

PETER FLYNN, continued

perception of development:

For many years, developers seemed to have had a bias against urban development and for suburban development. In recent years I am encouraged by the increased focus on urban projects, historic preservation and downtown development. These efforts utilize existing infrastructure and discourage suburban sprawl.



Kenneth Franasiak

President, Calamar

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Joined company: 1990

College: B.A., Radford University

Spouse: Donna

Children: Adam, Ian

Favorite nonprofits: People Inc., Niagara Area Foundation, World Trade Center Buffalo Niagara

Here's why I'd like to change public perception of development: The development community are the economic development agencies. Without them, there is no economic development.



Rosanne Frandina

Owner, Frandina Engineering and Land Surveying PC

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Joined company: 2000

College: B.S., civil engineering, University at Buffalo; MBA, finance, University at Buffalo

Spouse: Jim Van Oss

Children: Tim, Dan, Katie

Favorite nonprofits: Girl Scouts, Boy Scouts, Buffalo Zoo

Here's why I'd like to change public perception of development: More design and planning services should be performed by local Buffalo area firms to keep the momentum going.



Kent Frey

President, Frey Electric Construction Co. Inc.

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Joined company: 1980

College: International Brotherhood of Electrical Workers

Spouse: Laurie

Favorite nonprofits: Christian organizations, Shea's Performing Arts Center, Artpark, Salvation Army

Here's why I'd like to change public perception of development: This region has seen nothing but a positive effect from developers and development. Whether it is new construction or the revitalization of historical buildings of Buffalo's past, WNY is undergoing a renaissance and developers are playing a key role.



Mark Hamister

Chairman and CEO, The Hamister Group Inc.

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Joined company: 1977

College: Rochester Institute of Technology

Spouse: Sharon

Children: Nektaria, Daniel, Kathryn

Grandchildren: Michael, Jori, Liam

Favorite nonprofits: University at Buffalo Foundation, Roswell Park Cancer Institute, Shea's Buffalo

Here's why I'd like to change public perception of development: Most developers are hardworking individuals who believe in quality development that will help to grow the area economy and create jobs. They are in business to develop. Developers become more effective when the surrounding neighbors work closely with them to better understand their needs and issues so that those areas can be responsibly developed. Responsible developers welcome such involvement.



David Hartzell

Supervisor, Town of Clarence
Chairman, Clarence Industrial Development Agency

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Joined company: 2012

College: B.S., University of Utah

Spouse: Carolyn

Children: David, Ryan, Courtney, Nolan

Favorite nonprofits: SPCA, American Cancer Association, Fight for Sight.

Here's why I'd like to change public perception of development: I know that controlled industrial development can have a positive impact on a community. In addition to lowering the overall tax rate, industrial development provides jobs and products or services that may not otherwise be available.



Alan Hastings

Founder, Hastings Cohn Real Estate

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Founded company: 1997

College: B.S., business, Buffalo State College

Spouse: Angela

Children: Olivia, Cole

Favorite nonprofits: United Way, Buffalo Renaissance Foundation, Buffalo Rotary

Here's why I'd like to change public perception of development: Developers take personal financial risk even when they receive public funding on projects.

Paul Johnson

Partner, Johnson & Sons

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Joined company: 1978

College: B.S., business administration, Buffalo State College

Spouse: Jamie

Children: Hamlet, Hazel

Favorite nonprofits: Elmwood Village Association, Bristol Home, SPCA

Here's why I'd like to change public perception of development: That it's not always as easy as it sometimes looks. Without the help of tax credits and subsidies, some projects are not worth doing.



Karen Kirst

Owner, Kirst Commercial Real Estate Corp.

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Joined company: 1996

College: B.S., accounting, University at Buffalo; MBS, finance, Canisius College

Favorite nonprofits: Catholic Charities of Buffalo, Make-a-Wish Foundation, CJD Foundation

Here's why I'd like to change public perception of development: Limited public subsidies are sometimes necessary to make a project economically viable and to reduce the level of risk. Many local developers engage in a wide array of philanthropic and charitable activities that benefit our region.



Tim Kirst

Partner, Kirst Construction Inc.

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Joined company: 1992

College: B.A., Mercyhurst University

Spouse: Tricia

Children: Justin, Andrina

Favorite nonprofits: Reach Out and Read, Respire Haiti, SABAH

Here's why I'd like to change public perception of development: Development is progress. It creates jobs, revenue and a better community. It strengthens and revitalizes Buffalo and surrounding areas.



David Knauss

Owner, Lehigh Construction Group Inc.

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group.com • dknauss@lehighconstructiongroup.com

Joined company: 1984

College: B.S., Lehigh University

Spouse: Jacki

Children: Catherine, Christian, Olivia

Favorite nonprofits: St. Luke's Mission of Mercy, Rotary Club of Buffalo, Hospice



Dean Kroll

Owner, Zamkro Development LLC

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Joined company: 2006

College: B.S., business management, Ithaca College

Spouse: Teresa

Favorite nonprofits: Buffalo Niagara Builders Association, Bison Children's Scholarship Fund Inc., Women & Children's Hospital of Buffalo Foundation

Here's why I'd like to change public perception of development: If done in the interest of bettering the entire community, results could be extraordinary. Bureaucratic regulations delay benefits to the community and add substantial cost to projects.



Ronald Krukowski

Operations manager, Turner Construction Co.

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Joined company: 1973

College: B.E. civil engineering, Stevens Institute of Technology

Spouse: Roberta

Children: Chris, Karen, Steven, John, Mary

Grandchildren: Sean
Favorite nonprofits: Buffalo Museum of Science, St. Luke's Mission of Mercy, Kaleida Foundation



James Logan

Executive director, Construction Exchange of Buffalo & WNY

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Joined company: 1981

College: B.S., business, University at Buffalo

Spouse: Cheryl

Children: Jennifer, Christine

Favorite nonprofits: Construction Industry Education Foundation, Wounded Warriors, Salvation Army

Here's why I'd like to change public perception of development: Developers, contractors and the construction industry workforce have a positive impact on Western New York. The construction industry provides thousands of jobs with good wages and benefits that stimulate and bolster the Western New York economy and community.



B. Thomas Mancuso

Owner, Mancuso Business Development Group

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Joined company: 1972

College: B.S., accounting, Rochester Institute of Technology

Spouse: Jinny

Here's why I'd like to change public

perception of development: We are blessed to have several very talented, responsible and community-minded developers in our region.



Patrick Marrano

President, Marrano/Marc Equity Corp.

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Joined company: 1983

College: Associate's degree, business, Mohawk College

Spouse: Arlanda

Favorite nonprofits: Roswell Park Cancer Institute, Adopt-A-Family, Buffalo Philharmonic Orchestra

Here's why I'd like to change public perception of development: I understand some are of the opinion, "Once we are there, we do not want more development." That's an unreasonable position. Development and intelligent growth are progress and necessary to all communities. Development generates jobs as well as an expanded tax base that allows local communities to continue to improve facilities including building and maintaining roads, utilities, schools and infrastructure. All individuals and families deserve to have a new home in an area where they want to live. That privilege does not stop after the first people move in. It is our American right.



Matthew Meier

Owner, HHL Architects

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