

*The Festival has presented these GRAMMY winning and internationally acclaimed jazz, blues, gospel, and pop musicians:*

*Al Jarreau*



*Alfredo Rodriguez*



*Arturo Sandoval*



*Beausoleil*



*Bela Fleck*



*Bettye LaVette*



*Bill Frisell*



*Billy Childs*



*Blind Boys of Alabama*



*Blood, Sweat & Tears*



*Bo Diddley*



*Bob James*



*Brubeck Brothers Quartet*



*Chick Corea*



*Chuck Mangione*



*Claudia Vilella* *Coco Montoya*



*David Sanborn* *David Friesen*



*Diane Schuur*



*Dirty Dozen Brass Band*



*Don McLean*



*Dr. John*



*Eddie Palmieri*



*Grace Kelly*



*Heritage Blues Orchestra*



*James Cotton*



*Jane Monheit*



*Jean-Luc Ponty*



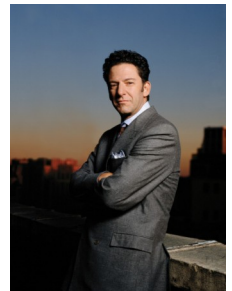
*John Hammond*



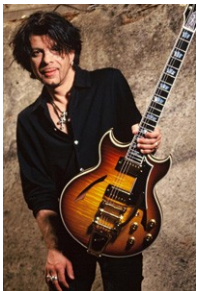
*John Mayall*



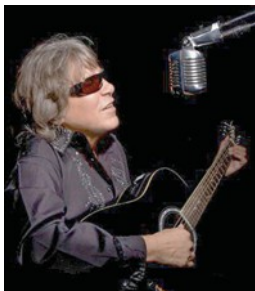
*John Pizarrelli*



*Johnny A*



*Jose Feliciano*



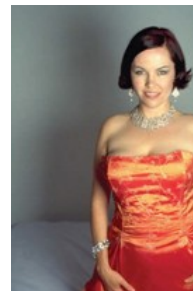
*Judy Collins*



*Kenny Loggins*



*LaVay Smith*



*Lee Ritenour*



*Los Lobos*



*Marcia Ball*



*Mavis Staples*



*Melissa Manchester*



*Nicholas Payton*



*Pacific Mambo Orchestra*



*Poncho Sanchez*



*Preservation Hall*



*Ramsey Lewis*



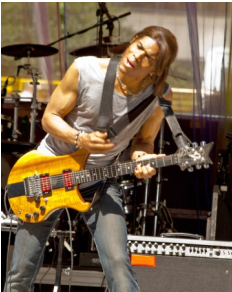
*Regina Carter Rita Coolidge Ronnie Baker Brooks Russell Malone Ruthie Foster*



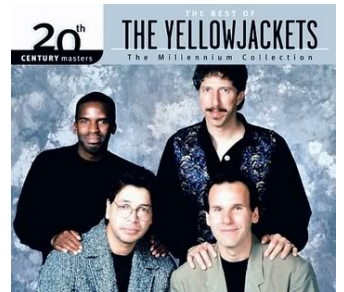
*Shemekia Copeland Spanish Harlem Orchestra Spyro Gyra Stanley Clarke*



*Stanley Jordan Take 6 The 5th Dimension The Family Stone*



*Manhattan Transfer The Rippingtons The Temptations The Yellowjackets*



*Tiempo Libre Tommy Castro & The Painkillers Toshiko Akiyoshi WAR*



# Vancouver Wine & Jazz Festival—A 20-Year Record of Success!

## What is the Vancouver Wine & Jazz Festival?

Awarded “Outstanding Tourism Event” by Clark County, the Festival is the #1 Cultural Tourism event in Southwest WA and is “...**the largest jazz festival of its kind in the Northwest...**” (ABC TV KATU 2 Portland, OR). Since 1998 visitors from 23 states, Canada, China, Europe, and Japan have attended.

- **Performing & Cultural Arts!** The Festival is a celebration of the musical, visual, performing, and enological arts and brings together GRAMMY-winning internationally acclaimed musicians, regional jazz & blues bands, Northwest wines, fine artists, and local cuisine.
- **Cultural Tourism:** The Festival draws thousands of visitors to Vancouver. Surveys indicate that visitors from 25 US states, Canada, China, Europe and Japan have attended the Festival. 68% of the audience is out-of-town visitors.
- **Identity & Image:** The Festival is a world-class event. The vision and image of the Festival reflects the vision and image the Pacific Northwest – a beautiful region and a great place to live, work and visit!



## What is the Purpose of the Festival?

- **ARTS:** To be a major festival of the musical, visual, performing, enological arts;
- **ARTS:** To entertain, enrich, and educate audiences;
- **ARTS:** To promote the programs of Bravo! Concerts Northwest;
- **ECONOMIC:** To attract thousands of tourists to Southwest Washington;
- **ECONOMIC:** To provide value to Festival Sponsors;
- **EDUCATION:** To provide music education opportunities for students;
- **COMMUNITY:** To build community and civic pride;

## What Are 3 Long Term ACHIEVED Goals of The Festival?

- **ACHIEVED** – #1 cultural arts event in Southwest Washington.
- **ACHIEVED** – Recognized as a major West Coast cultural event: a “cultural tourism destination.”
- **FUTURE GOAL** – The Festival has a goal of becoming on par with major festivals around the USA such as: Monterey Jazz Festival, Spoleto Festival, Oregon Shakespeare Festival, etc. Music Education, Dance, and film may eventually become part of the existing offerings.

# Vancouver Wine & Jazz Festival—A 20-Year Record of Success!

**T**he First Annual Vancouver Wine & Jazz Festival took place September 26-27, 1998 in downtown Vancouver. After nearly a year of planning, the Festival premiered to huge weekend crowds. By all measures, the Festival was an enormous success. The 1998 Festival was held on the site of the former Lucky Lager Brewery in downtown Vancouver. International jazz star and vocalist Dianne Schuur entertained a huge Saturday night crowd. 21 wineries, 6 restaurants and 40 fine artists participated.

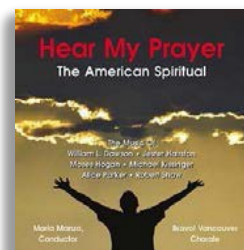


**M**ore than 200 people volunteer to support the Festival. Media estimates that 8-10,000 people attend the festival each year. Visitors from 25 states, Europe, China, Japan and Canada have attended.

**E**very year the Festival features visual artists, hundreds of wines, local restaurants and numerous commercial exhibitors. In 20+ years, the Festival has presented such internationally acclaimed jazz artists including: Al Jarreau, Allen Toussaint, Arturo Sandoval, Bela Fleck, BeauSoleil, Bill Frisell, Billy Childs, Blind Boys of Alabama, Blood, Sweat & Tears, Bo Diddley, Booker T. Jones, Bobby Shew, Brubeck Brothers Quartet, Chick Corea, Chuck Mangione, Claudia Villela Coco Montoya, David Sanborn, Diane Schuur, Dirty Dozen Brass Band, Don McLean, Dr. John, Eddie Palmieri, Ed Shaughnessy, Ernie Watts, Family Stone, Four Freshmen, Grace Kelly, James Cotton, Jane Monheit, Jean-Luc Ponty, Joey DeFrancesco, John Hammond, John Mayall, John Pizzarelli, Johnny A, Jose Feliciano, Judy Collins, Kenny Loggins, Lavay Smith, Lee Ritenour, Los Lobos, Manhattan Transfer, Marcia Ball, Mavis Staples, Melissa Manchester, Nicholas Payton, Pacific Mambo Orchestra, Poncho Sanchez, Preservation Hall Jazz Band, Ramsey Lewis, Regina Carter, Rita Coolidge, Ronnie Baker Brooks, Russell Malone, Ruthie Foster, Sara Gazarek, Shemekia Copeland, Spanish Harlem Orchestra, Spyro Gyra, Stanley Clarke, Stanley Jordan, Take 6, The Gospel Hummingbirds, The Louis Armstrong Society Jazz Band, The 5th Dimension, The Rippingtons, The Savoy-Doucet Cajun Band, The Temptations, The Yellowjackets, Toshiko Akiyoshi, WAR and others; as well as more than 100 local and regional jazz bands.



**T**he Festival is a program of Bravo! Concerts Northwest, a nonprofit arts organization. Bravo! has presented more than 200 concerts and educational programs since 1993.



**S**ponsors – Numerous corporate sponsors provide support. For sponsorship information contact:

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Email: [concertoffice@bravoconcerts.com](mailto:concertoffice@bravoconcerts.com)  
Web [www.vancouverwinejazz.com](http://www.vancouverwinejazz.com)  
Web [www.bravoconcerts.com](http://www.bravoconcerts.com)

SEE *National Geographic Map of Festival* at (<http://thecentralcascades.com/vancouver-wine-and-jazz-festival/>).

Updated Jan. 2022

# Festival Economic Impact & Cultural Tourism Statistics\*

**Economic Impact:** Vancouver “Day Visitors” spend \$32 per day; and “Overnight Visitors” spend \$126.45 per day. Using these figures\*, we estimate an attendee spends \$85 during and after the Festival. This may include hotel, sales to artists, restaurants and wineries, shopping at downtown stores, Vancouver Mall, fuel, parking fees, Farmer’s Market, etc. **Since 1998 the Festival has had an estimated \$12,750,000 economic impact on our community.** (150,000 attendance X \$85 = \$12,750,000).



**Media:** Festival & Bravo! Vancouver websites generate 2 million annual hits. Media and advertising include: Digital, Cable, Radio, TV, Email/Web blasts, Print, etc.

**Audience Demographics:** Demographic information is compiled through on-site surveys, ticket sales, advertising statistics, data collected from vendor, artist, food and wine sales, email & website, etc.

- 1. Income, Education, Age:** Middle to upper income, educated, professional adults. Age from 35-65.
- 2. Attendance and Visitors vs. Residents:**
  - Media estimates attendance at 8-10,000 annually and 150,000 people since 1998.
  - 68 % of Festival attendees are out-of-town day and/or overnight visitors
  - 32 % of Festival attendees are from Vancouver/Clark County.
- 3. USA Visitors from 23 States:** Alaska, Arizona, California, Colorado, Florida, Georgia, Hawaii, Idaho, Illinois, Kansas, Louisiana, Minnesota, Mississippi, Missouri, Montana, Nevada, New York, North Carolina, Oregon, Texas, Utah, Virginia & Washington.
- 4. International Visitors:** Canada, China, Europe & Japan
- 5. Oregon visitors:** Beaverton, Bend, Brightwood, Cascade Locks, Clackamas, Clatskanie, Cornelius, Corvallis, Eugene, Forest Grove, Grants Pass, Gresham, Hillsboro, Keizer, Lake Oswego, Milwaukie, Portland, Salem, Sherwood, Tigard, Troutdale, Wilsonville, etc.
- 6. Washington Visitors:** Auburn, Bainbridge Island, Battle Ground, Bellevue, Camas, Carson, Kelso, Lacey, Long Beach, Lynnwood, Mercer Island, Montesano, Mukilteo, Olympia, Port Orchard, Port Townsend, Seattle, Spokane, Tacoma, Vashon Island, etc.
- 7. Participants:**
  - **Headline Bands** – GRAMMY-winning internationally acclaimed jazz, blues, pop, gospel, rock musicians.
  - **Regional Bands** – More than 150 regional and student jazz bands have performed.
  - **Fine Artists & Crafters** – The Festival has presented more than 600 artists.
  - **Wine & Food** – Washington, Oregon, California wineries are featured. Local restaurants participate.
  - **Volunteers** – 200 volunteers and 22 volunteer staff provide more than 2,000 hours of work.

\*Source: These figures are compiled by the Festival from 1998-2018. Sources: (as defined for Festival and Events by the Convention Industry Council, APEX Initiative; sighted and used as the standard by Vancouver USA Regional Tourism Office.

# A sampling of current and past Sponsors includes:

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Sprint PCS Cellular

Talking Rain  
Tidewater Cove Marina  
Whole Foods

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Fetzer Vineyards  
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Full Sail Brewing  
Safeway

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KINK FM  
KOIN 6  
KPTV 12  
KXL 101 FM  
Pamplin Communications  
Portland Tribune  
Seattle Public Radio  
The Columbian

## MUNICIPAL SPONSOR

City of Vancouver

## FOUNDATIONS

Hedinger Family Foundation

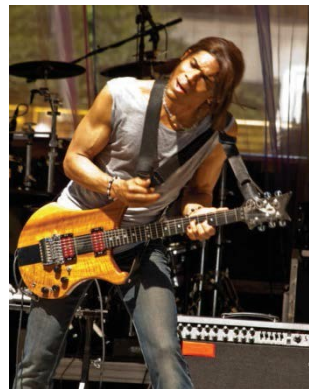
## And Sponsors have FUN!



# Fun photos from past Festivals!



Volunteers welcome visitors to the Vancouver Wine & Jazz Festival!



internationally acclaimed musicians have performed (Clockwise from left): Russ Freeman & The Rippingtons, Diane Schuur, Stanley Jordan, Grace Kelly, Jose Feliciano, Chris Brubeck and the late, great Al Jarreau.







HUGE crowds always attend the Festival. They listen, dance, sing, and enjoy the music, art, wine and food!



A team of more than 200 volunteers work at the Festival. It's a community event!





Fine artists and crafters, exhibitors, delicious food and more. The BEST in the Northwest!



The Festival is a family friendly cultural event for ALL AGES. Students perform on our Jazz Education Stage, and sponsors enjoy their VIP Suites!



The Festival supports our nonprofit music & arts education organization:  
**100% of proceeds supports Bravo! Concerts Northwest**

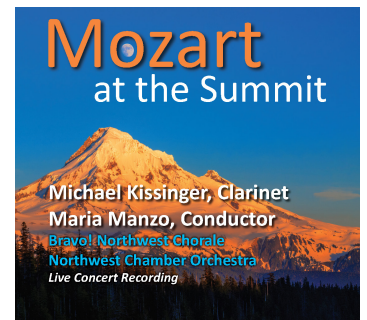
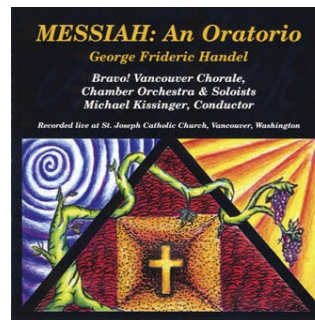
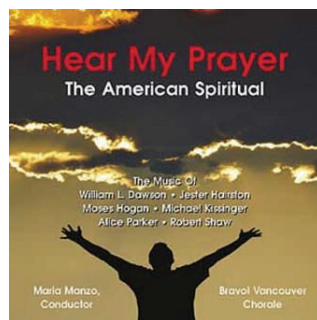
**Bravo! Concerts Northwest is:**

- FOUNDED: 1993
- 501c3 Nonprofit Arts Organization
- Music & Arts Education
- Vancouver Wine & Jazz Festival
- Bravo! Vancouver Concert Series (Vancouver)
- Music at The Madeleine Old Church (Portland)
- 30-Voice Bravo! Northwest Chorale
- Northwest Chamber Orchestra / Jazz Ensemble
- Concert series of classical, sacred, jazz, chamber music
- Over 200 concerts and educational programs, 60,000 people served
- Northwest Tour with Dubrovnik Symphony Orchestra
- Croatia Tour with Dubrovnik Symphony Orchestra
- National Tour to Washington D.C. and New York City
- CD Recordings & TV Broadcasts
- Dubrovnik Jazz Festival
- Arts Partnerships: Portland Opera, Dubrovnik Symphony Orchestra, NATO Jazz Orchestra, Duke Ellington School of the Arts, Sno-King Chorale, Tears of Joy Puppet Theatre, Washington State Ballet, Portland Youth Choir, 56<sup>th</sup> US Army Band, Seattle Jazz Singers, Vancouver School of Arts & Academics, Washington State School for the Blind, Camas High School, Battle Ground High School, Heritage High School, The Madeleine School, Seton High School, etc.
- Guest Artists: Diane Schuur, Grace Kelly, Oregon String Quartet, Brubeck Brothers, Melissa Manchester, Stanley Jordan, Gospel Hummingbirds, Rita Coolidge, Broadway baritone Douglas Webster, etc.



**The MISSION of Bravo! is:**

***“Bravo! Northwest is a music organization committed to the Performance, Presentation, Appreciation and Advancement of the Arts in our Community.”***



PO Box 118, Vancouver WA 98666-0118  
 Tel: 360-906-0441  
 Website: [www.bravoconcerts.com](http://www.bravoconcerts.com)



## Bravo! Concerts Northwest — A Brief History

Founded in 1993, Bravo! Concerts Northwest is one of the most successful and creatively diverse arts organizations in our region. Bravo! is a 501c3 nonprofit arts corporation based in southwest Washington. Our scope is local,



regional, and international. Our focus is on music performance, presentation, and education. These currently include: our [Bravo! Vancouver Concert Series](#) and [Concerts At The Madeleine Old Church Series](#); the [Vancouver Wine & Jazz Festival](#); Music Education projects such as Masterclasses and Workshops for students, our Jazz Education Stage and a new Concerts For Kids program; and Regional Arts Partnerships and International Arts Partnerships – such as the Dubrovnik Jazz Festival; Recordings, Music Tours and more. Our Mission Statement is:

*“Bravo! Concerts Northwest is a music organization committed to the Performance, Presentation, Appreciation and Advancement of the Arts in our Community.”*



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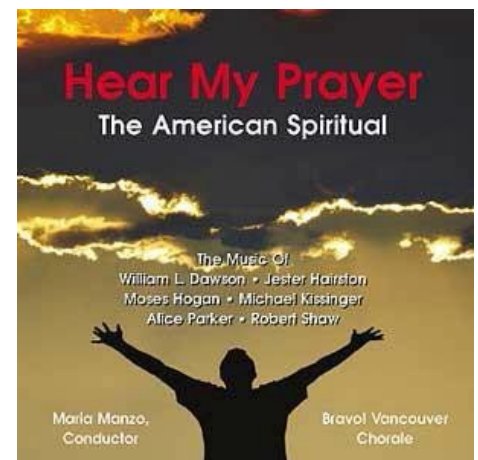
Over the past 27+ years, Bravo! ([www.bravoconcerts.com](http://www.bravoconcerts.com)) has presented more than 250 concerts and educational programs to more than 60,000 people ranging from students to adults. We present sacred, classical, jazz, pop, contemporary, American and chamber music concerts on our concert series. The concert series features nationally recognized soloists and conductors, the Bravo! Chorale, Chamber Choir, Northwest Chamber Orchestra and Jazz Ensembles; and nationally acclaimed guest artists such as Grace Kelly, Diane Schuur Dan Brubeck, and others.



The Bravo! Chorale is an auditioned choir of singers who have a passion for singing and a love for music. The Chorale ranges in experience from accomplished amateurs to trained professionals. The Chorale has performed most of the major choral music of the 19th and 20th centuries, including Johannes Brahms' German Requiem, J.S. Bach's St. Matthew Passion, the Requiems of Mozart, Gabriel Fauré, Maurice Durufié, John Rutter and Giuseppe Verdi; Joseph Haydn's Te Deum and Creation; Rachmaninoff's Solemn Vespers; Beethoven's Christ on the Mount of Olives, and 9th Symphony; Felix Mendelssohn's Elijah and St. Paul Oratorio and others. The Chorale also performs Broadway,

American folk, Spirituals, Pop, Contemporary, and Jazz – such as Duke Ellington's Sacred Concert, Dave Brubeck's To Hope: A Celebration and the premier of Michael Kissinger's Sacred Cantata and Jazz Requiem. The Chorale has toured with the [Dubrovnik Symphony Orchestra](#) in Croatia and the Pacific Northwest; and has performed with the Duke Ellington School of the Arts Jazz Orchestra in Washington D.C. and Lincoln Center in New York City.

The Chorale has released three CD's: *Hear My Prayer: The American Spiritual* – a collection of classic Spirituals and new spirituals by contemporary American composers; a live recording of George Frideric Handel's classic *Messiah – An Oratorio*; and *Mozart At The Summit*, a recording of Mozart's Requiem Mass and the Clarinet Concerto.



**Collaborative Partners** for music projects have included: Oregon Bravo Youth Orchestra, Pacific Youth Choir, Portland Opera, Dubrovnik Symphony Orchestra, jazz singer Diane Schuur, saxophonist Grace Kelly, pop singer Melissa Manchester, The Brubeck Brothers Jazz Quartet, Broadway baritone Douglas Webster, 56<sup>th</sup> US Army Band, guitar virtuoso Stanley Jordan, Seattle Jazz Singers, Sno-King Chorale, Duke Ellington School of the Arts Jazz Orchestra, Washington State Ballet, Washington State School for the Blind, Oregon String Quartet, Tears of Joy Puppet Theatre, Battle Ground High School, Vancouver School of Arts & Academics, Camas High School, and others.



Since 1998, Bravo! has produced the [Vancouver Wine & Jazz Festival](http://www.vancouverwinejazz.com). The Festival features internationally acclaimed GRAMMY-winning jazz, blues and pop artists, Northwest wines, fine artists, exhibitors, and local restaurants. The Festival

([www.vancouverwinejazz.com](http://www.vancouverwinejazz.com)) is the #1 Cultural Tourism event in Southwest Washington and is “...the largest festival of its kind in the Northwest...” (ABC TV KATU 2, Portland, OR).

An estimated 150,000 people have attended the Jazz Festival since its founding in 1998, with visitors from 25 U.S. States, China, Japan, Europe, and Canada.

The Festival has presented internationally-acclaimed artists including: Al Jarreau, Allen Toussaint, Arturo Sandoval, Bela Fleck, BeauSoleil, Bill Frisell, Blind Boys of Alabama, Blood, Sweat & Tears, Bo Diddley, Booker T. Jones, Bobby Shew, Brubeck Brothers Quartet, Chick Corea, Chuck Mangione, Claudia Villela, Coco Montoya, David Sanborn, Diane Schuur, Dirty Dozen Brass Band, Don McLean, Dr. John, Eddie Palmieri, Ed Shaughnessy, Ernie Watts, Four Freshmen, Grace Kelly, Heritage Blues Orchestra, James Cotton, Jean-Luc Ponty, Joey DeFrancesco, John Hammond, John Jorgenson, John Mayall, John Pizzarelli, Jose Feliciano, Judy Collins, Kenny Loggins, Lavay Smith, Lee Ritenour, Los Lobos, Marcia Ball, Mavis Staples, Melissa Manchester, Nicholas Payton, Poncho Sanchez, Preservation Hall Jazz Band, Ramsey Lewis, Regina Carter, Rita Coolidge, Ronnie Baker Brooks, Russell Malone, Ruthie Foster, Sara Gazarek, Shemekia Copeland, Spanish Harlem Orchestra, Spyro Gyra, Stanley Clarke, Stanley Jordan, Take 6, The Gospel Hummingbirds, The Louis Armstrong Society Jazz Band, The 5th Dimension, The Rippingtons, The Savoy-Doucet Cajun Band, The Temptations, The Yellowjackets, Tierney Sutton, Toshiko Akiyoshi, WAR, and others; and more than 100 local and regional jazz bands.



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Vancouver WA 98662

# A Sample of Music Presented by Bravo! Concerts

**Bravo! Northwest** presents LIVE concerts of Classical, Jazz, Sacred, Broadway, Musical Theatre, Opera Folk Music, Spirituals, American Hymns and Folk, Pop, Contemporary Music and more. This is a small sampling of some of the music that we have performed:

*Tomaso Albinoni* — Trumpet Concerto

*J.S. Bach* — St. John Passion, St. Matthew Passion, Brandenburg Concerti, Magnificat, Cantata 140

*Bela Bartok* — Contrasts

*Ludwig van Beethoven* — Christ on the Mount of Olives, Triple Concert for Piano, Violin & Cello, Piano Quintet, Symphony No. 1, Missa Solemnis, Symphony No. 9

*Leonard Bernstein* — Mass

*Claude Bolling* — Sonata for Two Pianists

*Johannes Brahms* — German Requiem, Piano Trio, Trio for Clarinet, Cello and Piano, Quintet for Clarinet & String Quartet, Liebeslieder

*Chris Brubeck* — Vignettes for Nonet: Woodwind Quintet and Jazz Quartet

*Dave Brubeck* — La Fiesta de la Posada, To Hope, a Celebration

*Damir Butigan* — Calm Sea and Sunset

*Aaron Copland* — Clarinet Concerto, Appalachian Spring, Piano Sextet

*Maurice Duruflé* — Requiem

*Duke Ellington* — The Sacred Concert

*Gabriel Fauré* — Requiem

*George Gershwin* — Rhapsody in Blue, An American in Paris

*Morton Gould* — Benny's Gig

*William Grant Still* — Afro American Symphony

*George F. Handel* — Messiah: An Oratorio, Israel In Egypt

*Franz Joseph Haydn* — Mass in Time of War, Te Deum, The Creation, Toy Symphony, Cello Concerto, Farewell Symphony, Symphony No. 1, Symphony No. 104

*Michael Kissinger* — The Sacred Cantata, Christmas Suite for Children, Suite for Jazz Orchestra

*Witold Lutoslawski* — Dance Preludes

*Felix Mendelssohn* — St. Paul Oratorio, Elijah: An Oratorio, Italian Symphony

*Olivier Messiaen* — Quartet for the End of Time

*Wolfgang Mozart* — Requiem, Solemn Vespers, Clarinet Concerto, Piano Quintet, Opera, Overtures, Symphony No. 1, Symphony No. 39, Symphony No. 40, Clarinet Concerto

*Francis Poulenc* — Gloria

*Sergei Prokofiev* — Overture on Hebrew Themes, Peter & the Wolf

*Sergei Rachmaninoff* — Solemn Vespers

*Ottorino Respighi* — Ancient Airs & Dances

*G. Rossini* — Overture, Barber of Seville

*John Rutter* — Requiem, Joshua Fit the Battle of Jericho

*Franz Schubert* — Octet in F Major

*Pero Šiša* — Eternal City of St. Blaise, Pie Jesu

*John Philip Sousa* — Marches

*Johann Strauss* — Waltzes

*Richard Strauss* — Concerto for Clarinet and Bassoon

*Gilbert & Sullivan* — Pirates of Penzance, HMS Pinafore

*Giuseppe Verdi* — Requiem

*Antonio Vivaldi* — The Four Seasons

*Meredith Wilson* — The Music Man



*Dr. Maria Manzo, Conductor*



*Bravo! Chorale in concert*