

# Actual Customer's Rate Shop Analysis for Multi Carrier Usage

							AM (Automated Mailroom) Rates & Savings by Carrier					
Dest. Zip	Service	H	W	L	Wt.	Customer's Rate	AM FedEx Rate	AM FedEx \$ Savings	AM FedEx % Savings	AM UPS Rate	AM UPS \$ Savings	AM UPS % Savings
33815	FedEx 2Day	8	23	14	13	\$152.97	\$80.75	\$72.22	47%			
33024	FedEx Economy	5	9	12	11	\$33.26	\$17.92	\$15.34	46%			
33024	FedEx Economy	0			5	\$24.08	\$13.33	\$10.75	45%			
30096	FedEx 2Day AM	0			1	\$29.89	\$18.17	\$11.73	39%			
30044	FedEx Economy	7	16	17	27	\$79.24	\$32.17	\$47.08	59%			
30044	FedEx Economy	7	16	16	18	\$57.56	\$24.81	\$32.75	57%			
30044	FedEx Economy	8	9	12	17	\$55.43	\$24.81	\$30.62	55%			
30701	FedEx Priority Overnight	0			4	\$113.90	\$66.54	\$47.36	42%			
34231	FedEx Economy	0			15	\$34.87	\$17.92	\$16.95	49%			
33179	FedEx 2Day	0			8	\$39.87	\$26.32	\$13.55	34%			
34677	FedEx Standard Overnight	0			1	\$32.78	\$19.17	\$13.61	42%			
33411	FedEx Economy	3	13	18	5	\$22.28	\$13.33	\$8.95	40%			
32701	FedEx Standard Overnight	5	20	9	5	\$56.04	\$30.91	\$25.13	45%			
33322	FedEx 2Day	0			1	\$30.54	\$23.01	\$7.53	25%			
32223	FedEx 2Day	0			1	\$22.38	\$15.05	\$7.33	33%			
75081	FedEx 2Day AM	0			0	\$32.04	\$20.26	\$11.78	37%			
19103	FedEx 2Day	0			0	\$28.88	\$17.46	\$11.42	40%			
32817	FedEx Standard Overnight	0			1	\$34.66				\$24.34	\$10.32	30%
30238	FedEx Priority Overnight	9	10	11	4	\$130.29				\$69.86	\$60.43	46%
32257	FedEx Priority Overnight	0			2	\$44.18				\$24.48	\$19.70	45%
32344	FedEx Priority Overnight	0			0	\$33.65				\$26.88	\$6.77	20%
33805	FedEx Standard Overnight	0			3	\$45.72				\$26.13	\$19.59	43%
32505	FedEx 2Day AM	0			1	\$38.24				\$21.04	\$17.20	45%
32244	FedEx Economy	0			0	\$19.56				\$13.18	\$4.54	33%
32221	FedEx Priority Overnight	0			2	\$46.16				\$28.25	\$17.91	39%
30060	FedEx Priority Overnight	3	14	18	7	\$143.36				\$72.70	\$70.66	49%
30060	FedEx Priority Overnight	3	13	12	5	\$108.54				\$57.55	\$50.99	47%
30519	FedEx Priority Overnight	0			1	\$69.69				\$37.53	\$32.16	46%
33919	FedEx Priority Overnight	0			0	\$35.20				\$26.30	\$8.90	25%
30044	FedEx Economy	3	13	18	3	\$31.21				\$17.67	\$6.02	43%

30701	FedEx Economy	3	17	14	7	\$73.81				\$36.10	\$35.19	51%
34231	FedEx Economy	0			2	\$20.27				\$12.74	\$5.63	37%
33024	FedEx Economy	12	12	12	11	\$40.99				\$20.92	\$18.20	49%
30044	FedEx Priority Overnight	3	13	18	7	\$121.28				\$60.92	\$60.36	50%
30096	FedEx Standard Overnight	0			1	\$60.65				\$33.92	\$26.73	44%
33024	FedEx Priority Overnight	3	18	13	7	\$82.19				\$44.28	\$37.92	46%
33024	FedEx 2Day	24	19	18	45	\$200.75				\$102.98	\$97.77	49%
34104	FedEx Priority Overnight	0			0	\$27.55				\$22.79	\$4.76	17%
33540	FedEx Priority Overnight	0			0	\$32.46				\$26.00	\$6.46	20%
3E+08	Ground				1	\$16.86				\$10.68	\$4.43	37%
3E+08	Ground				1	\$13.33				\$10.68	\$0.90	20%
33815	FedEx 2Day	3	18	14	7	\$73.56				\$41.53	\$32.03	44%
33881	FedEx Priority Overnight	0			1	\$36.68				\$26.30	\$10.38	28%
33815	FedEx 2Day	9	19	12	6	\$130.05				\$59.98	\$70.07	54%
<b>TOTALS:</b>						<b>\$2,557</b>	<b>\$462</b>	<b>\$384</b>	<b>43% avg</b>	<b>\$956</b>	<b>\$736</b>	<b>39% avg</b>
Average Shipments per Month		169										
Customer's Current Cost on 44 of 169		\$2,557										
Customer's Savings on 44 of 169		\$1,120										
<b>Your Monthly Savings</b>		<b>\$4,308</b>										
<b>Your Annual Savings</b>		<b>\$51,696</b>										

*NOTE: We rate-shopped one typical shipment from each service level (including dimensions, weight, and insurance), then projected total savings based on monthly shipping volume.*