



Under Bevin's leadership, transportation cabinet celebrated mile-marking accomplishments

Every day, millions of Kentuckians rely on safe, reliable transportation systems to stay connected to the things they value most: school, work, hospitals, recreation, places of worship and family. The Kentucky Transportation Cabinet has made significant strides to deliver on our mission to safely connect the Commonwealth.

We've celebrated many mile-marking accomplishments through our team's drive to find efficiencies that stretch dollars and celebrate innovation without compromising quality.

In 2018, the General Assembly and Gov. Bevin passed the first six-year highway plan guided by SHIFT, our new data-driven project prioritization model to better balance spending and revenue. It significantly reduced over programming and led to one of the most balanced two-year spending plans in years.

Legislative changes paved the way for KYTC to aggressively pursue design-build contracting methods to deliver projects faster and save taxpayer dollars. Five major design-build projects are underway statewide, including I-Move Kentucky – Kentucky's second-largest design-build project in history. This approach combines four priority projects into a single construction project, minimizing impacts on travelers by allowing for more coordinated traffic maintenance and

cutting the construction timeline by three years compared to the traditional design-bid-build approach.

While keeping an eye toward future transportation needs, we've been laser-focused on taking care of what we have by tackling our backlog of deferred maintenance on roads, bridges and airports. Non-commercial airports have seen record investments in the last three years to improve the safety of our runways and attract more business travel. The biennium plan included record investments in bridge and pavement repairs across the state.

Bridging Kentucky is one of the nation's most aggressive programs to ensure the safety and soundness of bridges. The \$700 million initiative will restore 1,000 critical bridges in six years and remove weight restrictions preventing crossings by buses, emergency vehicles and trucks. Launching in 2018, 353 projects have been awarded as of October and more than 100 bridges have been restored.

We're chipping away at the \$1 billion paving backlog thanks to focused investments and collaborative partnerships at the local level. The biennium spending plan authorized 1,275 miles of pavement improvements to enhance the conditions of our roads.

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About The KYTC

The goal of the DBE Supportive Services Program is to increase the number of DBEs participating on KYTC contracts and facilitate the opportunity for DBEs to obtain contracts. The services are designed to:

- Assist established construction firms to move them from bidding as a subcontractor to bidding as a Prime Contractor to produce sound bids.
- Provide access to training increases DBE expertise in handling of daily business operations.



About The Program

The Construction Estimating Institute (CEI) works with KYTC as the statewide provider of the federally funded Disadvantaged Business Enterprises (DBE) Supportive Services Program. We want to increase the number of certified DBEs participating in highway and bridge construction, as well as assist DBEs in growing and eventually becoming self-sufficient. Additionally, CEI provides supportive services by assisting prime contractors and consultants with identifying DBEs for subcontracting opportunities on priority projects.

Creating an Effective Capability Statement

Government contracting has developed into a very competitive marketplace, thanks to its potential for being very profitable. Companies of all sizes, from small, micro-firms with one employee to large, mega-firms with thousands of employees, have been successful in selling products and services to government agencies at the federal, state, city, county and municipal levels. Competition in government contracting has heightened as more companies try to break into, be competitive in, and stay successful in this market.

Furthermore, fewer people are employed by the government to handle an increasing number of outreach and acquisitions, creating an acquisition workforce that is pressed for time.

To be competitive in this market, contractors must know how to distill the information that is most important to a particular decision-maker, state it in a clear, concise manner, and reinforce its importance to the prospect, even more so than in the past.

A Capability Statement is a tool that will help you do just that! Five years ago, no one knew what a Capability Statement was, and now, it is a critical tool to help you be as successful as possible, no matter what size company you represent.

In its simplest form, a capability statement is a promotional or marketing statement about your business and its capabilities and skills that advertises who you are and what you do. However, Capability Statements must be tailored to your audience: the government buyer or prime contractor. Successful firms use their Capability Statement for a number of purposes:

- Required in many government registration processes
- A door-opener to new agencies
- Proof of qualification
- Proof of past performance
- It will set you apart from your competitors

A Capability Statement should be very brief (only 1 or 2 pages) and to the point. It is important that the document be visually interesting and have similar graphic elements to your company's brand and logo. Therefore, we recommend that Capability Statements are created in Word or Publisher using a template that reflects a firm's brand with its own logo, colors and graphic identity.

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Supportive Services Offered:

- Estimating Training
- Building Capacity
- Mobilization Financing
- Bonding Assistance
- Marketing Plan Development
- Creating a Business Plan
- Building a Website
- Plan Reading



**Within the past 3 months,
CEI assisted DBEs
in obtaining**

**\$6 MILLION
IN BONDING!!**

*Contact CEI for Bonding,
Financing or Insurance needs!*

 (855) 678-9323

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CEI is an educational organization providing the highest quality construction training in the industry. Over 100,000 owners, estimators, project managers, field supervisors, office support staff, foremen, laborers, and key management personnel have attended courses that are offered nationwide. The courses provide students with construction skills training and the critical information needed to be effective within their companies and organizations.