

KIMBERLY'S / SANDPIPER TENNIS SERVICES

2008 SPRING/SUMMER TENNIS COURT RECONDITIONING /OPENING CONTRACT

Kimberly's/Sandpiper Tennis Services is authorized to resurface my tennis court. I prefer this work to be accomplished the week of (weather permitting):

(Maintenance should begin shortly thereafter to ensure safest and best possible playing conditions)

I understand the following work will be accomplished:

- Court will be cleaned of all dead matter
- Up to two (2) tons of fast-dry soft court material will be applied
- Owner's tapes will be installed
- Owner's net will be hung and adjusted to proper height
- Up to 100 pounds of calcium chloride will be applied
- Up to ½ gallon of weed killer will be applied as needed. If additional is required, customer will be charged \$48.00 per gallon

The 2008 retail cost for opening a court is \$1800 plus tax.

Signature for Court opening agreement:

Nails, lines, nets are located:

Caretaker's Name and Phone:

Enclosed Check Number and Amount:

Opening cost if payment received by Feb. 10, 2008 _____

Opening cost if payment received 2/11-3/9/08 _____

Opening cost if payment received 3/10-4/9/08 _____

Deduct \$100 from opening cost with PREPAID minimum 8x maintenance contract.

*Over the last 3 years, freight and insurance costs have increased more than 60%. It is agreed by the parties hereto, should these costs increase more than 20% in 2008, purchaser agrees to pay a surcharge not to exceed \$25.00

Additionally, a late fee of 5% will be charged plus 2% monthly finance charges. It is understood and agreed that all unpaid fees plus all costs associated with collecting, including attorney's fees, shall be the sole responsibility of the purchaser of the services. Please make checks payable to:

Kimberly's/Sandpiper Tennis Service
127 Indian Hill Road
Bedford, NY 10506
Phone: (914) 234-9462
Fax: (914) 234-3843
Westhampton Beach Office: (631) 288-4021

Court closing is a necessary part of court maintenance. It includes removal of all tapes, nails and nets. If it is not done in the fall, a Spring Closing charge will be applied the following season.

Kimberly's/Sandpiper Tennis Services is authorized to close my court (if PREPAID) for \$100 + 8.75 tax = \$108.75. I prefer this work to be accomplished the week of:

2008 SPRING/SUMMER TENNIS COURT MAINTENANCE CONTRACT

Kimberly's/Sandpiper Tennis Services is authorized to maintain my tennis court on a weekly basis. Please check as appropriate:

_____ Basic Maintenance Retail \$1900 plus tax. Discounted rate \$1260 + 110.25 tax = \$1370.25

_____ Twice Weekly Basic Maintenance Reg. \$3800 plus tax. Discounted rate \$1990 + 174.13 tax = \$2164.13

_____ No Materials Maintenance Reg. \$1700 plus tax Discounted rate \$1150 + 100.62 tax = \$1250.62

_____ Extended Maintenance Option (EMO) Reg. \$625 plus tax. Discounted rate \$300 + 26.25 tax = \$326.25

_____ Per time maintenance Reg. \$125 plus tax. Discounted rate \$100.00 + 8.75 tax = \$108.75

_____ Prepaid 8 times maintenance (no materials) \$740 + \$64.75 tax = \$804.75

Court maintenance contracts must be paid in full in cash or by check payable to Kimberly's/Sandpiper Tennis Services prior to work being performed.

Signature for Court Maintenance Agreement:

Print Name: _____

Date: _____

Permanent Address: _____

Phone: (home) _____

(work) _____

(fax) _____

Court Address: _____

Phone: _____

Email: _____

Note: Discounted rates are contingent upon payment in full according to the terms and conditions of offer. If not paid in full by **April 10, 2008**, regular rates and finance charges shall apply. It is understood and agreed that all unpaid fees plus all costs associated with collecting, including attorney's fees, shall be the sole responsibility of the purchaser of the services.

Maintenance cost:

Deduct additional 5% if PREPAID by Feb. 10, 2008 \$ _____

Maintenance cost if PREPAID 2/11/ - 4/10/08 \$ _____

TOTAL ENCLOSED \$ _____

COURT CLOSING

KIMBERLY'S / SANDPIPER TENNIS SERVICES

2008 MAINTENANCE SCHEDULE

Please: 1. Check the dates of the weeks that you would like your court to be maintained. 2. Initial the service you would like. 3. Return this form with the contract and your check made payable to Kimberly's/Sandpiper Tennis Services, 127 Indian Hill Road, Bedford, NY 10506. Descriptions of services provided are below.

Please maintain my court during the weeks of:

EMO (select 5 weeks for EMO or select Per Time Maintenance)

_____ April 21 _____ May 5
_____ April 28 _____ May 12

BASIC MAINTENANCE PERIOD – Once or twice per week (or select Per Time Maintenance)

_____ May 19
_____ May 26
_____ June 2
_____ June 9
_____ June 16
_____ June 24
_____ June 30
_____ July 7
_____ July 14
_____ July 21
_____ July 28
_____ August 4
_____ August 11
_____ August 18
_____ August 25

Basic Maintenance Retail. \$1900 plus tax.
Discounted rate \$1260+ 110.25 tax = \$1370.25

No Materials Maintenance Reg. \$1700 plus tax.
Discounted rate \$1160+ 101.50 tax = \$1261.50

Twice Weekly Maintenance inc. 2 free weeks
Reg. \$2900 plus tax. Discounted rate \$1995 + 174.56 tax = \$2169.56

EMO Reg. \$450 plus tax
Discounted rate \$285 + 24.93 tax = 309.93
Select 5 weeks additional

Prepaid 8 times maintenance (no materials)
\$740 + 64.75 tax = \$804.75

Per Time Maintenance Reg. \$125 plus tax
Discounted rate \$100. + 8.75 tax = \$108.75 plus materials (for 2 men, 40 minutes)

EMO (select 5 weeks for EMO or select Per Time Maintenance)

_____ September 1 _____ September 15
_____ September 8 _____ September 22

TENNIS COURT MAINTENANCE DESCRIPTIONS

Fast dry soft courts are designed to be maintained on a daily basis. This is particularly important in the Hamptons where many of the courts are built without a stone base and/or with only 8-10 tons of soft court material rather than 40 tons. (Do you see dirt 1-2 inches below the surface and/or ant holes?) In order to ensure the safest and best possible playing surface, we highly recommend at least a twice-weekly maintenance contract. Some companies charge for weekly maintenance the same price we charge for twice as much service! The twice-weekly Basic Maintenance contract is the best value for tennis court maintenance in the Hamptons!

BASIC MAINTENANCE CONTRACT:

Basic maintenance includes a once weekly rolling, sweeping, lining and removal of debris from court. Additionally, we will apply up to ½ gallon of weed killer once per summer, as well as up to ½ ton of fast-dry soft court material and 100 pounds of calcium chloride. The Basic Maintenance Contract begins the week of May 19, 2008 and ends on Aug. 31, 2008..
Price: \$1260 + \$110.25 tax = \$1370.25

*****BEST VALUE*****

TWICE-WEEKLY BASIC MAINTENANCE CONTRACT:

This contract includes the services of Basic Maintenance TWICE per week plus 2 free weeks.

Price: \$1995 + \$174.56 tax = \$2169.56 total

NO MATERIALS MAINTENANCE CONTRACT:

This contract includes sweeping, lining and rolling of your court once weekly (no materials included). 5/19/08 – 9/1/08.

Price: \$1160 + \$101.50 tax = \$1261.50 total

EXTENDED MAINTENANCE CONTRACT (EMO):

EMO offers you an additional five (5) weeks of basic maintenance prior to the week of May 22, 2006 and/or after September 3, 2006. You select the dates for EMO on the attached schedule.

Price: \$330 + \$28.87 tax = \$358.87 total

PER TIME MAINTENANCE:

This includes rolling, sweeping, lining, and removal of debris from court (2 men, 40 minutes)

Price: \$95 + 8.30 tax = \$103.30 total per visit plus materials

MATERIALS:

Fast Dry \$18.00 per bag Calcium \$28.00 per bag
Nails \$80.00 per box New lines from \$235-275
Weed killer \$48.00 per gallon plus labor

All courts in poor condition requiring additional work will be billed at \$35.00/manhour for foreman and \$28.00/manhour for additional worker (e.g. lines pulled up, excess weed growth, lack of water, surface abused).

COURT CLOSING:

Court closing is a necessary part of court maintenance. It includes removal of all tapes, nails and nets. If it is not done in the fall, a Spring Closing charge will be applied the following season (see below).

INFORMATION REGARDING RESURFACING

Please note that the water must be turned on prior to our visit. Please have your sprinkler company check to make sure the sprinklers are working properly. All lines, nets and nails must be available. If not, there will be a return fee of \$250.00. If your court has not been closed (tapes picked up, nails removed) a Spring Closing will be required for a fee of \$125.00.

Excess weed growth which requires additional weed killer or additional manpower to remove will be billed at \$35.00/manhour for foreman and \$28.00/manhour for each additional worker plus the cost of the weed killer (\$48.00/gallon). All additional work (including hanging windscreens) will be charged at \$35.00/manhour for foreman and \$28.00/manhour for additional worker plus cost of materials. In most cases, we can hang windscreens within two manhours.

HOME COURT EQUIPMENT:

We offer the following and will deliver to your court:
New lines \$275.00 installed Net \$169.00 – \$189.00
Umpires Chair Court Shoe Cleaner \$29 - \$40
Ball Machine Rental, Demos Tennis Balls
Tidi Courts \$55.50 Linesweeper \$189.00
Brooms \$179.00 - \$199.00 Racquet Demos
Power and hand rollers

HOME COURT INSTRUCTION

Call for at-home tennis instruction by our Professionals

NEW CUSTOMER? Yes No Referred by _____

Please make sure that you advise the previous company who did your court that you do not need their services. Make sure you get your lines, nails and net back if the company has them. Ideally, notification should be done in writing and keep a copy.