



12/19/2025

Dear Matre Forestry Newsletter Subscribers,

I just wanted to take a quick moment to wish you a Merry Christmas, and I hope you are further along on your Christmas shopping than I am! I also pray you have a great New Years, and enjoy some quality time with family and friends during the Christmas season.

We have a lot to be thankful for as we wrap up 2025 on the business front, thanks to our great clients, both new and old! We also must thank our great customers who buy our timber sales and land listings; our vendors who get things such as reforestation, road building, food plots, etc. done right for us; and our contract foresters that help us with things like cruising, marking, burning, logging inspections, and vendor inspections.

On the forestry front, [Matre Forestry](#) had some great timber sales in 2025, despite the paper mill closures, Hurricane Helene, and other timber market struggles. On the real estate front, 2025 was my best year ever, and as a whole, the Georgia team at [Saunders Land](#) had our best year ever in 2025. Again, many thanks to our great clients, and we look forward to an even better 2026.

2025 was also my first year without my dad, my best friend, and Matre Forestry CFO and Business Manager Marc Matre. It has been quite an adjustment, and we all miss him very much, but I know he has enjoyed looking down from above as we, in his honor, pressed on and had a great 2025. I also know the Dawgs bringing home another SEC Championship put a heavenly smile on my dad's face, and hopefully we will bring the National Championship home in a month or so too!



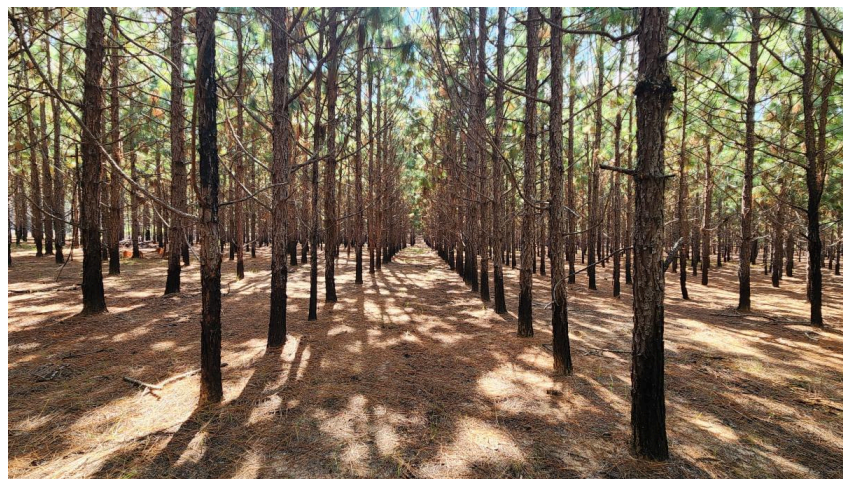
Marc Matre

Speaking of our great mature 2025 timber sales, I took a recent video of a very unique timber sale we are conducting now in Sowega. What makes it unique, is the majority of the sale is a select harvest of gorgeous mature longleaf, and it is on the famed Flint River. For confidential reasons, I will leave the county and property name out, but none the less I think you may enjoy the video where I discuss uneven aged management strategies of natural longleaf, as opposed to more typical management of planted pines. Reach out if you may be considering a timber sale, of any type.



Check out my most recent listing. The ± 69 acre Centerpoint Longleaf Farm with House is available, which boasts \$14k in annual income from a longleaf straw lease! Asking \$480k. Learn more at <https://land.saundersrealestate.com/land-for-sale/3176-east-centerpoint-rd-preston-long-branch-hunting-timber-with-house-sale-1582053/> Reach out today if you are considering buying or selling land.





**"Land, an investment you can truly enjoy"**

*Mike Matre*

Thank you very much for being a subscriber to the Matre Forestry Newsletter, a great way to keep up with land for sale, and receive occasional news regarding timber and land market conditions, land management and investment tips, and occasional giveaways. We would also invite you to like Matre Forestry on Facebook and Instagram and/or YouTube, and Mike Matre on LinkedIn. We keep our subscriber list confidential and you can unsubscribe at anytime.

Sincerely,

**Mike Matre**, ALC, ACF, RF

Georgia & Alabama Registered Forester and Land Broker

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[Click here for Mike Matre's Bio](#)

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