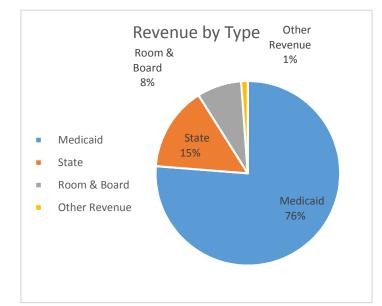
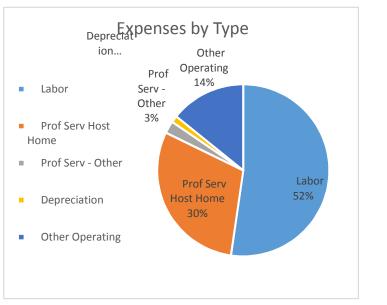
# Community Connections, Inc. Summary of Revenue and Expenses with Budget

As of 10/31/2018

|                       |    |             | Current       |      |             |    |             |       | YTD   | %     | YTD  |     |            |
|-----------------------|----|-------------|---------------|------|-------------|----|-------------|-------|-------|-------|------|-----|------------|
|                       |    | Current     | Period        | Ye   | ear to Date | Y  | ear to Date | Var   | iance | Varia | ance | Tot | tal Annual |
| Revenue               | Ре | riod Actual | Budget        |      | Actual      |    | Budget      | of B  | udget | of Bu | dget |     | Budget     |
| Medicaid              | \$ | 351,399     | \$<br>340,045 | \$ 2 | 1,358,163   | \$ | 1,360,180   | \$ (2 | ,017) |       | 0%   | \$4 | ,160,555   |
| State                 |    | 66,161      | 62,809        |      | 263,405     |    | 251,235     | 12    | ,171  |       | 5%   |     | 753,704    |
| Room & Board          |    | 33,102      | 36,530        |      | 138,996     |    | 146,119     | (7    | ,123) |       | -5%  |     | 438,356    |
| Other Revenue         |    | 4,360       | <br>11,062    |      | 21,004      |    | 22,379      | (1    | ,375) | _     | -6%  |     | 130,657    |
| Total Revenue         |    | 455,022     | 450,446       |      | 1,781,568   |    | 1,779,912   | 1     | ,656  |       | 0%   | 5   | ,483,273   |
|                       |    |             |               |      |             |    |             |       |       |       |      |     |            |
| Expenses              |    |             |               |      |             |    |             |       |       |       |      |     |            |
| Labor                 |    | 241,523     | 242,643       |      | 943,418     |    | 968,149     | (24   | ,731) |       | -3%  | 2   | ,908,159   |
| Prof Serv Host Home   |    | 135,436     | 136,273       |      | 539,484     |    | 545,092     | (5    | ,608) |       | -1%  | 1   | ,660,820   |
| Prof Serv - Other     |    | 20,708      | 8,650         |      | 41,997      |    | 35,102      | 6     | ,895  |       | 20%  |     | 101,505    |
| Depreciation          |    | 5,370       | 6,119         |      | 23,008      |    | 24,477      | (1    | ,469) |       | -6%  |     | 73,430     |
| Other Operating       |    | 64,036      | <br>55,847    |      | 255,938     |    | 247,895     | 8     | ,044  | _     | 3%   |     | 711,519    |
| Total Expenses        |    | 467,072     | 449,533       |      | 1,803,846   |    | 1,820,714   | (16   | ,869) |       | -1%  | 5   | ,455,433   |
|                       |    |             |               |      |             |    |             |       |       |       |      |     |            |
| Net Surplus (Deficit) | \$ | (12,050)    | \$<br>913     | \$   | (22,278)    | \$ | (40,802)    | \$ 18 | ,525  |       | 45%  | \$  | 27,840     |

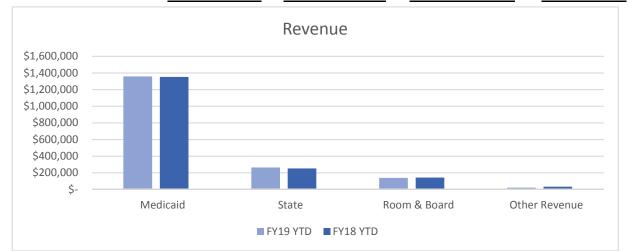


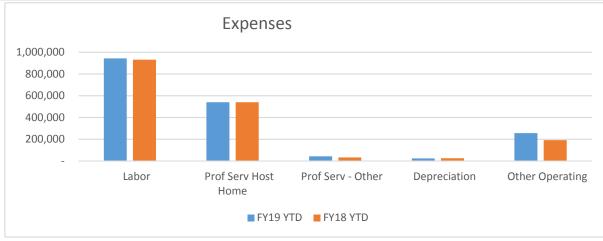


## Community Connections, Inc. Year to Date Revenue and Expenses Comparison to Prior Fiscal Year

#### As of 10/31/2018

|                       | Year to Date | Prior Fiscal Year | Increase    | Percent |  |
|-----------------------|--------------|-------------------|-------------|---------|--|
| Revenue               | Actual       | to Date           | (Decrease)  | Change  |  |
| Medicaid              | \$ 1,358,163 | \$ 1,351,740      | \$ 6,423    | 0.5%    |  |
| State                 | 263,405      | 252,908           | 10,497      | 4.2%    |  |
| Room & Board          | 138,996      | 142,865           | (3,869)     | -2.7%   |  |
| Other Revenue         | 21,004       | 32,534            | (11,529)    | -35.4%  |  |
| Total Revenue         | 1,781,568    | 1,780,046         | 1,522       | 0.1%    |  |
|                       |              |                   |             |         |  |
| Expenses              |              |                   |             |         |  |
| Labor                 | 943,418      | 930,659           | 12,758      | 1.4%    |  |
| Prof Serv Host Home   | 539,484      | 539,781           | (296)       | -0.1%   |  |
| Prof Serv - Other     | 41,997       | 31,757            | 10,240      | 32.2%   |  |
| Depreciation          | 23,008       | 24,358            | (1,350)     | -5.5%   |  |
| Other Operating       | 255,938      | 191,001           | 64,938      | 34.0%   |  |
| Total Expenses        | 1,803,846    | 1,717,556         | 86,290      | 5.0%    |  |
|                       |              |                   |             |         |  |
| Net Surplus (Deficit) | \$ (22,278)  | \$ 62,490         | \$ (84,768) | -135.7% |  |





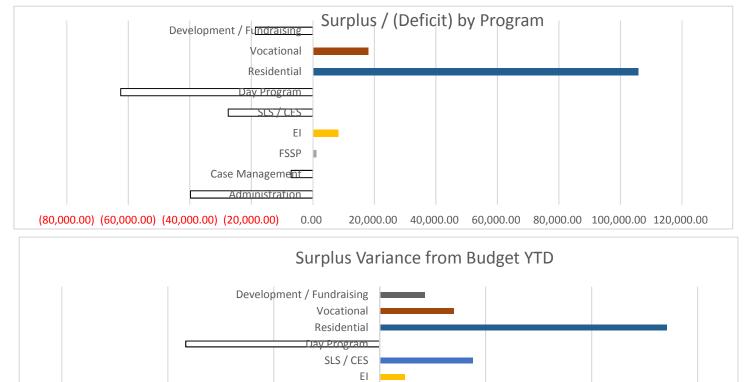
### Community Connections, Inc. Statement of Financial Position

## As of 10/31/2018

| //3 01 10/31/2010                 | Period Ending<br>Balance | Beginning Fiscal<br>Year Balance | Increase<br>(Decrease) | Percent<br>Change |
|-----------------------------------|--------------------------|----------------------------------|------------------------|-------------------|
| Assets                            |                          |                                  |                        |                   |
| Current Assets                    |                          |                                  |                        |                   |
| Cash                              |                          |                                  |                        |                   |
| Cash-Operating                    | \$<br>120,108            | \$<br>753,238                    | \$<br>(633,130)        | -84.1%            |
| Cash-Board Operating Reserves     | 893,459                  | 874,000                          | 19,459                 | 2.2%              |
| Cash-Rep Payee Restricted         | <br>21,534               | <br>29,869                       | <br>(8,335)            | <u>-27.9%</u>     |
| Total Cash                        | 1,035,101                | 1,657,107                        | (622,006)              | -37.5%            |
| CD                                |                          |                                  |                        |                   |
| CD - First Southwest Bank         | 325,151                  | -                                | 325,151                | 0.0%              |
| CD - Vectra Bank                  | <br>175,219              | <br>                             | <br>175,219            | <u>0.0%</u>       |
| Total CD                          | 500,371                  | -                                | 500,371                | 0.0%              |
| Accounts Receivable               |                          |                                  |                        |                   |
| A/R - Medicaid & State General    | 455,748                  | 489,699                          | (33,951)               | -6.9%             |
| A/R - Other                       | 45,816                   | 63,221                           | (17,405)               | -27.5%            |
| Less A/R Allowance                | (27,826)                 | (27,826)                         | -                      | 0.0%              |
| Current Portion of Long-term      |                          |                                  |                        |                   |
| Receivable                        | 9,250                    | 9,250                            | -                      | 0.0%              |
| Prepaid Expenses                  |                          |                                  |                        |                   |
| Prepaid Insurance                 | 18,177                   | 18,367                           | (189)                  | -1.0%             |
| Other Prepaid Expenses            | <br>7,343                | <br>2,751                        | <br>4,592              | <u>166.9%</u>     |
| Total Current Assets              | <br>2,043,981            | <br>2,212,569                    | <br>(168,588)          | <u>-7.6%</u>      |
| Investments                       |                          |                                  |                        |                   |
| LPL Investments                   | 425,125                  | 282,352                          | 142,773                | 50.6%             |
| Total Investments                 | <br>425,125              | <br>282,352                      | <br>142,773            | <u>50.6%</u>      |
| Long Term Receivable              |                          |                                  |                        |                   |
| Long Term Contribution Receivable |                          |                                  |                        |                   |
| (City of Dgo)                     | <br>43,167               | <br>46,250                       | <br><u>(3,083)</u>     | -6.7%             |
| Property & Equipment              |                          |                                  |                        |                   |
| Land                              | 296,898                  | 296,898                          | -                      | 0.0%              |
| Buildings                         | 1,613,103                | 1,608,510                        | 4,593                  | 0.3%              |
| Office Furniture & Equipment      | 142,317                  | 126,784                          | 15,534                 | 12.3%             |
| Program Equipment                 | 179,059                  | 179,059                          | -                      | 0.0%              |
| Accumulated Depreciation          | (1,196,597)              | (1,173,589)                      | (23,008)               | 2.0%              |
| Total Property & Equipment        | <br>1,034,780            | <br>1,037,662                    | <br>(2,882)            | <u>-0.3%</u>      |
| Total Assets                      | <br>3,547,053            | <br>3,578,833                    | <br>(31,780)           | <u>-0.9%</u>      |

|                                  | Statem    | ent of Financi | al Position         |                    |              |
|----------------------------------|-----------|----------------|---------------------|--------------------|--------------|
| Liabilities                      |           |                |                     |                    |              |
| Current Liabilities              |           |                |                     |                    |              |
| Accounts Payable                 |           | 287,659        | 317,295             | (29,636)           | -9.3%        |
| Due to Clients                   |           | 19,663         | 27,573              | (7,910)            | -28.7%       |
| Payroll Liabilities              |           | 162,457        | 144,745             | 17,713             | 12.2%        |
| ACA Penalty Liability            |           | 39,134         | 39,134              | -                  | 0.0%         |
| Deferred Revenue                 |           | 14,265         | -                   | 14,265             | #DIV/0!      |
| Current Notes Payable            |           | 12,057         | 12,057              |                    | <u>0.0%</u>  |
| Total Current Liabilities        |           | 535,235        | 540,804             | (5,569)            | <u>-1.0%</u> |
| Long-term Liabilties             |           |                |                     |                    |              |
| Notes Payable                    |           | 213,297        | 217,230             | (3,933)            | <u>-1.8%</u> |
| Total Liabilities                |           | 748,532        | 758,034             | (9,502)            | <u>-1.3%</u> |
| Net Assets                       |           |                |                     |                    |              |
| Temporary Restricted Net Assets  |           | 81,977         | 81,977              | -                  | 0.0%         |
| Unrestricted Net Assets          |           | 2,679,136      | 2,707,697           | (28,561)           | <u>-1.1%</u> |
| Total Liabilities and Net Assets | <u>\$</u> | 3,547,053      | <u>\$ 3,578,833</u> | <u>\$ (31,780)</u> | <u>-0.9%</u> |

| YTD             |              |                                      | BUDGET COMPARISON                    |                  |                     |                                    |
|-----------------|--------------|--------------------------------------|--------------------------------------|------------------|---------------------|------------------------------------|
| Prof            | •            | Outside<br>Contributions<br>or extra | Expenses<br>(Program and<br>Mandated | Cumber ( Deficit | Budgeted<br>Surplus | Surplus<br>Variance<br>from Budget |
| Dept            | Revenue      | funding                              | Admin. Costs)                        | Surplus/ Deficit | (Deficit) YTD       | YTD                                |
| Administration  | -            | (2,546.29)                           | 37,230.42                            | (39,776.71)      | (11,053.63)         | (36,844.57)                        |
| Case Management | 147,951.77   | -                                    | 155,023.76                           | (7,071.99)       | 410.27              | (7,329.25)                         |
| FSSP            | 44,875.20    | -                                    | 43,772.43                            | 1,102.77         | 342.50              | 130.34                             |
| EI              | 133,351.77   | -                                    | 125,120.74                           | 8,231.03         | 3,428.66            | 4,803.64                           |
| SLS / CES       | 194,874.24   | -                                    | 222,386.57                           | (27,512.33)      | (34,940.87)         | 17,606.45                          |
| Day Program     | 195,086.54   | -                                    | 257,558.15                           | (62,471.61)      | (19,102.89)         | (36,605.04)                        |
| Residential     | 1,003,431.12 | -                                    | 897,606.78                           | 105,824.34       | 38,711.98           | 54,176.93                          |
| Vocational      | 41,279.82    | -                                    | 23,214.71                            | 18,065.11        | 3,281.68            | 14,007.39                          |
| Development /   |              |                                      |                                      |                  |                     |                                    |
| Fundraising     | -            | 13,735.56                            | 32,403.84                            | (18,668.28)      | (21,879.88)         | 8,578.62                           |
| Total           | 1,760,850.46 | 11,189.27                            | 1,794,317.41                         | (22,277.68)      | (40,802.19)         | 18,524.50                          |



FSSP

0.00

20,000.00

40,000.00

60,000.00

Case Management

(20,000.00)

(60,000.00)

(40,000.00)