



DATA TABLES:

AMAZON SALES BY STATE AND SELLER, 2014-2018

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AMAZON RETAIL SALES BY STATE AND SELLER, 2014-18 (\$ Billions)

	2014		2015		2016		2017		2018	
	Direct	Third-Party	Direct	Third-Party	Direct	Third-Party	Direct	Third-Party	Direct	Third-Party
Alabama	455	390	502	526	588	739	707	1,040	812	1,411
Alaska	98	84	113	118	126	159	150	221	172	300
Arizona	634	544	727	761	860	1,081	1,059	1,558	1,226	2,131
Arkansas	279	239	310	324	362	456	444	654	502	872
California	4,625	3,965	5,720	5,986	6,772	8,515	8,354	12,290	9,754	16,950
Colorado	630	540	755	790	889	1,118	1,088	1,600	1,273	2,212
Connecticut	518	444	671	702	783	984	912	1,342	1,041	1,809
Delaware	105	90	123	128	143	180	171	252	194	338
Florida	2,097	1,798	2,449	2,563	2,911	3,660	3,566	5,246	4,121	7,161
Georgia	972	833	1,120	1,172	1,329	1,671	1,636	2,407	1,887	3,278
Hawaii	164	140	188	197	223	280	269	396	304	528
Idaho	153	131	173	181	203	255	252	371	297	517
Illinois	1,487	1,275	1,759	1,840	2,055	2,584	2,452	3,607	2,842	4,938
Indiana	641	550	755	790	889	1,118	1,068	1,571	1,223	2,125
Iowa	345	295	390	408	452	568	525	772	604	1,049
Kansas	325	279	373	391	435	547	503	740	573	996
Kentucky	413	354	464	486	540	679	636	936	734	1,275
Louisiana	490	420	545	571	627	789	739	1,087	833	1,448
Maine	139	119	155	162	182	229	218	321	253	440
Maryland	792	679	914	957	1,074	1,351	1,306	1,922	1,497	2,602
Massachusetts	937	803	1,157	1,210	1,367	1,719	1,639	2,411	1,903	3,306
Michigan	981	841	1,155	1,209	1,357	1,706	1,635	2,405	1,871	3,252
Minnesota	635	544	759	795	887	1,115	1,073	1,578	1,242	2,158
Mississippi	260	223	283	296	331	416	393	579	444	771
Missouri	623	534	700	732	821	1,032	968	1,424	1,123	1,951
Montana	102	87	117	123	136	171	167	246	197	342
Nebraska	218	187	250	262	292	367	351	516	394	685
Nevada	281	241	329	345	395	497	485	714	576	1,001
New Hampshire	175	150	202	212	240	302	280	412	327	569
New Jersey	1,213	1,040	1,460	1,528	1,708	2,148	2,043	3,005	2,370	4,118
New Mexico	197	169	215	225	249	313	295	435	338	588
New York	2,586	2,217	3,158	3,305	3,684	4,632	4,390	6,458	5,279	9,173
North Carolina	971	832	1,113	1,165	1,313	1,652	1,613	2,373	1,871	3,251
North Dakota	97	83	115	121	129	162	150	220	162	281
Ohio	1,208	1,035	1,376	1,440	1,606	2,020	1,928	2,837	2,209	3,839
Oklahoma	415	356	485	507	552	695	619	911	713	1,239
Oregon	401	344	480	502	568	715	696	1,025	823	1,430
Pennsylvania	1,489	1,276	1,732	1,812	2,020	2,540	2,419	3,559	2,784	4,837
Rhode Island	127	109	144	150	168	211	198	291	228	396
South Carolina	445	382	510	534	603	759	736	1,083	853	1,483
South Dakota	99	85	112	117	128	161	152	224	172	299
Tennessee	675	579	755	791	889	1,118	1,078	1,586	1,254	2,178
Texas	3,031	2,598	3,507	3,669	4,090	5,143	4,818	7,088	5,547	9,639
Utah	273	234	320	335	383	482	473	696	564	980
Vermont	74	63	83	87	97	122	116	170	132	230
Virginia	1,000	858	1,187	1,242	1,393	1,751	1,666	2,451	1,903	3,307
Washington	866	742	1,012	1,059	1,201	1,511	1,511	2,224	1,806	3,138
West Virginia	169	145	184	193	211	265	250	367	285	495
Wisconsin	627	538	721	754	842	1,059	1,006	1,479	1,157	2,010
Wyoming	77	66	89	94	100	125	119	175	136	236
DC	121	104	134	140	159	200	194	285	226	393
Total	35,735	30,635	42,050	44,002	49,364	62,070	59,519	87,561	69,029	119,957

Source: Civic Economics and the American Booksellers Association, *PRIME NUMBERS: AMAZON AND AMERICAN COMMUNITIES 2019*