

Capabilities Statement

1. OVERVIEW

Aerial Innovations of TN, Inc. is a professional photography company based in Nashville, TN. Founded in 2003, AITN provides photography & videography to the construction & real estate industries throughout Tennessee, with “sister” or affiliate companies in Atlanta, GA and Tampa, FL. Expanded in 2013 to include Kentucky, we operate as Aerial Innovations of Kentucky within the state.

Our images capture construction progress as well as one time shots for developers. Our clients include General Contractors, Sub Contractors, Architects & Engineers. We provide an all digital process with all post-processing done in house. We have over 10 regular flights per month to service the monthly progress work as well as strategic partnerships with other aerial photographers throughout the country and with similar industry providers.

2. SERVICES

Aerial Construction Progress Photography, Aerial Development Photography, Interior & Exterior Photography from the Ground, Aerial Video Capture, Ground video & audio capture, Vendor for Web Cameras & Vertical Photography, Drone Video and Photo and Mapping

3. CERTIFICATIONS

DBE & WBE with TDOT, KYDOT, ALDOT; DBE & WBE with TN Governor’s Office for Diversity Enterprise, SBE with Metro Nashville

4. PAST PERFORMANCE & REFERENCES

Aerial Innovations of TN, Inc. has been integral to the following projects: Music City Center, Icon in the Gulch, Riverfront Redevelopment, Rolling Mill Hill, Howard Office Complex

- 1- Messer Construction – Chris Steigerwald, Project Manager – (615) 256-5006
- 2- R.C. Mathews – Walker Mathews, CEO - (615) 255-7561
- 3- Bell & Associates – Darek Bell, Senior Partner – (615) 373-4343

5. NAICS CODES:

- 541922 Photographers specializing in aerial photography
- 541922 Commercial Photography Services
- 512110 Videography Services

6. CORPORATE INFORMATION

Aerial Innovations of TN, Inc. is a 100% Woman Owned corporation covering Tennessee, Kentucky & surrounding states. With affiliates in Georgia & Florida whom are also 100% Woman Owned

- DUNS: 13-701-0208
- Primary SIC: 7384
- Corporate Status: TN privately held, S Corporation
- EIN: 42-1598100

7. PURCHASING INFORMATION

Aerial Innovations of TN, Inc. services can be procured through typical business and procurement methods including credit cards, purchase orders, and small business set aside. Standard payment is Net 30 in full.

8. Insurance Coverage

Aerial Innovations carries \$2million in liability coverage as well as worker’s compensation & drone insurance. To date, no claims have been filed. All flight vendors carry up to \$5million in aircraft insurance. Certificates available upon request.

9. CONTACT INFORMATION

Aerial Innovations of TN, Inc.

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Offices:

Nashville, TN (615) 650-2002

Affiliate Companies

Tampa, FL (813) 254- 7339

Atlanta, GA (770)986-0333