

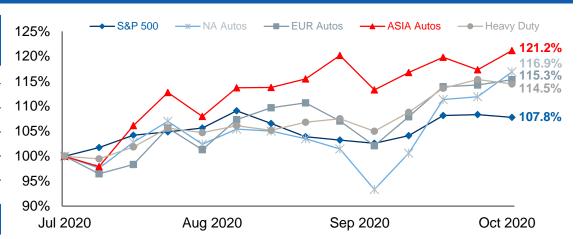
The Motor Weekly® Index: 2,152.96 (-159.60, -6.90%)

3-Month Price Performance

SUPPLIER EQUITY INDEX RETURNS

	1 Week	3 Months
S&P 500	(0.53%)	7.77%
NA Autos	4.43%	16.87%
EUR Autos	0.93%	15.32%
ASIA Autos	3.28%	21.16%
Heavy Duty	(0.76%)	14.46%

*Represents market-weighted index *Source: Capital IQ

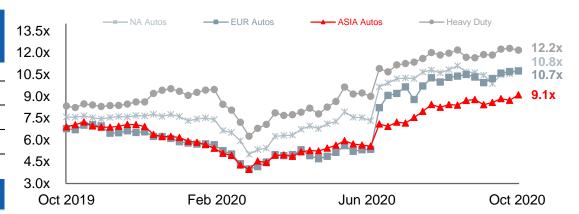


LTM Trading Multiples (EV / LTM EBITDA)

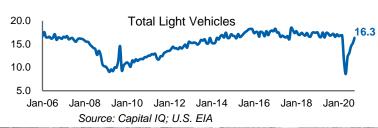
SUPPLIER TRADING MULTIPLES

	10-23-20	1 Year
NA Autos	10.8x	3.2x
EUR Autos	10.7x	4.0x
ASIA Autos	9.1x	2.2x
Heavy Duty	12.2x	3.8x

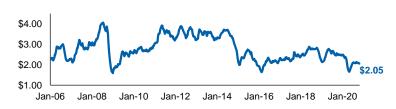
*Multiples use LTM EBITDA *Source: Capital IQ



U.S. S.A.A.R. (in millions)



Historical Gas Prices (\$ per gallon)





The Motor Weekly® Index



The Motor Weekly Index Summary

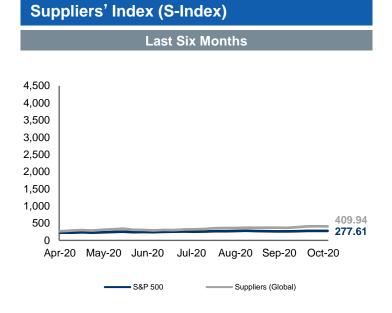
The Motor Weekly Index is the average of two sub-indices:

- The Manufacturers' Index (M-Index) is a market weighted average of global vehicle manufacturers
- The Suppliers' Index (S-Index) is a market weighted average of global OEM component suppliers

The Motor Weekly® Index Indexed as of January 2006 2,500 2,250 2,152.96 2,000 1,750 1,500 1,250 1,000 750 500 277.61 250 0 Jan-06 Jan-08 Jan-10 Jan-12 Jan-14 Jan-16 Jan-18 Jan-20 S&P 500 MW Index

Last Six Months 4,500 4,000 3,895.98 3,500 3,000 2,500 2,000 1,500 1,000 500 277.61 Apr-20 May-20 Jun-20 Jul-20 Aug-20 Sep-20 Oct-20 S&P 500 Vehicle Manufacturers (Global)

Manufacturers' Index (M-Index)







- October 27 (Reuters) Alphabet Inc's autonomous driving technology development unit, Waymo, and a division of Germany's luxury carmaker Daimler AG have teamed up to make heavy-duty, self-driving trucks in the United States, the companies said on Tuesday. As part of the deal, Waymo will provide its automated-driving technology to Daimler's Freightliner Cascadia brand of Class 8 trucks. The autonomous Freightliner Cascadia trucks would be available to customers in the United States in the "coming years", the companies said, adding that they plan to explore the expansion of the self-driving technology globally in the "near future".
- October 27 (Reuters) German auto supplier Continental AG said on Tuesday it is buying a minority stake in California lidar startup Aeye Inc to strengthen its position in the market for automated driving systems. Aeye specializes in long-range laser vision sensors, or lidar, that can discern vehicles in the road up to 300 meters away, or spot a brick in the road 160 meters away. Continental can add that capability to short-range lidar, camera and radar sensor technology it already has as it competes to equip vehicles due out in the middle of the decade with systems that can automate highway driving. Continental and Aeye did not disclose the size of the stake the German supplier will acquire, or its cost. Aeye Chief Executive Officer Blair LaCorte said in an interview that the two companies will work together to compete for contracts being decided over the next year to equip vehicles that will launch in 2024 and 2025 with systems designed to automate highway driving. The cost of lidar technology is on a steep decline that makes it more realistic for consumer vehicles, LaCorte and Gunnar Juergens, head of Continental's lidar business unit, said. "We must be below \$1,000" per vehicle, Juergens said. Continental's first priority is the premium light vehicle market, "and the next step would be to apply (technology) to commercial vehicles," Juergens said. "We will see vehicles coming in 2025." Tesla Inc Chief Executive Officer Elon Musk has said lidar is not necessary to enable automated driving. But rival automakers and major suppliers such as Continental are pushing ahead with efforts to slash the cost of laser vision sensors that can compensate when snow, fog or glaring sun blind camera sensors or radar. "You want to have lidar on board" when enabling a vehicle to drive itself on a highway, Juergens said.
- October 27 (Reuters) South Korea's National Pension Service (NPS) will oppose LG Chem's plan to separate its battery business into a new company, the NPS said on Tuesday. It cited concerns about damage to shareholder value, including the possibility of diluting the equity value. LG Chem said in a statement that it very much regrets that NPS opposes the plan when most domestic and foreign proxy advisers including Institutional Shareholder Services back it, adding it will actively communicate with shareholders. "Although NPS is the second-largest shareholder of LG Chem...it is likely that dissenting votes would have little impact as most proxy advisers have recommended endorsement of LG Chem's split-off plan," Hwang Yu-sik, an analyst at NH Investment & Securities told Reuters. LG Chem, an electric car battery supplier for Tesla Inc and GM, said last month it plans to separate the business as the electric vehicle market takes off. The unit will first become a wholly-owned subsidiary tentatively named LG Energy Solutions and then up to 30% of the company may be listed in an initial offering in about a year. Chief Executive Officer Hak Cheol Shin said during an interview with Reuters that the plan to separate the battery business is necessary to fund large-scale investments in factory expansion. NPS, the world's third-largest pension fund with 777 trillion won (\$689.31 billion) in assets, was the second-largest shareholder of LG Chem with a 9.96% stake as of end-June, after LG Corp's 33.34% stake, a company filing showed. The shareholder meeting to decide the issue will be held on Oct. 30.
- October 20 (Reuters) Volkswagen Group is hosting preliminary talks with potential bidders for its Ducati brand to gauge potential interest in the motorcycle maker ahead of a November planning round, three people familiar with the matter told Reuters. During the five-year planning round, VW will review the future of its Ducati brand as well as of its super sports car brands Lamborghini and Bugatti, they said. Volkswagen is analyzing the future of Lamborghini, Bugatti and Ducati as part of broader quest for more economies of scale as it shifts to mass producing electric cars and as the company tries to more than double its value to 200 billion euros. The review could result in technology partnerships for the high-performance sports car and superbike brands, restructuring, or other options up to and including a listing or sale, the people said. Whether Volkswagen agrees to kick off a formal sales process at that meeting is still uncertain, but for a sale to be possible early next year, investors and bankers need to gauge price expectations and potential strategic fit, a second person familiar with the discussions said. "There is some movement here," one of these sources said, commenting on the potential kick-off of a Ducati auction. No decision has been taken yet, the source added. Two other people close to the matter said that Volkswagen is expected to launch the sales process in early 2021 and may mandate a sellside advisor before Christmas. Volkswagen declined to comment. Volkswagen attempted to sell Ducati in 2017, when peer Bajaj Auto BAJA.NS in a tie-up with KTM, as well as Polaris and private equity groups Bain, PAI and Investindustrial expressed interest in buying the Italian motorbike brand. A sale met opposition from labour leaders and was shelved. As part of its next strategy review Volkswagen is also drawing up plans to carve out Lamborghini and has sounded out bankers and potential investors about listing the Italian sports car maker on the stock market, sources told Reuters. A listing could be attempted in 2021, a source familiar with the matter told Reuters on Tuesday. Italian supercar rival Ferrari saw its valuation more than treble since Fiat Chrysler listed it in 2016 though shares in rival Aston Martin have slumped since its IPO in 2018.

Last 3 Months Change

North American Equity Performance









North American OEM Market

		Price % of Total LTM as of 52-Wk Market Enterprise EBITDA icker 10/23/2020 High Cap Value Margin	Total Debt /	LTM -	TEV / EE	BITDA	Weekly				
Company	Ticker						EBITDA	P/E	LTM	2020	Stock Price Performance
ehicle Manufacturers											
esla, Inc.	TSLA	\$ 420.63	83.7%	\$ 391,621	\$ 392,618	14.5%	3.4x	NM	NM	NM	(4.3%)
eneral Motors Company	GM	36.83	94.5%	51,262	57,983	7.2%	15.4x	34.8x	7.0x	4.0x	10.1%
ord Motor Company	F	8.16	85.2%	31,946	29,099	8.1%	3.6x	NM	4.8x	7.0x	6.4%
at Chrysler Automobiles N.V.	FCA	13.14	75.2%	20,798	27,616	6.9%	3.3x	NM	4.0x	3.4x	4.0%
					Mean	9.2%	6.4x	34.8x	5.2x	4.8x	-
igh Multiple Suppliers											1
otiv PLC	APTV	\$ 100.29	98.2%	\$ 26,514	\$ 29,914	11.4%	3.2x	15.4x	21.3x	20.8x	2.1%
orgWarner Inc.	BWA	39.75	85.3%	7,975	9,446	15.0%	2.3x	18.4x	7.2x	7.3x	2.7%
itoliv, Inc.	ALV	84.94	97.6%	7,234	9,126	13.5%	3.3x	48.1x	9.5x	11.6x	2.2%
entex Corporation	GNTX	29.44	94.1%	7,066	6,783	28.4%	0.0x	24.3x	14.9x	13.8x	6.9%
steon Corporation	VC	89.35	91.6%	2,448	2,775	5.7%	6.6x	NM	19.5x	17.8x	4.6%
entherm Incorporated	THRM	47.00	94.1%	1,513	1,540	12.4%	2.1x	55.1x	14.9x	15.3x	1.6%
oneridge, Inc.	SRI	23.30	68.9%	616	741	4.5%	6.0x	NM	24.3x	NM	3.7%
					Mean	13.0%	3.4x	32.3x	15.9x	14.4x	
id Multiple Suppliers											
agna International Inc.	MG	\$ 54.73	96.1%	\$ 15,913	\$ 22,188	7.6%	2.5x	NM	9.2x	9.4x	2.4%
ar Corporation	LEA	134.51	93.7%	7,854	10,345	6.7%	3.5x	53.0x	9.3x	9.9x	2.9%
oodyear Tire & Rubber Co.	GT	11.00	64.0%	2,412	9,608	4.8%	12.8x	NM	15.6x	18.5x	12.6%
enneco Inc.	TEN	9.21	56.6%	742	6,591	5.4%	8.5x	NM	8.2x	8.2x	5.1%
lient plc	ADNT	24.10	82.3%	2,142	6,448	9.4%	16.9x	NM	22.5x	12.1x	11.9%
ana Incorporated	DAN	15.84	82.5%	2,192	4,878	8.6%	5.0x	28.6x	7.9x	8.8x	5.9%
nerican Axle & Mfg.	AXL	7.36	65.4%	814	4,133	12.2%	6.9x	NM	6.8x	7.1x	8.7%
namar Corporation	LNR	35.85	95.1%	2,294	3,368	12.9%	2.3x	16.9x	6.1x	6.1x	4.2%
Fluid Systems plc	TIFS	2.58	70.4%	1,357	2,413	7.0%	7.0x	NM	10.6x	7.2x	5.3%
exteer Automotive Group	1316	0.94	88.0%	2,320	2,379	8.9%	1.4x	24.2x	9.1x	6.7x	13.7%
artinrea International Inc.	MRE	8.15	73.1%	650	1,412	8.3%	4.2x	NM	7.2x	5.6x	0.8%
ooper-Standard Holdings Inc.	CPS	18.23	46.4%	289	1,085	NM	NM	NM	NM	NM	17.2%
odine Manufacturing Company	MOD	7.17	59.6%	349	846	6.3%	4.9x	NM	7.5x	7.1x	0.6%
perior Industries	SUP	1.46	32.8%	35	818	8.8%	7.6x	NM	8.4x	7.4x	8.1%
RATTEC Security Corp.	STRT	28.76	95.9%	112	154	4.8%	1.6x	NM	8.3x	5.6x	27.5%
					Mean	8.0%	6.1x	30.7x	9.8x	8.5x	
					Mean	9.6%	5.4x	31.9x	11.0x	9.6x	Avg. ∆
					Median	8.3%	3.6x	26.4x	8.7x	7.4x	6.31%



North American Aftermarket

		Price as of	% of 52-Wk	Market	Total Enterprise	LTM EBITDA	Total Debt /	LTM -	TEV / El	BITDA	Weekly Stock Price	
Company	Ticker	10/23/2020	High	Сар	Value	Margin	EBITDA	P/E	LTM	2020	Perforn	
Retailers & Distributors			- i			Ĭ						
D'Reilly Automotive, Inc.	ORLY	\$ 466.43	95.6%	\$ 33,771	\$ 39,739	22.7%	2.5x	22.9x	16.4x	15.2x	(0.1%)	
utoZone, Inc.	AZO	1,183.16	92.8%	26,929	33,898	22.7%	2.8x	16.4x	11.8x	11.7x	(0.9%)	
Senuine Parts Company	GPC	98.78	91.0%	13,767	17,058	7.4%	2.7x	NM	12.5x	12.8x	(2.1%)	
dvance Auto Parts, Inc.	AAP	154.72	90.3%	10,385	13,197	9.9%	3.9x	23.8x	13.9x	12.4x	(0.2%)	
nap-on Incorporated	SNA	169.39	98.1%	8,905	9,931	24.8%	1.6x	15.8x	10.5x	10.7x	4	6.4%
Ini-Select Inc.	UNS	5.25	51.9%	211	766	4.0%	8.9x	NM	12.1x	10.4x	-	11.1%
arParts.com, Inc.	PRTS	13.31	81.0%	621	628	1.5%	4.5x	NM	NM	NM	-	7.2%
an ano.oom, mo.	11110	10.01	01.070	021	020	1.070	1.00		14141	14.0	1	7.270
termarket Suppliers					Mean	13.3%	3.9x	19.8x	12.9x	12.2x]	
oodyear Tire & Rubber Co.	GT	\$ 11.00	64.0%	\$ 2,412	\$ 9,608	4.8%	12.8x	NM	15.6x	18.5x	-	12.6%
xalta Coating Systems Ltd.	AXTA	26.77	85.6%	6,168	9,068	17.1%	6.3x	67.2x	14.1x	12.3x	-	4.4%
orman Products, Inc.	DORM	90.67	93.1%	2,898	2,700	15.2%	0.9x	39.1x	18.0x	18.7x	(0.5%)	
cooper Tire & Rubber Company	СТВ	37.65	98.2%	1,898	2,018	11.7%	2.2x	30.1x	7.0x	7.0x	(===,0)	4.9%
tandard Motor Products, Inc.	SMP	46.58	83.4%	1,045	1,143	9.6%	1.2x	23.1x	11.4x	10.1x	(0.8%)	
Notorcar Parts of America, Inc.	MPAA	15.20	61.8%	282	483	5.7%	7.4x	NM	16.1x	7.1x	(2.8%)	
Iorizon Global Corporation	HZN	5.94	85.5%	150	421	NM	NM	1.9x	NM	NM	` ´ j	4.4%
					Mean	10.7%	5.2x	32.3x	13.7x	12.3x		
ollision					Weali	10.7 /6	3.21	32.31	13.7 X	12.38	-	
opart, Inc.	CPRT	\$ 114.29	96.4%	\$ 26,424	\$ 27,010	41.1%	0.6x	39.0x	NM	NM	(2.5%)	
KQ Corporation	LKQ	32.88	89.8%	9,652	14,189	10.4%	3.8x	18.1x	11.6x	11.8x	i	3.1%
AA, Inc.	IAA	56.79	95.8%	7,503	9,556	27.3%	5.7x	46.2x	NM	NM	(2.4%)	
AR Auction Services, Inc.	KAR	15.19	57.1%	1,866	4,520	16.6%	7.4x	83.8x	11.1x	10.9x	(10.4%)	
oyd Group Services Inc.	BYD	149.01	85.1%	3,171	3,739	8.5%	6.5x	96.6x	NM	17.8x	(7.9%)	
					Mean	20.8%	4.8x	56.7x	11.4x	13.5x]	
ealerships	140											
arMax, Inc.	KMX	\$ 90.95	83.2%	\$ 14,569	\$ 30,044	6.0%	13.5x	21.8x	NM	23.9x	(3.0%)	
arvana Co.	CVNA	202.64	83.7%	13,983	15,479	NM	NM	NM	NM	NM	(8.4%)	
enske Automotive Group, Inc.	PAG	55.13	94.9%	4,346	11,488	3.6%	9.8x	10.0x	15.8x	13.2x	(2.6%)	
thia Motors, Inc.	LAD	250.34	86.8%	6,400	10,293	5.5%	5.4x	16.6x	15.0x	13.7x	(8.9%)	
utoNation, Inc.	AN	60.65	87.5%	5,362	9,682	5.3%	4.4x	14.0x	9.1x	8.6x	(2.6%)	
room, Inc.	VRM	46.10	61.1%	5,535	5,474	NM	NM	NM	NM	NM	(4.7%)	
roup 1 Automotive, Inc.	GPI	122.27	89.7%	2,062	4,837	4.2%	6.0x	15.5x	10.5x	9.3x	(2.6%)	
onic Automotive, Inc.	SAH	39.48	84.3%	1,658	3,843	3.7%	6.4x	NM	10.4x	11.2x	(0.3%)	
sbury Automotive Group, Inc.	ABG	118.94	95.2%	2,249	3,612	5.2%	5.4x	14.6x	10.1x	9.1x	-	3.9%
utoCanada Inc.	ACQ	16.99	97.3%	463	1,440	2.4%	17.4x	NM	NM	24.4x	J	12.0%
					Mean	4.5%	8.5x	15.4x	11.8x	14.2x		
					Mean	11.4%	5.8x	30.8x	12.6x	13.1x	Avg	. Δ
					Median	7.9%	5.4x	22.4x	12.0x	11.8x	0.21	0/



European OEM Market

		Price	% of	Market Cap	Total	LTM EBITDA Margin	Total		TEV / E	BITDA	Weekly	
Company	Ticker	as of 10/23/2020	52-Wk High		Enterprise Value		Debt / EBITDA	LTM - P/E	LTM	2020	Stock Price Performance	
/ehicle Manufacturers												
Volkswagen AG	VOW	\$ 164.61	74.2%	\$ 83,025	\$ 286,064	7.0%	13.8x	13.9x	16.2x	9.9x	1.6%	
Daimler AG	DAI	57.29	89.0%	60,641	208,808	4.6%	21.2x	NM	24.7x	13.2x	(1.0%)	
BMW AG	BMW	75.57	83.0%	48,207	165,342	9.3%	12.7x	13.7x	15.9x	13.7x	2.3%	
Renault SA	RNO	29.32	49.3%	7,747	62,124	5.3%	25.0x	NM	22.8x	18.2x	4.9%	
Fiat Chrysler Automobiles N.V.	FCA	13.14	75.2%	20,798	27,616	6.9%	3.3x	NM	4.0x	3.4x	4.0%	
Peugeot S.A.	UG	19.53	61.1%	17,370	17,848	8.9%	2.6x	8.4x	2.9x	2.4x	3.9%	
					Mean	7.0%	13.1x	12.0x	14.4x	10.1x	-	
Suppliers]	
Continental AG	CON	\$ 119.50	76.1%	\$ 23,182	\$ 31,625	4.2%	5.3x	NM	17.2x	8.0x	0.4%	
Michelin SCA	ML	116.22	82.3%	20,108	25,979	15.8%	2.6x	24.5x	6.7x	6.7x	5.9%	
/aleo SA	FR	33.16	75.8%	7,853	14,080	5.3%	7.4x	NM	14.2x	8.7x	2.4%	
Faurecia S.E.	EO	44.84	71.6%	6,061	11,299	6.8%	6.5x	NM	9.9x	6.8x	0.2%	
Autoliv, Inc.	ALV	84.94	97.6%	7,234	9,126	13.5%	3.3x	48.1x	9.5x	11.6x	2.2%	
Plastic Omnium SA	POM	24.86	77.3%	3,544	5,463	4.5%	6.6x	NM	15.1x	6.9x	(9.3%)	
Brembo S.p.A.	BRE	11.54	84.3%	3,644	4,482	15.2%	3.0x	26.0x	11.6x	10.6x	11.1%	
EONI AG	LEO	5.92	36.5%	195	1,967	NM	NM	NM	NM	18.8x	0.6%	
ElringKlinger AG	ZIL2	9.35	79.7%	566	1,317	7.8%	6.3x	NM	10.0x	8.6x	(17.2%)	
Grammer AG	GMM	20.89	51.8%	252	809	2.4%	13.4x	NM	17.4x	18.8x	1.0%	
Sogefi S.p.A.	so	1.15	55.1%	131	602	9.7%	5.0x	NM	4.3x	3.9x	6.5%	
Polytec Holding AG	PYT	6.63	58.4%	146	337	5.5%	7.3x	43.3x	9.9x	8.3x	(0.7%)	
					Mean	8.2%	6.0x	32.9x	11.4x	9.8x		
					Mean	7.8%	8.5x	25.4x	12.5x	9.9x	Avg. ∆	
					Median	6.9%	6.5x	24.5x	11.6x	8.6x	0.83%	



Asian OEM Market

		Price as of	% of 52-Wk	Market	Total	LTM EBITDA	Total Debt /	LTM -	TEV / E	BITDA	Weekly Stock Price
Company	Ticker	as of 10/23/2020	52-WK High	Market Cap	Enterprise Value	Margin	EBITDA	P/E	LTM	2020	Performance
Vehicle Manufacturers			Ĭ			Ĭ					
Toyota Motor Corporation	7203	\$ 66.55	87.0%	\$ 185,589	\$ 339,197	12.3%	7.3x	13.1x	11.0x	NM	2.7%
Honda Motor Co., Ltd.	7267	24.62	79.2%	41,835	94,199	7.3%	8.1x	22.9x	10.7x	19.5x	2.6%
Hyundai Motor Company	A005380	147.76	87.4%	32,130	92,344	4.6%	0.0x	52.7x	22.8x	15.1x	(1.9%)
Nissan Motor Co., Ltd.	7201	3.70	54.3%	14,355	79,591	1.8%	NM	NM	NM	NM	4.9%
BYD Company Limited	1211	17.54	100.0%	54,589	62,412	12.1%	4.5x	NM	NM	20.9x	4.9%
NIO Limited	NIO	27.16	92.4%	35,359	38,199	NM	NM	NM	NM	NM	(4.6%)
Suzuki Motor Corporation	7269	44.21	86.2%	21,151	23,313	10.3%	2.7x	23.7x	8.1x	8.5x	1.0%
Mahindra & Mahindra Limited	NSEI: M&M	8.47	93.9%	8,676	19,325	12.4%	4.6x	NM	14.9x	NM	2.5%
Geely Automobile Holdings Ltd.	175	2.10	84.1%	20,487	18,469	8.0%	0.6x	21.3x	18.8x	10.8x	(0.6%)
Kia Motors Corporation	A000270	40.92	87.5%	18,717	14,894	6.4%	2.9x	18.5x	4.9x	4.1x	(0.9%)
Yamaha Motor Co., Ltd.	7272	15.00	66.8%	5,201	8,686	7.6%	6.3x	26.9x	8.2x	12.5x	5.0%
suzu Motors Limited	7202	8.76	62.7%	6,266	8,549	9.3%	2.0x	15.8x	5.2x	6.3x	0.9%
Dongfeng Motor Group Co.	489	0.74	70.2%	6,192	6,885	1.4%	42.1x	6.1x	NM	7.1x	3.1%
Mazda Motor Corporation	7261	5.90	58.4%	3,615	5,980	2.8%	11.9x	NM	7.7x	12.1x	2.8%
Mitsubishi Motors Co.	7211	2.05	40.3%	2,952	3,956	1.7%	15.3x	NM	12.7x	NM	2.5%
FAW Jiefang Group Co., Ltd	000800	1.80	78.8%	8,235	3,721	1.7%	0.0x	54.9x	NM	4.6x	2.5%
s.s.ang Group Go., Eta	000000	1.00	7 0.0 70	0,200	0,721	1.70	0.01	0 1.0X	1 4101	1.07	- 2.3%
					Mean	6.7%	7.7x	25.6x	11.4x	11.0x	-
Suppliers						U 11 /U		20.0%		11102	-
DENSO Corporation	6902	\$ 47.10	95.5%	\$ 36,006	\$ 38,008	4.5%	5.1x	NM	19.8x	16.8x	3.7%
Bridgestone Corporation	A012330	34.53	76.5%	23,587	29,016	14.0%	2.5x	17.3x	7.1x	7.3x	9.5%
Aisin Seiki Co., Ltd.	7259	33.50	76.8%	8,918	16,446	7.3%	4.4x	NM	7.2x	6.8x	5.9%
AGC Inc.	5201	31.11	79.0%	6,774	14,495	15.6%	4.7x	31.6x	7.0x	7.7x	2.0%
Hyundai Mobis Co.,Ltd	5108	207.48	87.6%	20,161	12,845	7.3%	1.2x	13.4x	5.9x	5.8x	3.5%
NSK Ltd.	6471	8.67	81.4%	4,268	6,218	7.3%	6.6x	NM	12.4x	11.2x	12.6%
Koito Manufacturing Co., Ltd.	7276	50.11	85.6%	7,801	6,043	13.0%	0.2x	22.2x	7.0x	6.9x	3.4%
ITEKT Corporation	6473	8.60	60.6%	2,839	5,295	4.8%	6.4x	NM	9.4x	NM	10.3%
Stanley Electric Co., Ltd.	6923	30.30	97.5%	4,868	4,194	12.2%	0.3x	67.4x	10.6x	7.0x	7.1%
NTN Corporation	6472	2.04	57.6%	1,053	4,101	5.4%	12.8x	NM	14.4x	17.8x	9.3%
Γογοda Gosei Co., Ltd.	7282	25.12	93.2%	3,235	3,656	8.3%	3.0x	NM	6.7x	7.0x	9.7%
Toyota Boshoku Corporation	3116	15.04	84.7%	2,754	2,822	4.7%	2.7x	NM	5.2x	4.4x	5.4%
NHK Spring Co., Ltd.	5991	6.50	65.7%	1,490	1,626	5.7%	2.7 x	NM	5.1x	5.1x	5.4%
SHOWA Corporation	7274	21.87	97.9%	1,490	1,501	10.1%	0.3x	29.7x	7.1x	NM	0.3%
Гокаі Rika Co., Ltd.	6995	16.89	77.8%	1,494	1,159	5.6%	0.3x 0.4x	NM	5.0x	3.8x	11.5%
Sanden Holdings Corporation	6444	3.36	37.4%	1,494	936	0.6%	NM	NM	NM	10.4x	15.4%
rs TECH Co., Ltd.	7313	29.20	83.1%	1,937	841	8.4%	0.0x	43.5x	3.4x	2.4x	6.8%
Halla Holdings Corp.	A060980	28.62	65.9%	299	826	9.7%	11.1x	22.4x	14.6x	12.0x	1.5%
F-Tech Inc.	7212	5.17	64.2%	299 97	638	6.3%	4.3x	NM	5.9x	NM	4.1%
SGA Group Co.	600303	0.64	84.1%	420	466	2.8%	4.5x 11.5x	21.3x	NM	NM	(6.0%)
Akebono Brake Industry Co., Ltd.	7238	1.38	51.5%	185	453	5.5%	5.2x	1.3x	5.0x	NM	(6.0%)
China Automotive Systems, Inc.	CAAS	3.21	77.2%	94	100	4.5%	3.7x	52.4x	6.0x	5.3x	4.6%
Futaba Corporation	TSE:6986	8.69	62.6%	377	55	4.5% NM	S.7X NM	NM	NM	NM	2.2%
utaba CurpuratiUH	135.0900	0.09	02.0%	311	55	IVIVI	INIVI	INIVI	IVIVI	INIVI	J 2.2%
					Mean	7.4%	4.2x	29.3x	8.2x	8.1x	
					Mean	7.2%	5.7x	27.5x	9.0x	9.0x	Avg. Δ
					Median	7.3%	4.0x	22.4x	7.2x	7.1x	4.05%



Commercial Vehicle Market

	Ticker	Price as of	% of 52-Wk	Market	Total Enterprise	LTM EBITDA	Total Debt /	LTM -	TEV / EE	BITDA	Weekly Stock Price
Company		10/23/2020	High	Сар	Value	Margin	EBITDA	P/E	LTM	2020	Performance
Commerical Vehicle Manufacture	rs			·							
Daimler AG	DAI	\$ 57.29	89.0%	\$ 60,641	\$ 208,808	4.6%	21.2x	NM	24.7x	13.2x	(1.0%)
AB Volvo (publ)	VOLV-B	20.91	96.9%	41,142	52,634	7.4%	6.6x	22.7x	18.3x	10.9x	1.2%
ACCAR Inc	PCAR	92.64	99.7%	31,351	39,432	11.6%	5.3x	22.6x	17.6x	23.9x	3.0%
AN SE	MAN	47.82	75.8%	6,949	10,139	0.6%	NM	NM	NM	4.6x	2.4%
uzu Motors Limited	7202	8.76	62.7%	6,266	8,549	NM	NM	15.8x	5.2x	6.3x	0.9%
avistar International Corporation	NAV	42.76	94.5%	4,260	8,330	5.0%	13.9x	NM	20.4x	18.9x	(1.7%)
ikola Corporation	NKLA	22.54	24.0%	7,924	7,849	NM	NM	NM	NM	NM	15.3%
					Mean	5.8%	11.8x	20.4x	17.3x	13.0x	-
f-Highway, Specialty Vehicles a	nd Trailers]
aterpillar Inc.	CAT	\$ 168.59	98.4%	\$ 88,374	\$ 121,955	18.4%	4.5x	22.5x	14.2x	20.3x	(0.1%)
eere & Company	DE	239.53	98.4%	73,408	115,620	16.7%	8.2x	27.9x	19.5x	21.7x	(0.2%)
nor Industries, Inc.	THO	88.23	72.7%	4,842	6,063	7.1%	2.9x	21.9x	10.4x	9.4x	11.7%
shkosh Corporation	OSK	78.42	82.0%	5,182	5,993	9.3%	1.5x	14.5x	8.9x	10.9x	(2.0%)
innebago Industries, Inc.	WGO	48.34	66.5%	1,633	1,887	6.9%	3.4x	26.3x	11.6x	10.2x	(12.4%)
abash National Corporation	WNC	14.78	91.3%	786	1,116	6.0%	4.1x	NM	9.8x	21.5x	3.6%
ne Shyft Group, Inc.	SHYF	21.02	95.7%	748	815	8.9%	1.5x	NM	12.9x	12.3x	0.2%
ue Bird Corporation	BLBD	12.01	50.1%	316	544	5.4%	4.6x	27.2x	10.7x	11.0x	2.7%
					Mean	9.8%	3.8x	23.4x	12.3x	14.6x	
ommercial Vehicle and Off-High	way Supplie	ers									
aton Corporation plc	ETN	\$ 109.81	98.4%	\$ 42,979	\$ 52,247	14.8%	3.1x	29.4x	18.4x	19.3x	0.5%
ummins Inc.	CMI	226.28	99.5%	32,567	36,646	12.7%	1.7x	20.1x	14.3x	13.9x	1.6%
gersoll Rand Inc.	IR	38.27	98.2%	15,248	18,885	15.6%	7.9x	NM	NM	19.8x	2.8%
abtec Corporation	WAB	62.06	75.9%	11,469	15,976	15.2%	3.9x	28.0x	13.1x	11.9x	(2.0%)
llison Transmission Holdings, Inc.	ALSN	38.67	77.8%	4,294	6,824	36.9%	3.4x	10.9x	8.0x	9.9x	(7.4%)
ana Incorporated	DAN	15.84	82.5%	2,192	4,878	8.6%	5.0x	28.6x	7.9x	8.8x	5.9%
CI Industries	LCII	112.35	85.3%	2,783	3,568	10.4%	3.3x	26.7x	14.7x	11.8x	(4.3%)
eritor, Inc.	MTOR	26.16	96.2%	1,865	2,945	8.9%	4.4x	7.1x	10.0x	13.5x	0.4%
ouglas Dynamics, Inc.	PLOW	36.10	63.5%	820	1,103	12.7%	5.0x	NM	17.7x	16.2x	1.2%
odine Manufacturing Company	MOD	7.17	59.6%	349	846	6.3%	4.9x	NM	7.5x	7.1x	0.6%
oneridge, Inc.	SRI	23.30	68.9%	616	741	4.5%	6.0x	NM	24.3x	NM	3.7%
ommercial Vehicle Group, Inc.	CVGI	5.98	76.3%	180	338	3.0%	9.6x	NM	15.7x	14.2x	3.8%
aldex AB (publ)	HLDX	4.57	71.2%	219	316	7.4%	4.1x	NM	9.2x	16.7x	(5.7%)
					Mean	12.1%	4.8x	21.5x	13.4x	13.6x	
					Mean	10.2%	5.6x	22.0x	13.8x	13.8x	Avg. Δ
					Median	8.8%	4.5x	22.7x	13.1x	12.7x	0.24%



Justin E. Mirro
President
Kensington Capital Partners LLC
jmirro@kensington-cap.com
646.382.5153
www.TheMotorWeekly.com



The Motor Weekly[®] is interested to share the views and perspectives from its readership

Please contact us at <u>www.kensington-cap.com</u> to inquire about having your company's message delivered to over 10,000 accounts each month

Scan here to download the most recent newsletter



Disclaimers: This is not a complete analysis of every material fact regarding any company, industry or security. The opinions here reflect our judgement at this date and are subject to change. The information and statistical data contained herein have been obtained from sources that Kensington believes are reliable, but Kensington makes no representation or warranty as to the accuracy or completeness of any such information or data and expressly disclaims any and all liability relating to or resulting from your use of these materials. This material in not a research report and should not be construed as such. This material may not be distributed without Kensington's prior written approval.

The Motor Weekly® 2020 Published by Kensington Capital Partners LLC