16)%
Training Wages	615.35	2,570.75	1,000.00	2,800.00	1,800.00	64.29%
Payroll Taxes	2,901.11	2,963.46	3,101.13	3,084.15	(16.98)	(0.55)%
Unemployment Expense	14.88	124.43	201.91	201.58	(0.33)	(0.16)%
Work Comp	786.52	1,399.78	1,326.70	1,599.11	272.41	17.04%
Health Insurance	0.00	131.00	1,709.88	1,566.88	(143.00)	(9.13)%
Other Benefits	<u>63.59</u>	<u>67.63</u>	<u>80.76</u>	<u>80.63</u>	<u>(0.13)</u>	<u>(0.16)%</u>
Total Labor	42,476.34	45,858.56	47,801.58	49,648.03	1,846.45	3.72%
Other Operating						
Advertising	4.50	0.00	50.00	0.00	(50.00)	0.00%
Assistive Technology	679.75	60.00	0.00	75.00	75.00	100.00%
Computer / IT Expense	285.01	338.29	375.00	0.00	(375.00)	0.00%
Depreciation & Amortization	196.58	312.82	385.00	315.00	(70.00)	(22.22)%
Development	0.00	4.49	0.00	0.00	0.00	0.00%
Dues & Subscription	60.56	2.38	75.00	0.00	(75.00)	0.00%
Insurance-Automobile	0.00	0.00	300.00	0.00	(300.00)	0.00%
Insurance-Cyber Policy	44.16	48.31	50.00	50.00	0.00	0.00%
Insurance- Professional & GL	176.16	219.17	180.00	225.00	45.00	20.00%
Meetings	5.09	31.88	100.00	0.00	(100.00)	0.00%
Professional Development	75.24	20.05	140.18	500.00	359.82	71.96%
Prof Serv Behavioral	3,965.00	3,420.00	2,000.00	500.00	(1,500.00)	(300.00)%
Prof Serv Dental	150.00	0.00	200.00	0.00	(200.00)	0.00%
Prof Serv Vision	108.52	0.00	200.00	0.00	(200.00)	0.00%
Purchased Recreation	60.00	0.00	1,000.00	0.00	(1,000.00)	0.00%
Service Charges	0.00	203.69	0.00	0.00	0.00	0.00%
Onboarding	278.93	168.46	367.00	250.00	(117.00)	(46.80)%
Staff Training In-service	26.33	0.00	500.00	0.00	(500.00)	0.00%
Staff Acknowledgement	18.81	82.04	600.00	300.00	(300.00)	(100.00)%
Staff Mileage	2,245.07	2,031.20	2,800.00	2,100.00	(700.00)	(33.33)%

Community Connections, Inc.
FY18 Draft Budget

663 - State SLS-Durango

	Prior Year FY16		Total Budget -	Total Budget -	Increase	Percent
	Actual	FY17 Projected	FY17 Budget	FY18 Budget	(Decrease) Budget	Increase (Decrease)
Supplies Office	1.09	11.86	200.00	0.00	(200.00)	0.00%
Supplies Printing & Reproduction	0.00	9.48	0.00	0.00	0.00	0.00%
Supplies Program	27.87	3.56	200.00	0.00	(200.00)	0.00%
Telephone	60.81	200.82	10.00	250.00	240.00	96.00%
Transportation	285.50	318.00	300.00	350.00	50.00	14.29%
Utilities	(34.29)	0.00	50.00	0.00	(50.00)	0.00%
Vehicle fuel	0.00	24.00	300.00	30.00	(270.00)	(900.00)%
Miscellaneous	<u>14,194.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other Operating	<u>22,914.69</u>	<u>7,510.50</u>	<u>10,382.18</u>	<u>4,945.00</u>	<u>(5,437.18)</u>	<u>(109.95)%</u>
Total Expenses	<u>65,391.03</u>	<u>53,369.06</u>	<u>58,183.76</u>	<u>54,593.03</u>	<u>(3,590.73)</u>	<u>(6.58)%</u>
Net Operating Surplus (Deficit) before Penalty	<u>(6,745.07)</u>	<u>(4,495.00)</u>	<u>6,166.24</u>	<u>2,974.01</u>	<u>(3,192.23)</u>	<u>(107.34)%</u>
Other Expenses						
ACA Penalty	<u>0.00</u>	<u>363.65</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other Expenses	<u>0.00</u>	<u>363.65</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Net Surplus (Deficit)	<u>(6,745.07)</u>	<u>(4,858.64)</u>	<u>6,166.24</u>	<u>2,974.01</u>	<u>(3,192.23)</u>	<u>(107.34)%</u>

Community Connections, Inc.
FY18 Draft Budget

680 - Client Work

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
Other						
OJT Revenue	<u>18,221.04</u>	<u>11,929.31</u>	<u>12,000.00</u>	<u>17,850.00</u>	<u>5,850.00</u>	<u>32.77%</u>
Total Other	<u>18,221.04</u>	<u>11,929.31</u>	<u>12,000.00</u>	<u>17,850.00</u>	<u>5,850.00</u>	<u>32.77%</u>
Total Revenue	<u>18,221.04</u>	<u>11,929.31</u>	<u>12,000.00</u>	<u>17,850.00</u>	<u>5,850.00</u>	<u>32.77%</u>
Expenses						
Labor						
Wages	15,170.68	9,970.58	7,854.00	10,177.44	2,323.44	22.83%
Training Wages	91.61	0.00	0.00	1,000.00	1,000.00	100.00%
Bonus Wages	0.00	60.00	0.00	0.00	0.00	0.00%
Payroll Taxes	1,068.95	767.33	600.83	778.57	177.74	22.83%
Unemployment Expense	5.15	4.02	39.27	50.89	11.62	22.83%
Work Comp	<u>47.79</u>	<u>69.70</u>	<u>35.34</u>	<u>55.98</u>	<u>20.64</u>	<u>36.87%</u>
Total Labor	16,384.18	10,871.63	8,529.44	12,062.88	3,533.44	29.29%
Other Operating						
Insurance-Cyber Policy	15.24	9.64	20.00	10.00	(10.00)	(100.00)%
Insurance- Professional & GL	<u>61.08</u>	<u>43.81</u>	<u>65.00</u>	<u>45.00</u>	<u>(20.00)</u>	<u>(44.44)%</u>
Total Other Operating	<u>76.32</u>	<u>53.45</u>	<u>85.00</u>	<u>55.00</u>	<u>(30.00)</u>	<u>(54.55)%</u>
Total Expenses	<u>16,460.50</u>	<u>10,925.08</u>	<u>8,614.44</u>	<u>12,117.88</u>	<u>3,503.44</u>	<u>28.91%</u>
Net Operating Surplus (Deficit) before Penalty	<u>1,760.54</u>	<u>1,004.23</u>	<u>3,385.56</u>	<u>5,732.12</u>	<u>2,346.56</u>	<u>40.94%</u>
Net Surplus (Deficit)	<u>1,760.54</u>	<u>1,004.23</u>	<u>3,385.56</u>	<u>5,732.12</u>	<u>2,346.56</u>	<u>40.94%</u>

Community Connections, Inc.
FY18 Draft Budget

732 - Medicaid SLS - Cortez

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
Medicaid						
Transportation	(181.50)	0.00	0.00	0.00	0.00	0.00%
Behavioral	0.00	837.98	0.00	0.00	0.00	0.00%
Dental	922.00	0.00	0.00	0.00	0.00	0.00%
Vision	1,313.00	2,746.80	2,500.00	2,535.00	35.00	1.38%
Medicaid SLS	109,537.63	123,732.77	127,000.00	136,842.40	9,842.40	7.19%
Respite - Medicaid SLS	2,572.83	1,271.81	7,046.00	3,111.25	(3,934.75)	(126.47)%
Home/Vehicle Mod - SLS	67.00	1,127.52	0.00	1,300.00	1,300.00	100.00%
Personal Care-SLS	28,828.80	18,396.18	32,400.00	18,784.35	(13,615.65)	(72.48)%
Total Medicaid	143,059.76	148,113.06	168,946.00	162,573.00	(6,373.00)	(3.92)%
State Funded						
Incentive Distribution - SLS		13,570.08				
Onboarding-WL Management	4,448.60	7,054.02	1,850.00	3,400.00	1,550.00	45.59%
Total State Funded	4,448.60	20,624.10	1,850.00	3,400.00	1,550.00	45.59%
Other						
Montezuma Contribution	2,667.00	0.00	2,667.00	0.00	(2,667.00)	0.00%
Total Other	2,667.00	0.00	2,667.00	0.00	(2,667.00)	0.00%
Total Revenue	150,175.36	168,737.16	173,463.00	165,973.00	(7,490.00)	(4.51)%
Expenses						
Labor						
Wages	118,902.99	131,642.65	126,638.80	121,371.20	(5,267.60)	(4.34)%
Training Wages	3,779.35	6,339.25	3,500.00	5,000.00	1,500.00	30.00%
Bonus Wages	0.00	126.00	105.00	0.00	(105.00)	0.00%
Payroll Taxes	9,238.40	10,466.33	9,753.26	9,682.40	(70.86)	(0.73)%
Unemployment Expense	53.67	390.08	633.19	656.86	23.67	3.60%
Work Comp	2,837.07	4,426.70	5,531.44	6,125.10	593.66	9.69%
Health Insurance	0.00	9,039.44	5,362.30	15,466.72	10,104.42	65.33%
Other Benefits	229.17	213.59	253.28	262.74	9.46	3.60%
Total Labor	135,040.65	162,644.05	151,777.27	158,565.02	6,787.75	4.28%
Other Operating						
Advertising	11.25	237.58	100.00	100.00	0.00	0.00%
Assistive Technology	73.95	1,318.73	2,070.00	1,200.00	(870.00)	(72.50)%
Building Janitorial	36.85	36.68	100.00	100.00	0.00	0.00%
Building Maintenance	2,809.09	98.10	200.00	100.00	(100.00)	(100.00)%
Computer / IT Expense	1,155.24	946.62	1,500.00	1,200.00	(300.00)	(25.00)%
Customer Acknowledgement	533.81	260.40	100.00	100.00	0.00	0.00%
Depreciation & Amortization	1,381.51	2,019.64	2,000.00	2,000.00	0.00	0.00%
Development	0.00	11.30	0.00	0.00	0.00	0.00%
Dues & Subscription	3.90	5.94	0.00	0.00	0.00	0.00%
Equipment Lease	0.00	33.66	0.00	0.00	0.00	0.00%
Insurance-Automobile	191.16	333.72	200.00	340.00	140.00	41.18%

Community Connections, Inc.
FY18 Draft Budget

732 - Medicaid SLS - Cortez

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Insurance-Cyber Policy	159.24	152.59	165.00	165.00	0.00	0.00%
Insurance- Professional & GL	635.40	692.22	640.00	680.00	40.00	5.88%
Insurance - Property	74.64	9.31	80.00	20.00	(60.00)	(300.00)%
Insurance - Umbrella	288.36	420.34	295.00	450.00	155.00	34.44%
Meetings	12.93	105.91	50.00	50.00	0.00	0.00%
Moving expense	0.00	39.36	0.00	0.00	0.00	0.00%
Professional Development	643.99	247.86	750.00	750.00	0.00	0.00%
Prof Serv Behavioral	0.00	798.00	0.00	0.00	0.00	0.00%
Prof Serv Dental	822.00	(266.40)	0.00	0.00	0.00	0.00%
Prof Serv Medical	0.00	420.00	0.00	0.00	0.00	0.00%
Professional Services Other	0.00	90.00	0.00	0.00	0.00	0.00%
Prof Serv Respite	450.00	0.00	2,500.00	1,500.00	(1,000.00)	(66.67)%
Prof Serv Vision	2,113.00	921.60	2,000.00	1,200.00	(800.00)	(66.67)%
Purchased Recreation	0.00	240.00	0.00	0.00	0.00	0.00%
Service Charges	11.31	517.66	0.00	50.00	50.00	100.00%
Onboarding	368.88	495.14	500.00	600.00	100.00	16.67%
Staff Training In-service	80.73	388.56	100.00	300.00	200.00	66.67%
Staff Acknowledgement	142.48	478.06	500.00	600.00	100.00	16.67%
Staff Mileage	9,006.38	7,756.64	7,500.00	7,500.00	0.00	0.00%
Supplies Household	106.89	1.30	0.00	0.00	0.00	0.00%
Supplies Office	171.87	58.43	200.00	100.00	(100.00)	(100.00)%
Supplies Printing & Reproduction	0.00	1.26	0.00	0.00	0.00	0.00%
Supplies Program	259.99	0.00	100.00	0.00	(100.00)	0.00%
Telephone	196.72	52.66	300.00	100.00	(200.00)	(200.00)%
Transportation	2,941.00	3,666.00	1,200.00	2,400.00	1,200.00	50.00%
Utilities	836.39	123.13	500.00	200.00	(300.00)	(150.00)%
Vehicle fuel	289.80	563.58	300.00	500.00	200.00	40.00%
Vehicle maintenance	152.00	26.08	0.00	100.00	100.00	100.00%
Total Other Operating	25,960.76	23,301.65	23,950.00	22,405.00	(1,545.00)	(6.90)%
Total Expenses	161,001.41	185,945.70	175,727.27	180,970.02	5,242.75	2.90%
Net Operating Surplus (Deficit) before Penalty	(10,826.05)	(17,208.54)	(2,264.27)	(14,997.02)	(12,732.75)	84.90%
Other Expenses						
ACA Penalty	0.00	727.30	0.00	0.00	0.00	0.00%
Total Other Expenses	0.00	727.30	0.00	0.00	0.00	0.00%
Net Surplus (Deficit)	(10,826.05)	(17,935.84)	(2,264.27)	(14,997.02)	(12,732.75)	84.90%

Community Connections, Inc.
FY18 Draft Budget

733 - Medicaid SLS - Durango

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
Medicaid						
Transportation	(181.50)	0.00	0.00	0.00	0.00	0.00%
Behavioral	6,185.12	16,161.12	5,000.00	0.00	(5,000.00)	0.00%
Supplies Disposable	0.00	160.80	0.00	200.00	200.00	100.00%
Dental	286.00	0.00	0.00	0.00	0.00	0.00%
Vision	1,626.00	4,124.40	1,800.00	3,500.00	1,700.00	48.57%
Medicaid SLS	206,815.33	200,427.36	225,000.00	225,332.66	332.66	0.15%
Respite - Medicaid SLS	20,948.38	19,272.82	19,500.00	21,241.27	1,741.27	8.20%
Home/Vehicle Mod - SLS	10,549.00	814.56	1,500.00	1,500.00	0.00	0.00%
Personal Care-SLS	47,005.20	33,905.52	51,340.00	47,663.07	(3,676.93)	(7.71)%
Total Medicaid	293,233.53	274,866.58	304,140.00	299,437.00	(4,703.00)	(1.57)%
State Funded						
Incentive Distribution - SLS		24,642.80				
Onboarding-WL Management	8,891.65	11,384.76	15,448.48	7,434.55	(8,013.93)	(107.79)%
Total State Funded	8,891.65	36,027.56	15,448.48	7,434.55	(8,013.93)	(107.79)%
Other						
La Plata County Contribution	12,000.00	12,000.00	12,000.00	12,000.00	0.00	0.00%
City of Durango	8,000.00	6,753.51	8,000.00	6,800.00	(1,200.00)	(17.65)%
Grants	0.00	34,293.00	0.00	0.00	0.00	0.00%
Total Other	20,000.00	53,046.51	20,000.00	18,800.00	(1,200.00)	(6.38)%
Total Revenue	322,125.18	363,940.65	339,588.48	325,671.55	(13,916.93)	(4.27)%
Expenses						
Labor						
Wages	236,127.18	243,619.33	238,747.40	244,279.60	5,532.20	2.26%
Training Wages	3,825.67	8,764.81	5,000.00	7,000.00	2,000.00	28.57%
Bonus Wages	0.00	15.00	0.00	0.00	0.00	0.00%
Payroll Taxes	18,208.11	19,129.97	18,265.18	18,687.39	422.21	2.26%
Unemployment Expense	96.67	735.66	1,193.74	1,208.90	15.16	1.25%
Work Comp	5,111.33	8,314.76	10,605.79	13,246.78	2,640.99	19.94%
Health Insurance	0.00	5,455.48	10,109.40	13,329.36	3,219.96	24.16%
Other Benefits	412.90	401.44	477.49	483.56	6.07	1.26%
Total Labor	263,781.86	286,436.45	284,399.00	298,235.59	13,836.59	4.64%
Other Operating						
Advertising	2,219.86	1,589.18	1,800.00	1,000.00	(800.00)	(80.00)%
Assistive Technology	500.00	48.84	500.00	0.00	(500.00)	0.00%
Building Janitorial	0.00	9.17	0.00	0.00	0.00	0.00%
Building Maintenance	0.00	24.53	0.00	0.00	0.00	0.00%
Computer / IT Expense	712.56	863.32	1,800.00	800.00	(1,000.00)	(125.00)%
Depreciation & Amortization	1,381.51	2,107.54	1,950.00	2,115.00	165.00	7.80%
Development	0.00	11.30	0.00	0.00	0.00	0.00%
Dues & Subscription	3.90	5.94	0.00	0.00	0.00	0.00%

Community Connections, Inc.
FY18 Draft Budget

733 - Medicaid SLS - Durango

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Equipment Lease	0.00	8.42	0.00	0.00	0.00	0.00%
Home Modification	10,590.01	0.00	1,500.00	0.00	(1,500.00)	0.00%
Insurance-Automobile	0.00	359.32	500.00	250.00	(250.00)	(100.00)%
Insurance-Cyber Policy	286.92	286.75	290.00	290.00	0.00	0.00%
Insurance- Professional & GL	1,144.80	1,301.04	1,145.00	1,300.00	155.00	11.92%
Insurance - Umbrella	0.00	421.68	0.00	300.00	300.00	100.00%
Meetings	12.93	113.99	100.00	100.00	0.00	0.00%
Payroll and HR IS	10.00	0.00	0.00	0.00	0.00	0.00%
Professional Development	342.67	288.96	700.00	700.00	0.00	0.00%
Prof Serv Behavioral	2,600.00	10,368.00	2,000.00	0.00	(2,000.00)	0.00%
Prof Serv Dental	311.00	360.00	0.00	0.00	0.00	0.00%
Prof Serv Mentorship	0.00	403.20	0.00	1,344.00	1,344.00	100.00%
Professional Services Other	0.00	1,527.96	0.00	0.00	0.00	0.00%
Prof Serv Personal Care	0.00	589.26	0.00	1,992.00	1,992.00	100.00%
Prof Serv Respite	1,200.00	4,500.00	4,500.00	4,500.00	0.00	0.00%
Prof Serv Vision	1,988.75	5,300.65	1,700.00	3,200.00	1,500.00	46.88%
Purchased Recreation	210.00	0.00	0.00	0.00	0.00	0.00%
Service Charges	380.96	515.09	200.00	45.00	(155.00)	(344.44)%
Onboarding	846.16	1,223.27	770.00	875.00	105.00	12.00%
Staff Training In-service	263.82	755.05	350.00	900.00	550.00	61.11%
Staff Acknowledgement	1,159.97	1,199.89	1,400.00	1,400.00	0.00	0.00%
Staff Mileage	14,930.45	14,369.60	10,000.00	14,500.00	4,500.00	31.03%
Supplies Medical	53.09	63.71	0.00	80.00	80.00	100.00%
Supplies Office	17.74	32.09	0.00	15.00	15.00	100.00%
Supplies Printing & Reproduction	37.50	29.42	0.00	40.00	40.00	100.00%
Supplies Program	22.97	32.90	0.00	20.00	20.00	100.00%
Telephone	1,308.21	1,159.36	1,100.00	1,300.00	200.00	15.38%
Transportation	2,156.77	2,286.00	1,700.00	2,250.00	550.00	24.44%
Utilities	(85.72)	27.97	0.00	25.00	25.00	100.00%
Vehicle fuel	0.00	93.62	2,000.00	180.00	(1,820.00)	(1,011.11)%
Vehicle maintenance	0.00	66.95	0.00	85.00	85.00	100.00%
Total Other Operating	44,606.83	52,343.98	36,005.00	39,606.00	3,601.00	9.09%
Total Expenses	308,388.69	338,780.42	320,404.00	337,841.59	17,437.59	5.16%
Net Operating Surplus (Deficit) before Penalty	13,736.49	25,160.23	19,184.48	(12,170.04)	(31,354.52)	257.64%
Other Expenses						
ACA Penalty	0.00	1,818.24	0.00	0.00	0.00	0.00%
Total Other Expenses	0.00	1,818.24	0.00	0.00	0.00	0.00%
Net Surplus (Deficit)	13,736.49	23,341.99	19,184.48	(12,170.04)	(31,354.52)	257.64%

Community Connections, Inc.
FY18 Draft Budget

754 - Day Program - Holly House

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
Medicaid						
Transportation	(254.10)	0.00	0.00	0.00	0.00	0.00%
Specialized Habilitation-DD	83,913.76	78,961.94	86,030.14	85,877.98	(152.16)	(0.18)%
Supported Comm Conn -DD	194,174.90	171,152.32	194,103.37	186,001.99	(8,101.38)	(4.36)%
Specialized Habilitation-SLS	955.20	298.37	1,446.24	0.00	(1,446.24)	0.00%
Supported Comm Conn -SLS	<u>16,770.16</u>	<u>13,068.67</u>	<u>17,880.89</u>	<u>15,720.00</u>	<u>(2,160.89)</u>	<u>(13.75)%</u>
Total Medicaid	295,559.92	263,481.30	299,460.64	287,599.97	(11,860.67)	(4.12)%
Other						
City of Durango	13,382.50	11,818.65	14,000.00	11,818.65	(2,181.35)	(18.46)%
General Donation Revenue	1,625.00	900.00	0.00	0.00	0.00	0.00%
Purpose Restricted Revenue	<u>570.00</u>	<u>1,200.00</u>	<u>0.00</u>	<u>1,500.00</u>	<u>1,500.00</u>	<u>100.00%</u>
Total Other	<u>15,577.50</u>	<u>13,918.65</u>	<u>14,000.00</u>	<u>13,318.65</u>	<u>(681.35)</u>	<u>(5.12)%</u>
Total Revenue	<u>311,137.42</u>	<u>277,399.95</u>	<u>313,460.64</u>	<u>300,918.62</u>	<u>(12,542.02)</u>	<u>(4.17)%</u>
Expenses						
Labor						
Wages	208,025.09	207,948.71	202,977.60	193,299.60	(9,678.00)	(5.01)%
Training Wages	2,161.32	2,665.69	2,400.00	3,000.00	600.00	20.00%
Payroll Taxes	16,031.22	15,344.12	15,387.05	14,787.42	(599.63)	(4.06)%
Unemployment Expense	94.79	625.40	1,014.89	1,004.00	(10.89)	(1.08)%
Work Comp	5,017.89	7,052.63	7,377.39	9,106.35	1,728.96	18.99%
Health Insurance	0.00	18,715.20	8,594.77	30,944.32	22,349.55	72.23%
Other Benefits	<u>404.81</u>	<u>340.66</u>	<u>405.96</u>	<u>401.60</u>	<u>(4.36)</u>	<u>(1.09)%</u>
Total Labor	231,735.12	252,692.41	238,157.66	252,543.29	14,385.63	5.70%
Other Operating						
Advertising	2,350.82	1,588.60	2,000.00	1,000.00	(1,000.00)	(100.00)%
Building Janitorial	258.37	9.17	320.00	50.00	(270.00)	(540.00)%
Land Rent-Holly House	9,249.96	9,249.96	9,250.00	9,250.00	0.00	0.00%
Building Maintenance	899.52	1,103.66	250.00	1,000.00	750.00	75.00%
Computer / IT Expense	1,500.52	1,406.65	2,000.00	1,300.00	(700.00)	(53.85)%
Depreciation & Amortization	5,315.01	5,995.51	5,600.00	6,000.00	400.00	6.67%
Development	0.00	15.82	0.00	0.00	0.00	0.00%
Disposal	0.00	100.58	0.00	0.00	0.00	0.00%
Dues & Subscription	5.46	8.32	0.00	0.00	0.00	0.00%
Equipment Lease	0.00	8.40	0.00	0.00	0.00	0.00%
Insurance-Automobile	1,868.40	2,821.75	2,015.00	2,700.00	685.00	25.37%
Insurance-Cyber Policy	281.28	243.38	290.00	240.00	(50.00)	(20.83)%
Insurance- Professional & GL	1,122.48	1,103.88	1,135.00	1,100.00	(35.00)	(3.18)%
Insurance - Property	1,574.04	1,649.89	1,346.00	1,700.00	354.00	20.82%
Insurance - Umbrella	2,854.44	3,481.75	2,900.00	3,600.00	700.00	19.44%
Meetings	44.18	86.27	100.00	0.00	(100.00)	0.00%

Community Connections, Inc.
FY18 Draft Budget

754 - Day Program - Holly House

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Payroll and HR IS	10.00	0.00	0.00	0.00	0.00	0.00%
Professional Development	605.41	207.62	600.00	300.00	(300.00)	(100.00)%
Prof Serv Behavioral	0.00	38.03	0.00	0.00	0.00	0.00%
Purchased Recreation	938.52	1,713.60	500.00	0.00	(500.00)	0.00%
Service Charges	847.59	127.32	250.00	100.00	(150.00)	(150.00)%
Onboarding	1,386.64	994.10	1,500.00	1,000.00	(500.00)	(50.00)%
Staff Training In-service	441.15	642.54	500.00	500.00	0.00	0.00%
Staff Acknowledgement	708.89	887.21	700.00	900.00	200.00	22.22%
Staff Mileage	2,888.12	5,983.94	2,750.00	4,000.00	1,250.00	31.25%
Supplies Household	0.00	25.90	0.00	50.00	50.00	100.00%
Supplies Medical	117.68	0.00	300.00	0.00	(300.00)	0.00%
Supplies Office	751.76	1,011.31	600.00	900.00	300.00	33.33%
Supplies Printing & Reproduction	86.50	28.16	0.00	50.00	50.00	100.00%
Supplies Program	2,168.33	1,209.60	1,000.00	1,000.00	0.00	0.00%
Telephone	1,109.39	1,594.63	1,000.00	1,579.00	579.00	36.67%
Temporary Staffing	2,329.19	0.00	800.00	0.00	(800.00)	0.00%
Utilities	4,246.64	3,501.89	2,200.00	2,700.00	500.00	18.52%
Vehicle fuel	1,901.95	1,859.80	1,500.00	1,700.00	200.00	11.76%
Vehicle maintenance	<u>1,605.31</u>	<u>259.61</u>	<u>1,500.00</u>	<u>750.00</u>	<u>(750.00)</u>	<u>(100.00)%</u>
Total Other Operating	<u>49,467.55</u>	<u>48,958.86</u>	<u>42,906.00</u>	<u>43,469.00</u>	<u>563.00</u>	<u>1.30%</u>
Total Expenses	<u>281,202.67</u>	<u>301,651.27</u>	<u>281,063.66</u>	<u>296,012.29</u>	<u>14,948.63</u>	<u>5.05%</u>
Net Operating Surplus (Deficit) before Penalty	<u>29,934.75</u>	<u>(24,251.32)</u>	<u>32,396.98</u>	<u>4,906.33</u>	<u>(27,490.65)</u>	<u>(560.31)%</u>
Other Expenses						
ACA Penalty	<u>0.00</u>	<u>1,454.59</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other Expenses	<u>0.00</u>	<u>1,454.59</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Net Surplus (Deficit)	<u>29,934.75</u>	<u>(25,705.91)</u>	<u>32,396.98</u>	<u>4,906.33</u>	<u>(27,490.65)</u>	<u>(560.31)%</u>

Community Connections, Inc.
FY18 Draft Budget

755 - Day Program - Pine Street House

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
Medicaid						
Transportation	(254.10)	0.00	0.00	0.00	0.00	0.00%
Specialized Habilitation-DD	140,062.75	123,828.59	167,804.00	124,165.31	(43,638.69)	(35.15)%
Supported Comm Conn -DD	237,897.49	217,024.99	290,430.00	257,140.97	(33,289.03)	(12.95)%
Specialized Habilitation-SLS	7,263.23	9,052.46	12,744.00	15,676.24	2,932.24	18.70%
Supported Comm Conn -SLS	<u>20,103.54</u>	<u>27,099.12</u>	<u>20,664.00</u>	<u>32,965.95</u>	<u>12,301.95</u>	<u>37.32%</u>
Total Medicaid	405,072.91	377,005.16	491,642.00	429,948.47	(61,693.53)	(14.35)%
Other						
Montezuma Contribution	2,667.00	0.00	2,667.00	0.00	(2,667.00)	0.00%
General Donation Revenue	0.00	3,000.00	0.00	0.00	0.00	0.00%
Purpose Restricted Revenue	<u>200.00</u>	<u>843.04</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other	<u>2,867.00</u>	<u>3,843.04</u>	<u>2,667.00</u>	<u>0.00</u>	<u>(2,667.00)</u>	<u>0.00%</u>
Total Revenue	<u>407,939.91</u>	<u>380,848.20</u>	<u>494,309.00</u>	<u>429,948.47</u>	<u>(64,360.53)</u>	<u>(14.97)%</u>
Expenses						
Labor						
Wages	236,194.89	222,347.06	344,066.42	262,984.80	(81,081.62)	(30.83)%
Training Wages	6,539.33	7,768.13	5,700.00	5,000.00	(700.00)	(14.00)%
Bonus Wages	0.00	306.00	255.00	0.00	(255.00)	0.00%
Payroll Taxes	18,328.39	17,372.12	26,207.33	20,653.84	(5,553.49)	(26.89)%
Unemployment Expense	112.19	1,060.16	1,720.33	1,389.92	(330.41)	(23.77)%
Work Comp	5,930.81	11,398.86	13,187.37	13,431.60	244.23	1.82%
Health Insurance	0.00	2,807.28	14,568.98	11,192.00	(3,376.98)	(30.17)%
Other Benefits	<u>479.09</u>	<u>555.46</u>	<u>688.13</u>	<u>555.97</u>	<u>(132.16)</u>	<u>(23.77)%</u>
Total Labor	267,584.70	263,615.08	406,393.56	315,208.13	(91,185.43)	(28.93)%
Other Operating						
Advertising	493.54	1,088.45	400.00	1,000.00	600.00	60.00%
Building Janitorial	72.09	394.63	1,000.00	500.00	(500.00)	(100.00)%
Building Maintenance	6,037.45	4,503.13	6,000.00	6,000.00	0.00	0.00%
Computer / IT Expense	3,209.69	3,203.18	3,800.00	3,800.00	0.00	0.00%
Customer Acknowledgement	560.84	522.88	500.00	700.00	200.00	28.57%
Depreciation & Amortization	5,549.56	7,035.08	5,700.00	7,000.00	1,300.00	18.57%
Development	0.00	15.82	0.00	0.00	0.00	0.00%
Dues & Subscription	5.46	8.32	0.00	0.00	0.00	0.00%
Equipment Lease	0.00	391.21	0.00	1,740.00	1,740.00	100.00%
Equipment Maintenance	0.00	0.00	500.00	0.00	(500.00)	0.00%
Insurance-Automobile	1,206.00	1,449.12	935.00	1,450.00	515.00	35.52%
Insurance-Cyber Policy	332.88	396.18	335.00	420.00	85.00	20.24%
Insurance- Professional & GL	1,328.40	1,797.14	1,340.00	1,900.00	560.00	29.47%
Insurance - Property	864.96	1,179.00	637.00	1,200.00	563.00	46.92%
Insurance - Umbrella	1,846.92	1,836.00	1,900.00	1,950.00	50.00	2.56%

Community Connections, Inc.
FY18 Draft Budget

755 - Day Program - Pine Street House

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Interest Building	8,471.09	8,759.00	7,200.00	6,700.00	(500.00)	(7.46)%
Meetings	18.10	178.69	50.00	600.00	550.00	91.67%
Moving expense	0.00	551.04	0.00	0.00	0.00	0.00%
Payroll and HR IS	20.00	(12.00)	0.00	0.00	0.00	0.00%
Professional Development	687.01	279.92	1,500.00	1,500.00	0.00	0.00%
Prof Serv - Legal	64.00	0.00	0.00	0.00	0.00	0.00%
Purchased Recreation	2,132.00	440.59	500.00	500.00	0.00	0.00%
Service Charges	24.46	257.04	0.00	0.00	0.00	0.00%
Onboarding	1,474.60	1,487.03	2,000.00	1,500.00	(500.00)	(33.33)%
Staff Training In-service	191.06	477.36	500.00	500.00	0.00	0.00%
Staff Acknowledgement	817.64	1,445.04	1,500.00	1,500.00	0.00	0.00%
Staff Mileage	5,845.29	3,302.08	4,500.00	3,500.00	(1,000.00)	(28.57)%
Supplies Medical	53.00	110.89	300.00	300.00	0.00	0.00%
Supplies Office	1,205.50	1,289.95	1,000.00	1,400.00	400.00	28.57%
Supplies Printing & Reproduction	0.00	23.80	200.00	100.00	(100.00)	(100.00)%
Supplies Program	1,458.71	1,123.64	750.00	800.00	50.00	6.25%
Telephone	1,103.85	675.12	800.00	700.00	(100.00)	(14.29)%
Transportation	4.76	0.00	200.00	0.00	(200.00)	0.00%
Utilities	3,875.17	3,206.62	4,000.00	2,500.00	(1,500.00)	(60.00)%
Vehicle fuel	1,186.41	712.68	2,000.00	700.00	(1,300.00)	(185.71)%
Vehicle maintenance	1,581.09	994.43	1,000.00	1,000.00	0.00	0.00%
Total Other Operating	51,721.53	49,123.07	51,047.00	51,460.00	413.00	0.80%
Total Expenses	319,306.23	312,738.14	457,440.56	366,668.13	(90,772.43)	(24.76)%
Net Operating Surplus (Deficit) before Penalty	88,633.68	68,110.06	36,868.44	63,280.34	26,411.90	41.74%
Other Expenses						
ACA Penalty	0.00	1,818.24	0.00	0.00	0.00	0.00%
Total Other Expenses	0.00	1,818.24	0.00	0.00	0.00	0.00%
Net Surplus (Deficit)	88,633.68	66,291.82	36,868.44	63,280.34	26,411.90	41.74%

Community Connections, Inc.
FY18 Draft Budget

758 - Residential- Cortez

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
Medicaid						
Comp - Residential PCA	236,136.04	123,747.71	118,895.00	120,666.00	1,771.00	1.47%
Comp - Residential Host Homes	1,123,113.34	1,210,931.77	1,238,024.85	1,192,457.92	(45,566.93)	(3.82)%
Transportation	74,046.69	68,858.34	70,000.00	74,980.00	4,980.00	6.64%
Behavioral	34,724.26	45,415.74	45,000.00	0.00	(45,000.00)	0.00%
Supplies Disposable	3,669.48	4,441.20	4,000.00	5,000.00	1,000.00	20.00%
Dental	2,033.00	0.00	0.00	0.00	0.00	0.00%
Vision	3,056.00	3,105.60	5,000.00	5,000.00	0.00	0.00%
Home/Vehicle Mod - SLS	6,592.00	3,481.20	0.00	0.00	0.00	0.00%
Supported Employment-DD	0.00	(1,136.10)	0.00	0.00	0.00	0.00%
Total Medicaid	1,483,370.81	1,458,845.46	1,480,919.85	1,398,103.92	(82,815.93)	(5.92)%
State Funded						
HUD - Subsidy's	1,568.50	393.60	0.00	500.00	500.00	100.00%
Total State Funded	1,568.50	393.60	0.00	500.00	500.00	100.00%
Other						
Montezuma Contribution	2,667.00	0.00	2,667.00	0.00	(2,667.00)	0.00%
Room & Board	256,978.59	263,553.52	269,280.00	262,152.00	(7,128.00)	(2.72)%
Rental Income - Comp	4,990.50	8,730.00	4,000.00	9,000.00	5,000.00	55.56%
Gain / Loss	500.00	0.00	0.00	0.00	0.00	0.00%
Miscellaneous Revenue	0.00	(324.38)	0.00	0.00	0.00	0.00%
Total Other	265,136.09	271,959.14	275,947.00	271,152.00	(4,795.00)	(1.77)%
Total Revenue	1,750,075.40	1,731,198.20	1,756,866.85	1,669,755.92	(87,110.93)	(5.22)%
Expenses						
Labor						
Wages	365,501.04	278,293.46	316,078.02	319,073.58	2,995.56	0.94%
Training Wages	17,104.13	10,352.83	15,000.00	7,400.00	(7,600.00)	(102.70)%
Bonus Wages	0.00	1,296.00	1,080.00	0.00	(1,080.00)	0.00%
Payroll Taxes	28,532.42	21,300.80	24,822.40	25,204.73	382.33	1.52%
Unemployment Expense	190.71	973.94	1,580.39	1,620.37	39.98	2.47%
Work Comp	10,191.80	10,968.53	5,105.09	6,646.29	1,541.20	23.19%
Health Insurance	0.00	2,128.86	13,383.87	8,673.80	(4,710.07)	(54.30)%
Other Benefits	814.43	523.34	632.16	648.15	15.99	2.47%
Total Labor	422,334.53	325,837.78	377,681.93	369,266.92	(8,415.01)	(2.28)%
Other Operating						
Advertising	661.22	523.18	800.00	500.00	(300.00)	(60.00)%
Assistive Technology	6,989.99	7,110.00	9,000.00	7,000.00	(2,000.00)	(28.57)%
Building Janitorial	853.33	932.27	500.00	2,500.00	2,000.00	80.00%
Building Rent	2,177.20	3,387.27	3,024.00	5,640.00	2,616.00	46.38%
Building Rent - Admin	4,560.00	456.00	0.00	0.00	0.00	0.00%
Building Maintenance	10,742.70	6,238.57	8,000.00	15,000.00	7,000.00	46.67%

Community Connections, Inc.
FY18 Draft Budget

758 - Residential- Cortez

	Prior Year FY16		Total Budget -	Total Budget -	Increase	Percent
	Actual	FY17 Projected	FY17 Budget	FY18 Budget	(Decrease) Budget	Increase (Decrease)
Computer / IT Expense	8,637.92	9,219.26	10,000.00	12,000.00	2,000.00	16.67%
Customer Acknowledgement	605.59	1,520.40	700.00	2,000.00	1,300.00	65.00%
Depreciation & Amortization	20,263.10	21,829.02	20,000.00	21,800.00	1,800.00	8.26%
Development	0.00	81.46	0.00	0.00	0.00	0.00%
Disposal	9.04	117.60	500.00	500.00	0.00	0.00%
Dues & Subscription	146.08	42.77	200.00	200.00	0.00	0.00%
Equipment Lease	0.00	557.50	0.00	500.00	500.00	100.00%
Equipment Maintenance	354.59	8.87	600.00	300.00	(300.00)	(100.00)%
Food	8,643.30	3,984.76	9,600.00	4,800.00	(4,800.00)	(100.00)%
Insurance-Automobile	202.80	117.12	715.00	125.00	(590.00)	(472.00)%
Insurance-Cyber Policy	565.92	373.68	575.00	380.00	(195.00)	(51.32)%
Insurance- Professional & GL	2,258.16	1,695.01	2,270.00	1,700.00	(570.00)	(33.53)%
Insurance - Property	1,626.60	2,659.56	1,387.00	2,700.00	1,313.00	48.63%
Insurance - Umbrella	310.44	148.44	315.00	175.00	(140.00)	(80.00)%
Interest Building	6,765.93	7,547.45	6,200.00	6,600.00	400.00	6.06%
Meetings	203.31	549.95	800.00	1,000.00	200.00	20.00%
Moving expense	1,361.46	1,547.52	1,000.00	1,500.00	500.00	33.33%
Payroll and HR IS	20.00	0.00	100.00	0.00	(100.00)	0.00%
Pest Control	0.00	0.00	2,000.00	2,000.00	0.00	0.00%
Professional Development	2,465.97	1,221.08	2,500.00	2,500.00	0.00	0.00%
Prof Serv - Legal	0.00	0.00	500.00	0.00	(500.00)	0.00%
Prof Serv Behavioral	30,773.25	43,541.34	45,000.00	500.00	(44,500.00)	(8,900.00)%
Prof Serv Dental	982.00	0.00	0.00	0.00	0.00	0.00%
Prof Serv Host Home	824,303.38	878,235.82	926,620.00	870,000.00	(56,620.00)	(6.51)%
Prof Serv Personal Care	20.00	0.00	1,000.00	500.00	(500.00)	(100.00)%
Prof Serv Respite	0.00	0.00	5,000.00	2,500.00	(2,500.00)	(100.00)%
Prof Serv Vision	4,378.00	3,380.40	4,500.00	3,000.00	(1,500.00)	(50.00)%
Purchased Recreation	0.00	83.51	750.00	1,000.00	250.00	25.00%
Service Charges	729.52	706.10	525.00	600.00	75.00	12.50%
Onboarding	2,500.47	3,316.70	3,000.00	5,000.00	2,000.00	40.00%
Staff Training In-service	1,038.26	1,710.19	3,000.00	4,000.00	1,000.00	25.00%
Staff Acknowledgement	2,880.79	1,183.42	3,250.00	5,000.00	1,750.00	35.00%
Staff Mileage	3,551.80	2,186.32	5,000.00	3,000.00	(2,000.00)	(66.67)%
Supplies Household	1,338.07	516.36	1,000.00	1,000.00	0.00	0.00%
Supplies Medical	3,521.56	3,652.76	3,500.00	4,000.00	500.00	12.50%
Supplies Office	2,230.01	1,017.23	2,000.00	2,000.00	0.00	0.00%
Supplies Postage & Shipping	34.90	101.02	150.00	150.00	0.00	0.00%
Supplies Printing & Reproduction	96.94	182.57	500.00	500.00	0.00	0.00%
Supplies Program	1,857.81	409.56	2,000.00	2,000.00	0.00	0.00%
Telephone	2,482.92	4,132.34	3,500.00	5,000.00	1,500.00	30.00%
Transportation	19,878.50	22,182.00	18,000.00	22,000.00	4,000.00	18.18%
Uncollectible Accounts - Comp	11,473.05	0.00	0.00	0.00	0.00	0.00%

Community Connections, Inc.
FY18 Draft Budget

758 - Residential- Cortez

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Utilities	7,212.56	4,069.85	7,000.00	4,000.00	(3,000.00)	(75.00)%
Vehicle fuel	123.87	93.61	500.00	500.00	0.00	0.00%
Vehicle maintenance	184.24	0.00	500.00	0.00	(500.00)	0.00%
Total Other Operating	<u>1,002,016.55</u>	<u>1,042,569.84</u>	<u>1,117,581.00</u>	<u>1,027,670.00</u>	<u>(89,911.00)</u>	<u>(8.75)%</u>
Total Expenses	<u>1,424,351.08</u>	<u>1,368,407.62</u>	<u>1,495,262.93</u>	<u>1,396,936.92</u>	<u>(98,326.01)</u>	<u>(7.04)%</u>
Net Operating Surplus (Deficit) before Penalty	<u>325,724.32</u>	<u>362,790.58</u>	<u>261,603.92</u>	<u>272,819.00</u>	<u>11,215.08</u>	<u>4.11%</u>
Other Expenses						
ACA Penalty	<u>0.00</u>	<u>4,363.73</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other Expenses	<u>0.00</u>	<u>4,363.73</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Net Surplus (Deficit)	<u>325,724.32</u>	<u>358,426.85</u>	<u>261,603.92</u>	<u>272,819.00</u>	<u>11,215.08</u>	<u>4.11%</u>

Community Connections, Inc.
FY18 Draft Budget

759 - Residential-Durango

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
Medicaid						
Comp - Residential PCA	351,973.00	208,292.76	378,790.09	82,133.00	(296,657.09)	(361.19)%
Comp - Residential Host Homes	774,861.76	804,365.33	739,094.80	963,744.36	224,649.56	23.31%
Transportation	51,633.44	39,881.64	55,000.00	41,881.00	(13,119.00)	(31.32)%
Behavioral	28,068.48	19,602.83	24,500.00	0.00	(24,500.00)	0.00%
Supplies Disposable	2,111.57	2,588.40	2,000.00	2,600.00	600.00	23.08%
Dental	253.00	0.00	0.00	0.00	0.00	0.00%
Vision	<u>3,440.00</u>	<u>694.80</u>	<u>2,625.00</u>	<u>2,600.00</u>	<u>(25.00)</u>	<u>(0.96)%</u>
Total Medicaid	1,212,341.25	1,075,425.76	1,202,009.89	1,092,958.36	(109,051.53)	(9.98)%
State Funded						
HUD - Subsidy's	<u>1,255.50</u>	<u>1,561.20</u>	<u>1,500.00</u>	<u>1,500.00</u>	<u>0.00</u>	<u>0.00%</u>
Total State Funded	1,255.50	1,561.20	1,500.00	1,500.00	0.00	0.00%
Other						
City of Durango	9,000.00	7,597.70	9,000.00	7,500.00	(1,500.00)	(20.00)%
General Donation Revenue	100.00	0.00	0.00	0.00	0.00	0.00%
Release from Restriction	2,550.00	0.00	0.00	0.00	0.00	0.00%
Room & Board	199,980.00	165,100.36	174,240.00	166,824.00	(7,416.00)	(4.45)%
Rental Income - Comp	<u>2,387.98</u>	<u>2,880.00</u>	<u>3,300.00</u>	<u>4,800.00</u>	<u>1,500.00</u>	<u>31.25%</u>
Total Other	<u>214,017.98</u>	<u>175,578.06</u>	<u>186,540.00</u>	<u>179,124.00</u>	<u>(7,416.00)</u>	<u>(4.14)%</u>
Total Revenue	<u>1,427,614.73</u>	<u>1,252,565.02</u>	<u>1,390,049.89</u>	<u>1,273,582.36</u>	<u>(116,467.53)</u>	<u>(9.14)%</u>
Expenses						
Labor						
Wages	529,842.00	427,906.58	556,408.84	348,522.34	(207,886.50)	(59.65)%
Training Wages	10,415.61	22,459.97	12,000.00	12,500.00	500.00	4.00%
Bonus Wages	0.00	225.00	0.00	0.00	0.00	0.00%
Payroll Taxes	40,620.61	33,934.45	42,594.18	28,068.22	(14,525.96)	(51.75)%
Unemployment Expense	215.66	1,714.49	2,782.04	1,769.52	(1,012.52)	(57.22)%
Work Comp	11,439.15	18,068.92	18,266.72	9,687.85	(8,578.87)	(88.55)%
Health Insurance	0.00	4,688.16	23,560.30	9,719.94	(13,840.36)	(142.39)%
Other Benefits	<u>920.99</u>	<u>911.28</u>	<u>1,112.82</u>	<u>707.81</u>	<u>(405.01)</u>	<u>(57.22)%</u>
Total Labor	593,454.02	509,908.85	656,724.90	410,975.68	(245,749.22)	(59.80)%
Other Operating						
Advertising	5,086.62	2,259.18	2,000.00	3,000.00	1,000.00	33.33%
Building Janitorial	97.28	119.22	200.00	200.00	0.00	0.00%
Building Rent	38,335.00	37,146.44	38,980.00	18,000.00	(20,980.00)	(116.56)%
Building Maintenance	6,827.24	1,173.36	500.00	1,500.00	1,000.00	66.67%
Computer / IT Expense	8,058.73	8,935.43	8,600.00	10,000.00	1,400.00	14.00%
Customer Acknowledgement	679.03	720.00	200.00	900.00	700.00	77.78%
Depreciation & Amortization	9,955.36	11,674.58	16,700.00	11,650.00	(5,050.00)	(43.35)%
Development	0.00	81.40	0.00	0.00	0.00	0.00%

Community Connections, Inc.
FY18 Draft Budget

759 - Residential-Durango

	Prior Year FY16		Total Budget -	Total Budget -	Increase	Percent
	Actual	FY17 Projected	FY17 Budget	FY18 Budget	(Decrease) Budget	Increase (Decrease)
Disposal	88.35	285.08	100.00	100.00	0.00	0.00%
Dues & Subscription	205.08	276.77	0.00	0.00	0.00	0.00%
Equipment Lease	0.00	109.40	0.00	288.00	288.00	100.00%
Food	9,161.03	8,495.48	14,400.00	4,800.00	(9,600.00)	(200.00)%
Insurance-Automobile	854.76	543.97	590.00	650.00	60.00	9.23%
Insurance-Cyber Policy	639.84	650.39	650.00	675.00	25.00	3.70%
Insurance- Professional & GL	2,553.60	2,950.04	2,560.00	3,000.00	440.00	14.67%
Insurance - Property	912.72	1,018.80	672.00	1,025.00	353.00	34.44%
Insurance - Umbrella	1,308.84	1,331.28	1,315.00	1,175.00	(140.00)	(11.91)%
Meetings	272.49	522.16	100.00	750.00	650.00	86.67%
Moving expense	548.05	0.00	100.00	100.00	0.00	0.00%
Pest Control	0.00	0.00	500.00	100.00	(400.00)	(400.00)%
Professional Development	2,717.99	1,559.40	500.00	1,500.00	1,000.00	66.67%
Prof Serv - Legal	(64.00)	126.00	100.00	150.00	50.00	33.33%
Prof Serv Behavioral	25,430.00	10,291.34	18,000.00	0.00	(18,000.00)	0.00%
Prof Serv Dental	557.00	0.00	0.00	0.00	0.00	0.00%
Prof Serv Host Home	506,407.09	534,689.85	496,166.22	607,188.00	111,021.78	18.28%
Prof Serv Vision	1,243.95	633.60	900.00	2,200.00	1,300.00	59.09%
Purchased Recreation	1,320.00	360.00	800.00	1,500.00	700.00	46.67%
Service Charges	517.42	442.51	520.00	400.00	(120.00)	(30.00)%
Onboarding	2,768.63	4,194.50	2,500.00	3,500.00	1,000.00	28.57%
Staff Training In-service	915.84	2,860.79	1,000.00	3,000.00	2,000.00	66.67%
Staff Acknowledgement	2,164.72	1,642.58	1,000.00	2,500.00	1,500.00	60.00%
Staff Mileage	10,877.23	11,363.16	9,000.00	6,000.00	(3,000.00)	(50.00)%
Supplies Household	2,584.48	1,823.65	1,920.00	1,200.00	(720.00)	(60.00)%
Supplies Medical	1,688.19	2,076.00	1,500.00	2,500.00	1,000.00	40.00%
Supplies Office	742.80	947.23	600.00	1,000.00	400.00	40.00%
Supplies Printing & Reproduction	289.29	58.19	40.00	100.00	60.00	60.00%
Supplies Program	647.61	1,019.86	500.00	2,500.00	2,000.00	80.00%
Telephone	3,621.73	3,213.11	2,700.00	3,600.00	900.00	25.00%
Temporary Staffing	7,048.01	114.62	0.00	0.00	0.00	0.00%
Transportation	11,307.00	10,545.60	8,000.00	11,200.00	3,200.00	28.57%
Utilities	9,437.24	8,349.18	6,600.00	5,000.00	(1,600.00)	(32.00)%
Vehicle fuel	62.33	267.98	0.00	500.00	500.00	100.00%
Vehicle maintenance	198.78	756.37	0.00	1,000.00	1,000.00	100.00%
Total Other Operating	678,067.35	675,628.49	640,513.22	714,451.00	73,937.78	10.35%
Total Expenses	1,271,521.37	1,185,537.34	1,297,238.12	1,125,426.68	(171,811.44)	(15.27)%
Net Operating Surplus (Deficit) before Penalty	156,093.36	67,027.68	92,811.77	148,155.68	55,343.91	37.36%

Community Connections, Inc.
FY18 Draft Budget

759 - Residential-Durango

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Other Expenses						
ACA Penalty	<u>0.00</u>	<u>2,909.14</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other Expenses	<u>0.00</u>	<u>2,909.14</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Net Surplus (Deficit)	<u>156,093.36</u>	<u>64,118.54</u>	<u>92,811.77</u>	<u>148,155.68</u>	<u>55,343.91</u>	<u>37.36%</u>

Community Connections, Inc.
FY18 Draft Budget

785 - Vocational - 785

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
Medicaid						
Supported Employment-DD	55,868.86	33,575.62	62,500.00	44,412.95	(18,087.05)	(40.72)%
Supported Employment-SLS	<u>10,368.28</u>	<u>6,181.66</u>	<u>25,000.00</u>	<u>7,974.99</u>	<u>(17,025.01)</u>	<u>(213.48)%</u>
Total Medicaid	66,237.14	39,757.27	87,500.00	52,387.94	(35,112.06)	(67.02)%
State Funded						
DVR	<u>3,837.50</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total State Funded	3,837.50	0.00	0.00	0.00	0.00	0.00%
Other						
City of Durango	6,000.00	5,065.14	6,000.00	5,000.00	(1,000.00)	(20.00)%
Montezuma Contribution	<u>999.00</u>	<u>0.00</u>	<u>999.00</u>	<u>0.00</u>	<u>(999.00)</u>	<u>0.00%</u>
Total Other	<u>6,999.00</u>	<u>5,065.14</u>	<u>6,999.00</u>	<u>5,000.00</u>	<u>(1,999.00)</u>	<u>(39.98)%</u>
Total Revenue	<u>77,073.64</u>	<u>44,822.41</u>	<u>94,499.00</u>	<u>57,387.94</u>	<u>(37,111.06)</u>	<u>(64.67)%</u>
Expenses						
Labor						
Wages	53,135.16	19,751.80	64,530.00	28,819.20	(35,710.80)	(123.91)%
Training Wages	305.50	1,046.40	200.00	1,000.00	800.00	80.00%
Payroll Taxes	4,193.77	1,591.06	4,848.74	2,204.67	(2,644.07)	(119.93)%
Unemployment Expense	36.30	198.91	322.65	144.10	(178.55)	(123.91)%
Work Comp	1,919.08	2,036.54	3,047.60	1,700.33	(1,347.27)	(79.24)%
Health Insurance	0.00	14.03	2,732.43	0.00	(2,732.43)	0.00%
Other Benefits	<u>159.50</u>	<u>100.13</u>	<u>129.06</u>	<u>57.64</u>	<u>(71.42)</u>	<u>(123.91)%</u>
Total Labor	59,749.31	24,738.86	75,810.48	33,925.94	(41,884.54)	(123.46)%
Other Operating						
Advertising	0.00	0.00	200.00	200.00	0.00	0.00%
Building Janitorial	4.01	0.00	0.00	0.00	0.00	0.00%
Building Maintenance	818.63	39.86	400.00	400.00	0.00	0.00%
Computer / IT Expense	318.83	32.47	200.00	200.00	0.00	0.00%
Depreciation & Amortization	0.00	0.00	150.00	0.00	(150.00)	0.00%
Dues & Subscription	59.00	0.00	0.00	200.00	200.00	100.00%
Insurance-Cyber Policy	108.00	71.36	115.00	100.00	(15.00)	(15.00)%
Insurance- Professional & GL	429.84	323.05	440.00	350.00	(90.00)	(25.71)%
Insurance - Property	29.04	3.61	35.00	10.00	(25.00)	(250.00)%
Moving expense	0.00	78.72	0.00	0.00	0.00	0.00%
Professional Development	290.43	119.40	1,000.00	1,500.00	500.00	33.33%
Professional Services Other	0.00	720.00	0.00	500.00	500.00	100.00%
Service Charges	303.63	0.00	0.00	0.00	0.00	0.00%
Onboarding	6.85	76.80	0.00	0.00	0.00	0.00%
Staff Training In-service	0.00	178.80	0.00	0.00	0.00	0.00%
Staff Acknowledgement	258.25	60.00	500.00	500.00	0.00	0.00%
Staff Mileage	3,155.98	1,346.72	4,000.00	2,500.00	(1,500.00)	(60.00)%

Community Connections, Inc.
FY18 Draft Budget

785 - Vocational - 785

	Prior Year FY16		Total Budget -	Total Budget -	Increase	Percent
	Actual	FY17 Projected	FY17 Budget	FY18 Budget	(Decrease) Budget	Increase (Decrease)
Supplies Office	46.49	0.00	100.00	250.00	150.00	60.00%
Supplies Postage & Shipping	0.00	5.45	0.00	100.00	100.00	100.00%
Supplies Printing & Reproduction	11.49	0.00	100.00	300.00	200.00	66.67%
Supplies Program	34.20	21.89	0.00	300.00	300.00	100.00%
Telephone	150.00	0.00	200.00	200.00	0.00	0.00%
Utilities	<u>671.66</u>	<u>132.71</u>	<u>650.00</u>	<u>650.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other Operating	<u>6,696.33</u>	<u>3,210.85</u>	<u>8,090.00</u>	<u>8,260.00</u>	<u>170.00</u>	<u>2.06%</u>
Total Expenses	<u>66,445.64</u>	<u>27,949.72</u>	<u>83,900.48</u>	<u>42,185.94</u>	<u>(41,714.54)</u>	<u>(98.88)%</u>
Net Operating Surplus (Deficit) before Penalty	<u>10,628.00</u>	<u>16,872.69</u>	<u>10,598.52</u>	<u>15,202.00</u>	<u>4,603.48</u>	<u>30.28%</u>
Net Surplus (Deficit)	<u>10,628.00</u>	<u>16,872.69</u>	<u>10,598.52</u>	<u>15,202.00</u>	<u>4,603.48</u>	<u>30.28%</u>

Community Connections, Inc.
FY18 Draft Budget

800 - Fundraising

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	Increase (Decrease) Budget	Percent Increase (Decrease)
Revenue						
Other						
General Donation Revenue	0.00	0.00	0.00	2,500.00	2,500.00	100.00%
On-line Donations Campaign	0.00	0.00	0.00	100.00	100.00	100.00%
Special Events Revenue	<u>6,864.00</u>	<u>9,496.50</u>	<u>11,000.00</u>	<u>8,000.00</u>	<u>(3,000.00)</u>	<u>(37.50)%</u>
Total Other	<u>6,864.00</u>	<u>9,496.50</u>	<u>11,000.00</u>	<u>10,600.00</u>	<u>(400.00)</u>	<u>(3.77)%</u>
Total Revenue	<u>6,864.00</u>	<u>9,496.50</u>	<u>11,000.00</u>	<u>10,600.00</u>	<u>(400.00)</u>	<u>(3.77)%</u>
Expenses						
Labor						
Wages	780.25	1,584.31	0.00	1,500.00	1,500.00	100.00%
Payroll Taxes	<u>59.69</u>	<u>121.18</u>	<u>0.00</u>	<u>114.75</u>	<u>114.75</u>	<u>100.00%</u>
Total Labor	839.94	1,705.49	0.00	1,614.75	1,614.75	100.00%
Other Operating						
Computer / IT Expense	0.00	0.00	0.00	1,200.00	1,200.00	100.00%
Dues & Subscription	900.00	120.00	600.00	150.00	(450.00)	(300.00)%
Insurance- Professional & GL	0.00	0.00	0.00	200.00	200.00	100.00%
Staff Mileage	93.60	69.84	0.00	100.00	100.00	100.00%
Supplies Program	<u>1,000.85</u>	<u>3,116.33</u>	<u>1,250.00</u>	<u>2,000.00</u>	<u>750.00</u>	<u>37.50%</u>
Total Other Operating	<u>1,994.45</u>	<u>3,306.17</u>	<u>1,850.00</u>	<u>3,650.00</u>	<u>1,800.00</u>	<u>49.32%</u>
Total Expenses	<u>2,834.39</u>	<u>5,011.66</u>	<u>1,850.00</u>	<u>5,264.75</u>	<u>3,414.75</u>	<u>64.86%</u>
Net Operating Surplus (Deficit) before Penalty	<u>4,029.61</u>	<u>4,484.84</u>	<u>9,150.00</u>	<u>5,335.25</u>	<u>(3,814.75)</u>	<u>(71.50)%</u>
Net Surplus (Deficit)	<u>4,029.61</u>	<u>4,484.84</u>	<u>9,150.00</u>	<u>5,335.25</u>	<u>(3,814.75)</u>	<u>(71.50)%</u>

Community Connections, Inc.
FY18 Draft Budget

804 - Festival of Trees

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	(Decrease) Budget	Increase (Decrease)
Revenue						
Other						
Special Events Revenue	13,241.80	10,790.70	0.00	13,000.00	13,000.00	100.00%
In-kind Donation	<u>12,000.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other	<u>25,241.80</u>	<u>10,790.70</u>	<u>0.00</u>	<u>13,000.00</u>	<u>13,000.00</u>	<u>100.00%</u>
Total Revenue	<u>25,241.80</u>	<u>10,790.70</u>	<u>0.00</u>	<u>13,000.00</u>	<u>13,000.00</u>	<u>100.00%</u>
Expenses						
Labor						
Wages	2,643.68	1,442.26	0.00	500.00	500.00	100.00%
Payroll Taxes	<u>202.24</u>	<u>110.33</u>	<u>0.00</u>	<u>38.50</u>	<u>38.50</u>	<u>100.00%</u>
Total Labor	2,845.92	1,552.58	0.00	538.50	538.50	100.00%
Other Operating						
Advertising	3,741.58	1,198.21	0.00	1,000.00	1,000.00	100.00%
Building Rent - In-kind	12,000.00	0.00	0.00	0.00	0.00	0.00%
Development	0.00	48.00	0.00	0.00	0.00	0.00%
Professional Services Other	0.00	240.00	0.00	4,500.00	4,500.00	100.00%
Staff Mileage	93.90	25.56	0.00	0.00	0.00	0.00%
Supplies Office	33.99	4.56	0.00	0.00	0.00	0.00%
Supplies Printing & Reproduction	730.88	173.44	0.00	0.00	0.00	0.00%
Supplies Program	<u>1,117.10</u>	<u>1,268.03</u>	<u>0.00</u>	<u>1,000.00</u>	<u>1,000.00</u>	<u>100.00%</u>
Total Other Operating	<u>17,717.45</u>	<u>2,957.80</u>	<u>0.00</u>	<u>6,500.00</u>	<u>6,500.00</u>	<u>100.00%</u>
Total Expenses	<u>20,563.37</u>	<u>4,510.38</u>	<u>0.00</u>	<u>7,038.50</u>	<u>7,038.50</u>	<u>100.00%</u>
Net Operating Surplus (Deficit) before Penalty	<u>4,678.43</u>	<u>6,280.32</u>	<u>0.00</u>	<u>5,961.50</u>	<u>5,961.50</u>	<u>100.00%</u>
Net Surplus (Deficit)	<u>4,678.43</u>	<u>6,280.32</u>	<u>0.00</u>	<u>5,961.50</u>	<u>5,961.50</u>	<u>100.00%</u>

Community Connections, Inc.
FY18 Draft Budget

812 - Dancing with the Dgo Stars

	Prior Year FY16 Actual	FY17 Projected	Total Budget - FY17 Budget	Total Budget - FY18 Budget	(Decrease) Budget	Increase (Decrease)
Revenue						
Other						
Special Events Revenue	<u>175.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other	<u>175.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Revenue	<u>175.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Net Operating Surplus (Deficit) before Penalty	<u>175.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Net Surplus (Deficit)	<u>175.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>