



The ALARMGRAM is a publication of Lexington Alarm Systems, Inc. Published quarterly to maintain an awareness of important safety and security issues that affect our customers, associates and friends.

THE ALARMGRAM

**Sales and Customer Service 781-275-4200
Toll Free 800-870-4204**

**24 Hour Central Station 781-275-4300
Fax 781-275-3141**

On Call...

Breaking out the sweaters and extra blankets this time of year seems to put us in the hunker-down and prepare for winter frame of mind. It's also a good time to make sure your smoke detectors and carbon monoxide detectors are ready to do their jobs protecting you. Every winter we log numerous examples of these devices doing their jobs saving lives and property. Your best preparation is proper maintenance and testing.



In this issue of the AlarmGram, you'll find valuable information on servicing your system, as well as details of the pending Alarm Radio upgrade deadline.

We also have dedicated the full back page of the AlarmGram to an article detailing the various system upgrades that are now available and in particular, what new capabilities those upgrades offer you.

Moving forward, I want everyone to be aware that in a few months the Alarm Gram will be offered exclusively on our website. We are compiling an email list so we can send it to you in the future as well. If you are not sure that we have your preferred email address, simply write it on the bottom section of your recent invoice or send us an email requesting to be put on the AlarmGram email list.

Yours for a safe and secure winter,

Donald W. Martini President

We're Glad You Asked

Q. Why is my keypad beeping?

A. A device in your system may be in a "trouble" condition and your system is letting you know. A smoke detector may have been removed, your communications capability may be down or one of many other important conditions has been detected. Depending on the type of system you have, your keypad may indicate more specific information. In some cases we will receive a signal and will contact you. Entering your alarm code will typically silence the keypad alert, until we can try to assist you.

Tips n Talk

• A Huge Thank You

In the last issue of the AlarmGram we invited everyone to participate in the support and opening of a grade school in a small orphanage in Tanzania, Africa. The particular uniqueness of this opportunity is that it is small, focused and totally run by volunteers. The attached enclosure will give you a deeper insight into how the Precious Project evolved and hopefully an understanding as to why we at Lexington Alarm feel so rewarded being part of it. We do want to extend a huge Thank You to all who participated in the July invitation. If you were not part of that mailing, please take a look at the enclosure and consider becoming part of a wonderful project.

• Reliability...it just feels good!

Starting off on a long drive, knowing you've just had the oil changed, the tires checked and the gas tank is full is simply a good feeling. You have the confidence you are going to have a trouble free trip. Having your alarm system serviced will give you the same confidence and peace of mind. Cleaning the smoke detectors, load testing the power supply and calibrating your motion sensors all result the reliable long-term operation of your alarm system. When you set your alarm system, you place your trust in its ability to protect your family and property. Let us help you have a safe winter. Call today to schedule a service visit and a 37 point maintenance test and inspection. 781-275-4200.

• Alarm Radio Network- does it impact you?

As technology continues to achieve higher data speed and bandwidth capacity, the providers of the networks our devices operate on strive to stay at the leading edge. The result is, the earlier networks are now slower, outdated and being shut down. In the coming months, we will be contacting those of you who may have older versions of Alarm Radios that will need to be upgraded. We have pressured the manufacturer to give us the most advantageous pricing on new radios and intend to bulk purchase to give you every benefit possible. We are making every effort to stay ahead of the December 2016 deadline. Feel free to call us if you want to know if this impacts you.

The LexingtonAlarm Mission

To provide peace of mind to our residential and commercial customers by designing custom security, safety and environmental systems that are installed, monitored and serviced to the highest professional standards.

Upgrading opens the door to possibilities

Installing alarm systems for over 40 years means we have customers with technology that spans four or even five generations of operating systems. Not many still have keys to turn their alarm on and off, however many still have keypads that provide little, if any, additional information.

The conversation around upgrading falls into two categories of need. One is to simply address the reliability of an aging system. The other is to enhance the features and ease of operation. Our design posture has always been to offer the most solid platform that gives owners the ability to select available options and enhancements that fit their needs.

In either category, upgrading generally refers to the control panel and keypads. New keypads can be touch screen or English display by device. The existing wiring as well as door, window, motion and smoke sensors normally stay in place as long as they fit the current coverage needs. The by-product of upgrading the core components is that you then have capabilities and capacity that your earlier system did not have. Some of these capabilities include:

Adding an Alarm Radio. This is a secure method of sending signals to Lexington Alarm - without the use of a phone line. It is a fast, secure and safe communication method that fully addresses the cut phone line risk and bad weather problems. An Alarm Radio also allows remote diagnostics and system adjustments without an on-site service visit.

Adding Remote Alarm Management. If you have the Alarm Radio, you can then add the ability to operate your system from a smart phone or tablet. Remote Alarm Management is an app that lets you turn the alarm on or off wherever you have Internet service. It also can alert you when a particular user enters or leaves your property.

Adding Wireless Sensors. Installing a wireless receiver allows for the non-intrusive installation of a variety of wireless sensors. These include motion detectors, door or window contacts, water leak detectors, low temperature monitors, panic buttons or hand-held arming/disarming devices. Wireless technology makes system additions easy and cost effective.

Adding Combination Smoke and Carbon Monoxide Detectors. These can be added if you already have smoke detectors as part of your system OR if you have 110v powered smoke detectors that are not part of your system. An upgraded control panel, in most cases, allows new alarm system smoke detectors to work on the older 110v wiring. If the 110v smoke detector wiring is insufficient, an upgraded control panel also allows the use of wireless smoke detectors as an alternative.

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