

# Seminar

## MY MARY KAY GOALS!

### I WILL BE A ... Career Level

\_\_\_\_\_ BY JUL-31

\_\_\_\_\_ BY AUG-31

\_\_\_\_\_ BY SEP-30

\_\_\_\_\_ BY OCT-31

\_\_\_\_\_ BY NOV-30

\_\_\_\_\_ BY DEC-31

\_\_\_\_\_ BY JAN-31

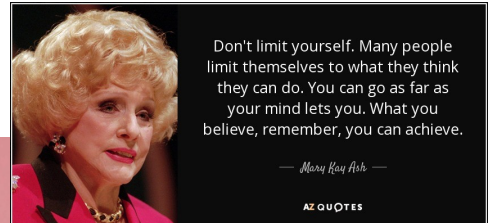
\_\_\_\_\_ BY FEB-28

\_\_\_\_\_ BY MAR-31

\_\_\_\_\_ BY APR-30

\_\_\_\_\_ BY MAY-31

\_\_\_\_\_ BY JUN-30



CAREER LEVEL	ACTIVE TEAM MEMBERS *
SENIOR CONSULTANT	1-2
STAR TEAM BUILDER (RED)	3-4
TEAM LEADER	5-7
FUTURE SALES DIRECTOR	8-10
D.I.Q. DIRECTOR IN QUALIFICATION	10+
CONSULTANT CASH CAR	5+ → 14+
DIRECTOR	24 UNIT MEMBERS



\* **Active Team Member:** When he/she places a minimum order of \$225+ wholesale in 1 month. He/she will remain active that month and the following 2 months.  
♥ Talk to your Director for more details.

### MONTHLY GOALS

RETAIL SALES (\$) \_\_\_\_\_

SELLING APPOINTMENTS (#) \_\_\_\_\_

NEW TEAM MEMBERS (#) \_\_\_\_\_

TEAM BUILDING APPOINTMENTS (#) \_\_\_\_\_



**QUEEN'S COURT OF PERSONAL SALES**  
\$40,000 Retail Production from July 1<sup>st</sup> to June 30<sup>th</sup>  
(\$1667+ Wholesale order per month) ♥

**QUEEN'S COURT OF SHARING**  
Minimum 24 NEW Qualified \* personal team members  
(July 1<sup>st</sup> to June 30<sup>th</sup>) with a total of \$600+ wholesale  
orders received in the seminar year (2/month) ♥

### QUARTERLY WHOLESALE GOALS

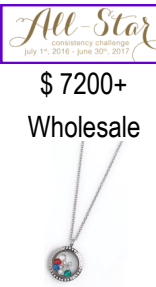
JULY—SEPTEMBER \_\_\_\_\_

OCTOBER—DECEMBER \_\_\_\_\_

JANUARY—MARCH \_\_\_\_\_

APRIL—JUNE \_\_\_\_\_

JULY—JUNE (ALL-STAR) 4 TIMES  Y  N



### ★ STAR CONSULTANT

SAPPHIRE	1800
RUBY	2400
DIAMOND	3000
EMERALD	3600
PEARL	4800
HIGHEST	9600



\* Please, check the mkoc or inTouch to see the rings and prizes since they change every Seminar year

Created by Lili Jardine, revised by Angela Hargreaves & Claudia Perez