

CLAN MACLEOD SOCIETY, U.S.A., INC.  
BUDGET VS ACTUAL

2017 BUDGET VS NOVEMBER 1, 2016 THROUGH OCTOBER 31, 2017

|                                                             | APPROVED<br>BUDGET | ACTUAL<br>10/31/2017 | POSITIVE<br>(NEGATIVE)<br>VARIANCE |
|-------------------------------------------------------------|--------------------|----------------------|------------------------------------|
| <b>RECEIPTS:</b>                                            |                    |                      |                                    |
| DUES                                                        | 18,725             | 17,870               | (855)                              |
| INTEREST                                                    | 950                | 990                  | 40                                 |
| DONATIONS                                                   | 0                  | 2,330                | 2,330                              |
| MISC.                                                       | 2,500              | 2,520                | 20                                 |
| <b>TOTAL RECEIPTS</b>                                       | <u>22,175</u>      | <u>23,710</u>        | <u>1,535</u>                       |
| <b>DISBURSEMENTS:</b>                                       |                    |                      |                                    |
| ACMS DUES (892 x # @ 1.25)                                  | 1,115              | 1,061                | 54                                 |
| ACMS MAGAZINE (892 x \$8.35)                                | 7,448              | 7,202                | 246                                |
| NEWSLETTER                                                  | 5,000              | 5,370                | (370)                              |
| SECRETARY ACCOUNT                                           |                    |                      |                                    |
| Printing/Supplies                                           | 800                | 34                   | 766                                |
| Postage                                                     | 1,000              | 876                  | 124                                |
| Office/Computer Supplies                                    | 100                | 0                    | 100                                |
| Misc.                                                       | 100                | 0                    | 100                                |
| ADMINISTRATION                                              |                    |                      |                                    |
| Meeting                                                     | 750                | 749                  | 1                                  |
| Misc.                                                       | 500                | 50                   | 450                                |
| PROMOTIONAL/OTHER                                           |                    |                      |                                    |
| Presidential Allocation                                     | 1,750              | 0                    | 1,750                              |
| Regional VP Allocations (13 Regions x \$200) + (892 x \$ 3) | 5,276              | 3,492                | 1,784                              |
| Publicity allocation                                        | 475                | 475                  | 0                                  |
| Migration Project                                           | 1,000              | 750                  | 250                                |
| AGM Memorial Lecture                                        | 750                | 250                  | 500                                |
| Service Awards                                              | 100                | 100                  | 0                                  |
| Internet Manager                                            | 0                  | 0                    | 0                                  |
| <b>TOTAL DISBURSEMENTS</b>                                  | <u>26,164</u>      | <u>20,410</u>        | <u>5,754</u>                       |
| <b>EXCESS RECEIPTS/(DISBURSEMENTS)</b>                      | <u>(3,989)</u>     | <u>3,300</u>         | <u>7,289</u>                       |