

## JEFF WITT, REGIONAL SALES MANAGER

Jeff Witt joined HMW in September of 1988. He came to HMW from another rep firm, Dorsey Alexander, where he spent 10 years developing OEMs, Distributors, and user sales. Jeff set up 15 distributors from Ashland, Ky. to Paducah, Ky. and from Dayton, Ohio to Lexington, Kentucky that included setting up HMW as a distributor. This is where he became aware of HMW and was invited to join. Jeff was an owner for 20 years. Jeff set up OEM's like Milacron, Emerson Power Transmission, R. A. Jones and many others throughout his territory.

Jeff's current territory consists of the counties on the southern edge of the Ohio River including the western half of Hamilton County and those counties on Kentucky's northern side to the western edge of Ashland, Kentucky, including Gallatin, Owen, Grant, Pendleton and west to the southeastern counties in Indiana, Switzerland, Dearborn and Ohio

Jeff's areas of expertise are in Fluid Power, Machine Pneumatic Control Safety, Low Pressure Fluid Handling, Leak Testing, Ergonomic Manufacturing Solutions, Magnetics and Materials Handling.

Jeff's interests are in machines, boating, cars and prosthetics. Years of experience in manufacturing and sales have made him a valuable resource to his customers. If he says he will get something to you he will. Jeff's goal is to make his customer experience like no one else's in being responsive and as meaningful as possible. When there is a problem; that is when Jeff earns his "stripes". No order is too small.