

# Frank Polkowski

NonProfit & Management Consultants

*"Your willingness to share your expertise was appreciated by all the participants."*

—Anthony Esposito, Private Industry Council

## Clients:

Alliance of New York State Arts Organizations  
American Institute of Banking  
American Society for Training & Development  
American Society of Women Accountants  
Augusta Medical Center  
Association of Volunteer Managers International  
Convention  
Boy Scouts of America  
Buffalo Audubon Society  
Camp Fire Boys & Girls  
Catholic Charities of Erie, PA  
Center for Family Life, Brooklyn, NY  
Center for Nonprofit Resources, New Orleans  
Chautauqua Institution  
CKF, Canada  
Federal Bureau of Prisons  
Forest Laboratories  
Fred Pryor/CareerTrack  
General Mills  
Government of Ontario, Canada  
Hirschmann Electronics  
Homeland Security  
IBM  
Jiffy Lube Canada  
Literacy Volunteers of America, NY State  
National Society of Fundraising Executives  
New York State Recycling Association  
Notre Dame High School, Chattanooga, TN  
Penn State University  
Points of Light Foundation, National Conference  
Purchasing Management Association  
Salvation Army  
Tennessee Valley Fundraising Institute  
United Way



Frank is a seasoned master in organizational and personal development, helping numerous U.S. and Canadian corporate and nonprofit organizations reach their immediate and long-term goals. Developing and honing his business administration, human resource, and management skills at IBM and years as a professional speaker and consultant, Frank helps his clients gain tangible techniques and skills that can be used immediately to improve their organization.

Frank has developed and delivered award winning programs focusing on personal effectiveness, public speaking, and instructional techniques. He coauthored "Fantastic Customer Service from Inside Out." A Dale Carnegie graduate, Frank is a member of NSA (National Speakers Association), International Federation of Professional Speakers, ASTD (American Society for Training and Development), and SHRM (Society for Human Resource Management).

## Topics:

- *The Power of Silence*
- *Polishing Your Logo*
- *Living with the 32-hour Day*
- *The People Puzzle—Getting Along, Working Smarter*
- *The Essence of Effective Boards*
- *Thank You for Your Complaint*



## What Do Frank's Clients Say?

**Strategic Planning:** "Our Board had been struggling for several months with little progress. The plan, while deceptively simple, has been effective in guiding us for the past two years."

—Michael Venezia

Mid-Erie Counseling Services

**Marketing:** "Your presentation was brief, focused, and exactly what I'd hoped it would be in terms of providing tangible techniques that members of my staff and other professionals will be able to use immediately as they approach their daily work."

—David A. Borchard  
Scout Executive

Greater Niagara Frontier Council, Boy Scouts of America

"Many, many thanks for your wonderful and inspirational talk at our annual dinner. I found it to be perfect timing."

—Renee Tucker

American Society of Women Accountants

"I just needed to let you know that I really enjoyed your presentation. The biggest impact I have quoted every day: accepting a lack of response is condoning bad behavior. I am now figuring out a way of managing this. Thanks for all of the helpful hints."

—Marilyn Dyson PhD  
Volunteer Services

Alzheimer's Association Delaware Valley Chapter