



Chapter Newsletter – November 2018

**2018-2010 Chapter
Officers & Directors**

President

Chris VanUs

Stoneybrook Golf & Country Club

Vice President

Adam Balas

Brown & Brown

Secretary

Alison Liska

The Founders Club

Treasurer

Ronald Robinson

Heron Creek Golf & Country Club

Immediate Past President

Eileen Sarris

The Field Club

Directors

Jessica Blondell

RSM US LLP

B.J. Camarota

Plantation Golf & Country Club

Tom Cramer

Suplee, Shea, Cramer & Rocklein, P.A.

Sharon Litchfield

Steven Meyer

Heritage Oaks Golf & Country Club

Glenn Price

Gasparilla Inn & Club

Larry Robbins

Brown & Brown

Chapter of the Year

Congratulations to the Manasota Chapter for being named the Tier B Chapter of the Year for the fourth year in a row! Immediate Past President, Eileen Sarris, accepted the award on behalf of the Chapter at the Tribute to Success event at the Annual Convention.



Past Global President Daniel Conti presented the Chapter Presidents the Chapter of the Year awards. Tier A (1-35 members) Monterey Chapter, Tier B (36-70 members) Manasota Chapter, Tier C (71+ members) Mid-Florida Chapter and Student Chapter San Jose State University.

Mark Your Calendars

November 15 – Der Dutchman
Breakfast Meeting 7:30 – 9:30 AM

November 30 – Chapter Social –
Scavenger Hunt 6:00 – 9:00 PM

December 5 – Loveland BBQ

January 23 – The Field Club
Dinner meeting 5:30 – 8:00 PM

February 19 – The Founders Club

March 27 – Plantation G & CC

April 23 – River Wilderness

May 7 – Heritage Oaks – RSM

June TBA – Chapter Social

June 17 – 20 – HITEC and Club &
Hotel Controllers Conference –
Minneapolis, MN

July 18 – Stoneybrook G&CC

August 14 – Tara G&CC

September 18 – Venice G&CC

October 23 – 25 – Annual Convention
Orlando

Officer Installation

Thank you to Jerilyn Schnitzel, CHAE, CHTP, Past Global Board Member for installing our 2018 – 2019 Chapter Officers and Directors during our September 2018 Chapter Meeting at Venice Golf & Country Club.

Congratulations and thank you to our outgoing officers and directors for a successful year, and best wishes to our incoming officers for continued success.



Director Installation: Steven Meyer, Sharon Litchfield, Tom Cramer, BJ Camarota, Jessica Blondell, Jerilyn Schnitzel, Glenn Price and Larry Robbins



Officer Installation: Adam Balas – Vice President, Alison Liska – Secretary, Ron Robinson – Treasurer, Jerilyn Schnitzel



President Installation: Chris VanUs – President and Jerilyn Schnitzel



Outgoing and incoming Officers and Directors



Vice-President Adam Balas, Past President Eileen Sarris, and President Chris VanUs

November 15, 2018 Chapter Meeting at Der Dutchman

Join us for a breakfast meeting at Der Dutchman (3713 Bahia Vista Street, Sarasota, FL 34232) from 7:30 – 9:30 AM.

Insurance changes in the market and how it will impact you

**Larry Robbins, VP at Brown
& Brown of FL, Inc.**

Property

- Hurricane Harvey
- Hurricane Irma
- Hurricane Maria
- Hurricane Florence
- Hurricane Michael

Capital and its impact on reinsurance and insurance costs

Tee to Greens Coverage

Ordinance & Law Coverage

Auto Liability

D&O/EPLI Claims

Me 2 movement
With harassment claims rising,
employers must act to get their house
in order.

Workers comp

<https://www.eventbrite.com/e/hftp-manasota-chaper-meeting-november-15-2018-at-der-dutchman-tickets-51815349104>

Chapter Holiday Social



**HFTP Manasota Holiday Social:
Downtown Sarasota Scavenger Hunt**

Friday, November 30th, 6-9pm

Join us for a scavenger hunt to explore the best sites and hidden gems of downtown Sarasota. The hunt is all walking, and along the way our group will complete fun photo challenges, test our knowledge of local trivia, and solve riddles.

We will meetup downtown Sarasota at Boca (19 S. Lemon Avenue, Sarasota) for cocktails and appetizers at 6pm.

Scavenger hunt will start at 7pm and is a 2 hour walking tour of downtown Sarasota.

RSVP by Friday, November 23rd

Member Cost + 1 Guest = Free
Additional Guests = \$25

**Watch you email for the Evite to be sent
out soon!**

Chapter Charity



The Manasota Chapter has once again sponsored the Loveland Center's BBQ. We have a table of 8. If you would like to attend, please register through Eventbrite. The first 8 to register will represent our Chapter. This is a great event that you will surely enjoy. The evening includes a complete BBQ dinner, silent and live auctions, and entertainment provided by the Loveland program participants.

<https://www.eventbrite.com/e/hftp-sponsors-10th-annual-christmas-bbq-for-loveland-center-tickets-51822454356>

January 23, 2019 Chapter Meeting at The Field Club

Mark your calendars and join us for our January Chapter meeting at The Field Club. Social time at 5:30, followed by dinner and the presentation.

The Latest Trends in Private Club Technology Jeremy Hoch, President/Owner Anchor Consulting Services (ACS)

The most successful companies fully leverage available technology, consider Amazon, American Airlines and the like. The best private clubs are no different. Learn the 8 most important trends and what you need to do in response. Jeremy will share how his best clients are increasing member satisfaction and providing meaningful management data to better run their businesses. You will be prepared to act upon current trends and be ready for new trends making their way into the private club industry. You will leave equipped with ideas, and options, for your club.

Jeremy Hoch is an expert in private club technology. His clients benefit from his thorough evaluation of their operations to identify areas for improvement. Private clubs, with his guidance, are able to execute needed change so that they can maximize their investments in people and technology. He has led and advised on implementations of various software solutions for hundreds of clubs across North America. Jeremy is a regular speaker for regional and national association meetings where he speaks on industry trends, technology and accounts payable automation. His customized educational conferences are offered in many locations and he offers consulting, and advisory, services to private clubs all over the country.